

KITSELMAN FENCE



KITSELMAN BROTHERS
MUNCIE, INDIANA

\$25,000⁰⁰ Bond Guarantee



**KITSELMAN BROTHERS
IRON CLAD
GUARANTEE**

We Guarantee
this merchandise to give you complete satisfaction. It is shipped with the understanding that if for any reason it should prove unsatisfactory, it may be returned at our expense and all the money you paid for it will be refunded.

KITSELMAN BROTHERS
Since 1883
MUNCIE, INDIANA, U.S.A.

\$25,000.00 INDEMNIFYING BOND

Know all men by these presents: That Kitselman Brothers, incorporated, of Muncie, Indiana, as principal, and A. L. Kitselman, D. M. Kitselman, C. M. Kitselman and E. F. Kitselman, as surety, are held and firmly bound unto the Merchants National Bank, of Muncie, Indiana, in the sum of **TWENTY-FIVE THOUSAND DOLLARS** for the payment of which sum well and truly made, hereby bind themselves firmly by these presents.

lawful money of the United States, for the payment of which sum well and truly made, hereby bind themselves firmly by these presents. Dated this 25th day of January, 1906.

The conditions of the foregoing Bond are such that: Whereas, the said Kitselman Brothers, being manufacturers of woven wire fence, steel posts, gates, etc., advertise and agree to sell their merchandise on unlimited guarantee; that if said merchandise fails to give satisfaction and is returned as per the terms of their guarantee, the said Kitselman Brothers agree to return in full the money paid for the merchandise so returned.

Now, therefore, if the said Kitselman Brothers fully and truly comply with said agreement and return in full the amount of money paid for any merchandise that may be returned in accordance with the terms of their guarantee, then this bond shall be of no force and effect. Should the said Kitselman Brothers fail to return the money on return of the merchandise, as per this guarantee, then this bond is to be in full force and effect for whatever amount or amounts so failed to be returned, and on receipt by said Merchants National Bank, of bill or information showing merchandise to have been paid for, and Railroad Agent's receipt showing return of the merchandise, as per the terms of said guarantee, said bank is hereby authorized to remit to any customer or customers the money paid for said merchandise and to charge said amounts to our account, and we, by the terms of this bond, hereby fully and without reservation bind and obligate ourselves to reimburse or pay to the said Merchants National Bank the total amount of any sum or sums so paid. Witness our hands the day and date first above written.

KITSELMAN BROTHERS,

By A. L. Kitselman President.
D. M. Kitselman



FACTORY TO YOU . . .

Higher Quality . . . Lower Prices

FARM FENCE



Fence: Pages 8 to 36.

"Make it better—then sell it for less," has been the motto of Kitzelman Brothers for 49 years.

Never in our history has this motto meant as much as it does today. For, not only have we improved the already high quality of our products, but we are placing these in the hands of our customers at greater savings than ever before.

This vastly improved quality is the direct result of a policy we have followed religiously since this business was first established. We never are content to make a product "just as good." IT MUST BE BETTER and we constantly are striving to make it so.

Our Customers Profit

The lower prices and increased savings to our customers have been brought about by remarkable economies in our wire mill and fence factory; by the adoption of new and improved methods; by the elimination of every possible unnecessary expense in manufacture, advertising, selling and shipping. Just a glance at the prices we now are quoting (see price list!) is proof of how much you actually can save by buying direct from our mills. Every saving we have made in our manufacturing costs is being passed right along to our customers.

Each piece of merchandise illustrated and described in this catalog is backed by the same, broad liberal guarantee that has stood unchallenged for nearly half a century. Every item is of that dependable quality which has won for us the confidence and patronage of more than a million customer-friends.

Compare the Values!

As you turn the pages of this book, compare the values with those offered elsewhere! Check point by point the description and the relative quality! Satisfy yourself that each item shown measures up to the highest standards!

Then turn to the price list in the center of the book and compare the prices! Note the savings you make by buying direct from our mills!

You can mail us your order with absolute assurance it will be filled immediately and to your complete satisfaction. You take no risk. Our \$25,000.00 Indemnity Bond Guarantee protects you fully. Remember—if for any reason you are not satisfied with your purchases, return them to us at our expense and we immediately will refund every cent you have paid! No quibbling about it. You are the judge and the jury. If you are not satisfied, there is no sale.

Prompt, Speedy Shipments

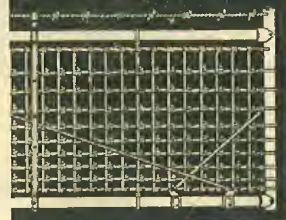
Ninety-nine out of every 100 orders are shipped 12 to 24 hours after receipt in our office. Fifty out of every 100 orders are on their way before night. Our expert traffic department checks and routes every shipment to reach its destination in the shortest possible time.

You have the privilege of buying any of the goods in our catalog either f. o. b. our factory or delivered freight prepaid to your nearest railway station. See the price list in the center of the book for complete price information!

KITZELMAN BROTHERS

Since 1883
MUNCIE, INDIANA

GATES



Farm Gates: Pages 44 to 47.

POULTRY FENCE AND GATES



Poultry Fence: Pages 29, 33, 34, 35, 36.
Poultry Gates: Page 43.

LAWN FENCE POSTS - GATES



Lawn Fence: Pages 49 to 54.
Ornamental Posts: Page 52.
Ornamental Gates: Page 55.

BARB WIRE SMOOTH WIRE



Barbed Wire: Page 37.
Smooth Wire: Page 42.

ROOFING



Roofing: Pages 56 to 58.
Roof Preserver: Page 59.

STEEL POSTS



Posts: Pages 38 to 41.

PAINTS



Paint: Pages 60 to 63.

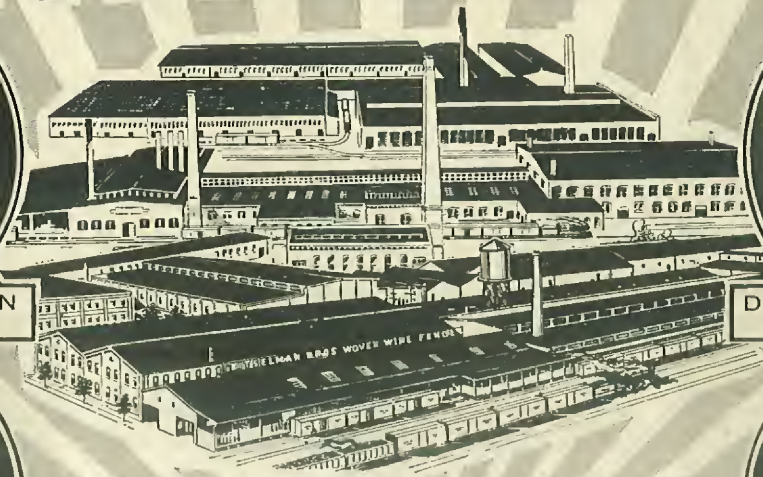
HONEST VALUES FAIR DEALING



A. L. KITSELMAN
PRESIDENT



D. M. KITSELMAN
VICE PRESIDENT



E. F. KITSELMAN
SECRETARY



C. M. KITSELMAN
TREASURER



D. M. Kitselman (left)
A. L. Kitselman
in 1865

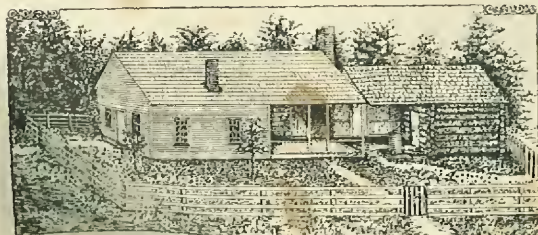
Since 1883, the name KITSELMAN BROTHERS has stood for the highest degree of excellence in fence manufacture. But—even of greater importance—it has stood for honest values and fair dealing among more than a million customer-friends.

Today we cherish their good will and their confidence, above all else. It is our most valuable asset—our assurance of their continued faith in our merchandise and our service.

From the early beginnings of this industry, we have adhered religiously to the Golden Rule of Business. It could not have been otherwise. For, we came from a modest farm home, where honesty was not merely a policy but a cardinal principal. We early were taught the valuable lessons which we strive to follow conscientiously in our daily business dealings.

Too, we learned that "There is no excellence without labor"; that every effort should have our best endeavor or it is ignobly performed.

Out of our early teachings and toil, out of our efforts to attain the highest degree of perfection in fence manufacture, out of our fair and candid treatment of every customer, has arisen a business whose catalogs each year go to customer-friends in every county and practically every post office in the United States. Millions of rods of Kitselman Fence are to be found on hundreds of thousands of farms at home and abroad. Thousands of voluntary letters in our files attest to its quality and the long, satisfactory service it is giving.



Birth Place of A. L. and D. M. Kitselman

FOR NEARLY 50 YEARS

Kitselman Products Are Farm Tested

Officers of our company still own and operate their own farms. Thus we keep in constant touch with farm problems. We know the fence needs of the farmer. We are continually combining our knowledge of farming with our knowledge of fence-manufacture to better meet those needs. We use these farms as experimental stations; as laboratories for the development of new and better products; as proving grounds for these products, before we offer them to our customers.

Own and Operate Own Wire Mills

Kitselman Brothers today are the **ONLY** fence manufacturers selling direct to the user, who own and operate their own wire mills.

Every foot of wire used in Kitselman Fence is drawn, annealed and galvanized in our own plants. Every step in manufacture from raw material to finished product is under our direct supervision and control.

That is why we can back every rod of our fence with an Iron-Clad, \$25,000.00 Indemnity Bond Guarantee. That is why we can sell the highest quality fence for less money.

We want you to read the Iron-Clad Guarantee printed on the inside front cover. We want you to compare the values in this catalog with those offered

elsewhere. We want you to check point by point the description of our products. Satisfy yourself that each measures up to the quality you have a right to expect!

You Must Be Satisfied

Then send us your order! You take absolutely no risk. Our \$25,000.00 Indemnity Bond Guarantee protects you fully. Remember—if for any reason you are not satisfied with your purchases, return them to us at our expense and we immediately will refund every cent you have paid. No quibbling about it. You are the judge and jury. If you are not satisfied, there is no sale.



One of our weaving rooms. Looms making perfect wire fences.



View of wire drawing room where the wire is drawn down to the size wanted.

Preparing wire rods for baking before they are drawn.

OK by Leading Banks Leading Farm Papers Leading Citizens

"The Prairie Farmer" writes:

Gentlemen: We have had the pleasure of carrying your business for a great many years and have learned from Mr. Davis, manager of our Protective Union Department, that we have had no complaints from Prairie Farmer readers who have answered your advertisements.

Says "Southern Agriculturist":

Gentlemen: We have carried your advertisements for the past fifteen years and we have not had a single complaint from one of our subscribers on transactions with you. Every reader of our paper knows we guarantee against loss in dealing with our advertisers and the fact that we have not had any complaints against you is positive proof that you have fulfilled your promises and obligations to the letter.

From "The Breeder's Gazette"

Gentlemen: We have carried your advertising in The Gazette for a great many years. We do not recall that we have ever received a complaint from any of our readers regarding transactions had with you.

**Delaware County National Bank
Muncie, Indiana**

To Whom It May Concern:

Kitselman Brothers are extensive manufacturers of wire and wire fence. These gentlemen are good business men of high moral character and amply responsible financially for all their contracts. We take pleasure in saying that any one desiring to purchase goods of their make can do so with perfect safety.

W. E. HITCHCOCK, Chairman of Board.

**The Merchants National Bank
Muncie, Indiana**

To Whom It May Concern:

It gives us pleasure to be able to state in behalf of Kitselman Brothers that over a long period of time this business has been one of our highly successful industries. Its products rank high in the trade for quality and service, and its management is composed of men of the highest business integrity as well as experience and capability.

The company is amply financed, entirely responsible, and we have no hesitation in commending it to the confidence of the users of its products.

F. B. BERNARD, President.

**Office of County Agricultural Agent
Muncie, Indiana**

To the Farmer:

Durability and service at a reasonable charge are necessary requisites to a growing business concern. Kitselman Brothers have been rapidly growing for many years, due to the supreme dependability of their products and the unquestionable integrity of the firm.

M. E. CROMER, County Agr'l Agent.

**Delaware County Farm Federation
Muncie, Indiana**

To My Brother Farmers and Others:

Kitselman Brothers have been leading business men of Muncie for many years. I remember of my father having dealt with them as long as twenty-five years ago.

They have always held a high standing in our community as being honorable and responsible business men capable of fulfilling any contract they might enter into.

KARL D. NOTTINGHAM, Chairman.

"The Hoosier Farmer" says:

Gentlemen: We have been personally acquainted with your firm for many years and have always found you to be truthful in your advertising and prompt in your service rendered to the farmers of the state.

We feel sure that every farmer will have the same pleasant relations with you in business as we have from month to month.

From "The Farmer"

Gentlemen: We were very much pleased to find that you had been a constant advertiser in our columns during every year except one since 1905. We are happy to say that we can't recall a single instance where a subscriber has registered a complaint against your company.

"The Farmers' Wife" says:

Gentlemen: We find that we have carried your advertising continuously with the exception of one year since 1909, and in all that time we do not remember of ever having had a complaint against your company.

And by SATISFIED CUSTOMERS EVERYWHERE

**Refund of
\$60.00**

"Some three or four years ago, I sent you an order of near \$380.00 and in making it out I had figured \$60.00 too much money. Three days later you notified me by check for \$60.00 of my mistake.

THANK YOU AGAIN."

S. H. COONEY,
McGuffey, Ohio.

**Big Saving
on Paint**

"The paint ordered from you arrived in good condition.

Have used it on all old painted surface with excellent results. Found it just as good as some paint for which I paid \$4.90 per gallon here."

A. M. ROBINSON,
Beville, Texas.

**Saves Money
on Barbed
Wire**

"I have about 264 rods of your fence which is giving perfect satisfaction. The barbed wire I ordered is as good as I ever saw. I believe I saved \$1.35 on each spool."

C. C. McNEIL,
Kingsford, Virginia.

**Fence Built in
1911 Still
Good**

"I bought 320 rods of your fence in the spring of 1911. The fence is just as good now as the day I put it up. I think it is the best fence on the market."

W. T. PAGE,
Roosevelt, Utah.

From Wire Mill to You



How Our Mill-to-You Selling Plan Saves You Every Penny Possible



When you send us an order for Kitselman Fence you are absolutely sure of this significant fact: that you are getting the best fence it is possible to produce at the lowest possible price.

There is no mystery about our ability to make and sell highest quality fence for less. We draw, anneal and galvanize all of our wire right here in our own mill. We weave this wire into fence on the latest, modern looms—looms designed and built in our own shops. We sell it through our catalog, printed in our own printing plant, and ship it to you direct from our factory.

Every dollar of your money goes to fence—and one transportation charge. There are no middlemen—no salesmen—low sales and advertising expense—one small manufacturing profit.

Experience That Counts

Back of every rod of Kitselman Fence you buy is nearly a half century of manufacturing experience. For 49 years, our entire energies have been devoted to making better wire and better fence.

Out of this vast store of experience, we have learned just which kind of steel makes the most durable wire. We have learned how to draw, and anneal that wire to obtain the

best results. We have developed a method of galvanizing which has set new standards for the entire world. We know how to weave that wire into the strongest, most durable fabric.

Today, our great wire mill and fence factory are completely equipped with modern, up-to-date machinery designed to make the finest fence known to the industry at lowest cost. Every unnecessary operation has been eliminated, every practical economy, consistent with quality, has been introduced, to bring down costs. These economies are being passed along to you in the lower prices we are now quoting.

Come and See Us!

Nothing would please us more than to have you visit our mills here in Muncie, Indiana, and see for yourself just how Kitselman Fence is made. You would understand then more clearly than we ever can tell you just how it is possible for us to make such high quality fabric and sell it for so little money.

Any time you are in the vicinity of our factories, drop in and see us. The latch-string is always out.



COPPER-BLEND STEEL WIRE

"AS DURABLE
AS WROUGHT IRON"

COPPER-BLEND Steel Wire, galvanized with 99 92/100% Pure Zinc! . . . These two great rust-resisting forces are now combined to make KITSELMAN FENCE the greatest fence value of all time.

The development of this marvelous new wire is the most remarkable improvement in fence manufacture since woven wire replaced the old time rails.

Here, for the first time, is Fence made of steel wire "as durable as wrought iron," galvanized with the same high quality zinc as is used on TELEPHONE wire, at prices as low, and lower, than you are asked to pay for ordinary fence.

Only the fact that we draw and galvanize our own wire, fabricate it and ship it direct to you makes it possible for us to manufacture and sell this super-quality fence for so little money.

Backed by Years of Research . . . The discovery and development of this amazing, new COPPER-BLEND Steel Wire is no mere matter of chance. It is the direct result of years of exhaustive research, continued experiments and repeated tests—a constant striving for perfection in wire manufacture.

Persistent research led us to an intensive study of fence in actual service. Fences of varied age and in

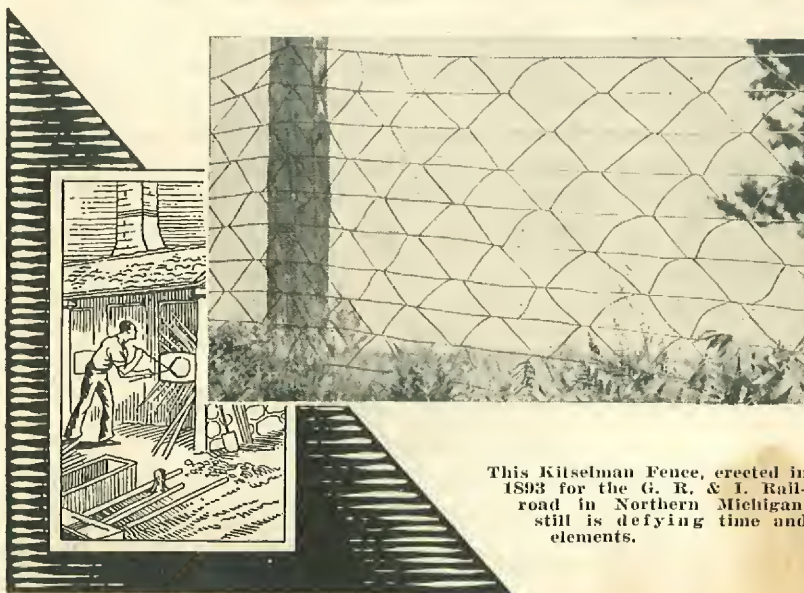
varied stages of disintegration were examined. The effect of atmospheric, climatic and soil conditions on fence wire in various parts of the country was carefully studied. Samples gathered from far and wide were analyzed in our laboratories. Out of this intensive study came this vitally important fact:

Steel properly blended with copper lasts two to four times as long as steel without copper content, depending upon atmospheric conditions.

Cuts Your Fence Costs . . . Think, for a moment, what that means! Longer years of service from your fence . . . Lower costs of upkeep . . . Big savings in time and labor . . . Better protection for stock and crops . . . Greater net profits from your land.

Proved by Tests Over 17 Years . . . Our own conclusions have been verified and substantiated by steel experts. One nationally-known metallurgist, after a series of exhaustive tests, declared: "Steel fence wire containing copper, properly blended, is as durable as wrought iron."

The American Society for Testing Materials recently completed 17 years of outdoor tests which proved conclusively that steel containing copper, correctly proportioned, will outlast steel without copper content at least TWO TO ONE.



This Kitzelman Fence, erected in 1893 for the G. R. & I. Railroad in Northern Michigan, still is defying time and elements.

Thirty-nine years ago, Kitzelman Brothers made, and supervised the erection of mile after mile of woven wire fence along the G. R. & I. Railroad right-of-way in Northern Michigan. Today, more than a third of a century later, much of this fence still stands. Over-grown by weeds in summer . . . buried under snow for months during frigid winters . . . subjected to destructive gases from passing locomotives . . . swept by fire . . . this Kitzelman Fence has stood up under the most adverse conditions imaginable. It is but one of many Kitzelman Fences, which our survey disclosed, are still doing service after 30 to 35 years exposure to the weather. The unparalleled life of these fences is attributed to the presence of copper in the ores from which the wire was produced. Back in the early days of the industry, iron ore came from foreign countries and the Eastern United States. This ore contained native copper. Later the Lake Superior ores came into general use. These were comparatively free from copper. It is to replace this copper that we have developed COPPER-BLEND Steel Wire.

99⁹²/₁₀₀% PURE ZINC GALVANIZED

SAME AS USED ON TELEPHONE WIRE

Even then the story about this remarkable new fence wire is not complete. We go still another step farther and galvanize this extra-durable wire with 99 92/100% Pure Zinc, the highest quality zinc it is possible to obtain for this purpose.

Same Quality as on Telephone Wire . . . You know, of course, the rust-resisting qualities of TELEPHONE Wire. You know how long it lasts in actual service; how it defies destructive elements year after year. The same high quality zinc spelter used in galvanizing Telephone wire is used in galvanizing Kitselman COPPER-BLEND Steel Wire.

This heavy, *Super-coating* of pure zinc, resists rust and corrosion years longer than ordinary galvanizing. It is applied by a specialized Hot-Dip process which bonds the zinc so closely to the wire that it cannot crack or peel. This highly developed method is acknowledged to be the last word in galvanizing. Every inch of Kitselman Fence Wire is thoroughly covered

with a heavy coating of pure zinc right here in our own mills, under our direct supervision. That is why we do not hesitate to tell you that when you buy Kitselman Fence you are getting the BEST fence it is possible to make regardless of price.

Test It at Our Expense! But you need not take our word for this. You need not take anyone's word for it. Test Kitselman Fence AT OUR EXPENSE!

Order a roll of Kitselman Fence from our regular stock! Cut a section from it and subject it to any test you like!

Then test it along with other makes of fence, but be sure to insist upon wire from actual rolls of fence—not specially prepared samples.

If the Kitselman Fence does not pass the test—

If it does not prove superior to other makes tested under the same conditions—

Return it to us at our expense and we will refund every cent you have paid for it!

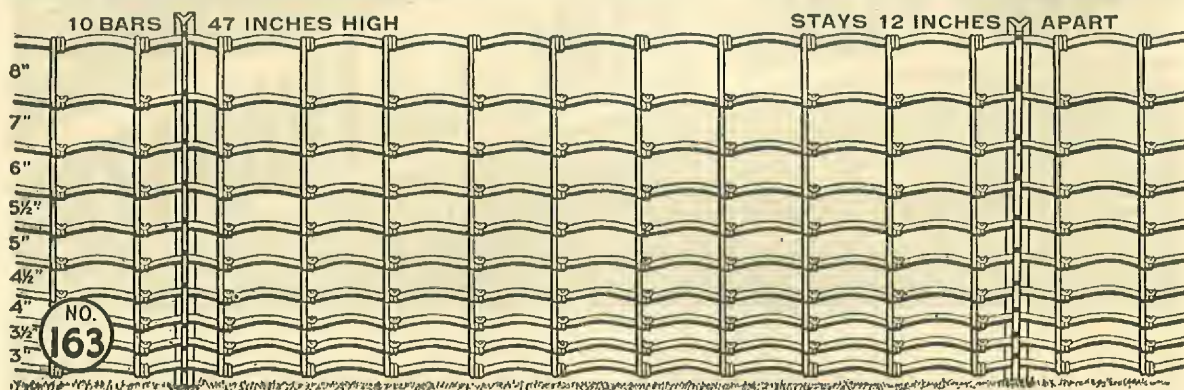
As America's Oldest Fence Manufacturers, Kitselman Brothers have pioneered every worthwhile improvement in fence-making since the days of the old field fence machine. Today, in our laboratories and outdoor proving grounds we continually are conducting experiments and tests—striving to improve the quality and service of our products. Every new product is subjected to exhaustive tests on our Experimental Farms before it is offered to our customers. The photograph at the right shows a section of Kitselman Fence, stretched on Kitselman Steel Posts, undergoing the greatest test of all—the test of time. This particular section, made of COPPER-BLEND Steel Wire and galvanized with 99 92/100% PURE ZINC, is in perfect condition after nearly 10 years' exposure. Other ordinary fences erected at the same time are rapidly rusting away.



Testing Kitselman Fence and Steel Posts on one of our Experimental Farms. It is tests such as these that assure our customers the highest quality products modern methods can produce.

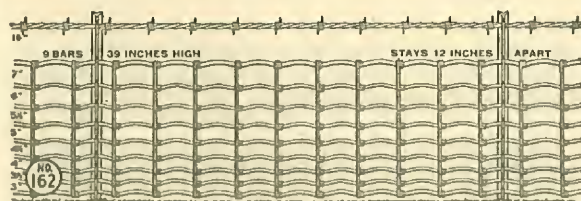


Direct from Wire Mill to You



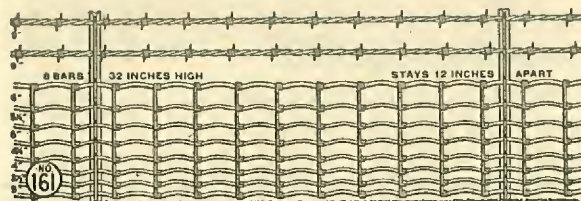
47-inch Challenge--Stays 12 inches apart

Construction: Two No. 11 margin wires; eight No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,711 pounds. Average shipping weight of 100 rods, 476 pounds. 10, 20 and 40 rod rolls. See Price List for Prices!



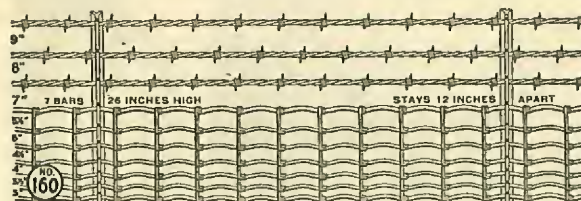
39-inch Challenge--Stays 12 inches apart

Construction: Two No. 11 margin wires; seven No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,445 pounds. Shipping weight of 100 rods, 429 pounds. 10, 20 and 40 rod rolls.



32-inch Challenge--Stays 12 inches apart

Construction: Two No. 11 margin wires; six No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,179 pounds. Shipping weight of 100 rods, 384 pounds. 10, 20 and 40 rod rolls.



26-inch Challenge--Stays 12 inches apart

Construction: Two No. 11 margin wires; five No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 2,913 pounds. Shipping weight of 100 rods, 341 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

One-Piece Stays—Non-Slip Knots

All styles and heights of Kitzelman Fence, Pages 8 to 21 inclusive, are made with one-piece, or continuous, stay wires. This exclusive construction unquestionably produces the stiffest fence it is possible to make and adds years to its life.

The special Kitzelman Tie, or knot, is a part of the stay wire. It is formed by looping the stay wire around the continuous line wire at proper intervals. This perfected looped knot cannot slip, spread or unravel. It leaves no ends exposed to rust or corrosion.

Kitzelman Fence stretches evenly and straight without bagging, sagging or buckling. The tighter you stretch it the better it is. And, in all climates and under the most severe conditions, it stands up perfectly year after year.

Fresh from Loom to You

When you buy Kitzelman Fence you are assured of these two vital things:

First—That you are getting the highest quality fence it is possible to buy;

Second—That you are paying the lowest possible market price.

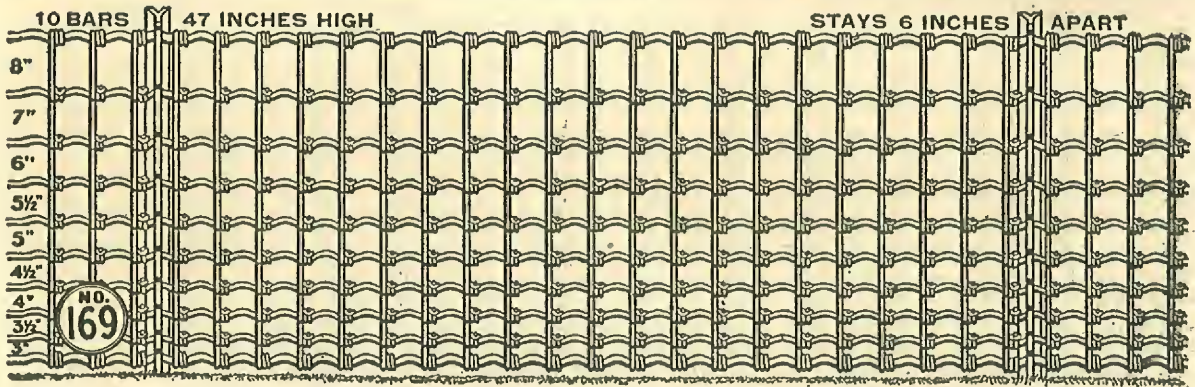
Furthermore, when you buy direct from our mills, you know you are getting brand new fence fresh from the looms, not fence that has been handled and re-handled, stored for long periods and probably exposed to the weather.

You know, too, just what you are buying. There is no guess work about it. Our printed description tells you exactly how and of what the fence is made. It gives the size of wire used, the dimensions and construction of the fabric, the breaking strain and the weight. Every roll of fence is carefully inspected and weighed before it leaves the loom room to see that it meets our rigid specifications.

TOP AND BOTTOM WIRES No. 11 LINE WIRES No. 14½ STAY WIRES No. 14½

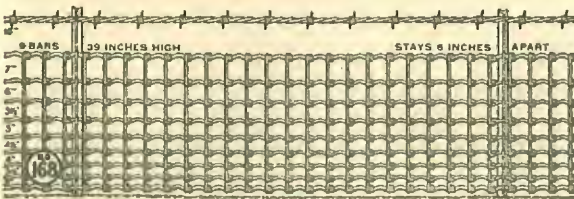
Illustrations show size of wires used in all heights of Challenge Fence.

Horse-high, Pig-tight Fence



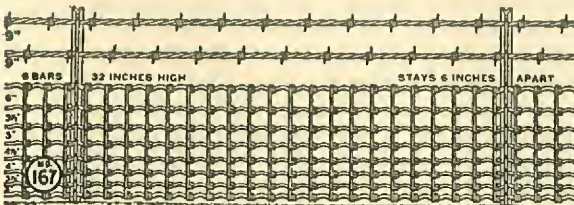
47-inch Challenge--Stays 6 inches apart

Construction: Two No. 11 margin wires; eight No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,711 pounds. Average shipping weight of 100 rods, 620 pounds. 10, 20 and 40 rod rolls. See Price List for Prices!



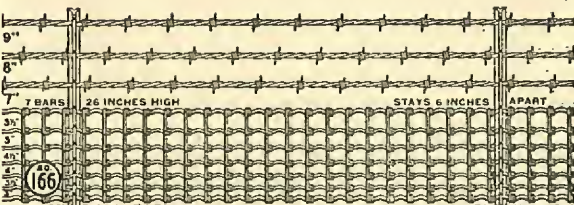
39-inch Challenge—Stays 6 inches apart

Construction: Two No. 11 margin wires; seven No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,445 pounds. Shipping weight of 100 rods, 560 pounds. 10, 20 and 40 rod rolls.



32-inch Challenge—Stays 6 inches apart

Construction: Two No. 11 margin wires; six No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 3,179 pounds. Shipping weight of 100 rods, 490 pounds. 10, 20 and 40 rod rolls.



26-inch Challenge—Stays 6 inches apart

Construction: Two No. 11 margin wires; five No. 14½ line wires; No. 14½ stay wires. Breaking Strain of margin and line wires, 2,913 pounds. Shipping weight of 100 rods, 430 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Fence Will Make You Money

Never in the history of agriculture was fence so essential to profit on the farm as it is today. Events of the last few years have proved the necessity for careful, systematic planning, diversification; crop rotation and the application of modern farm practices. They have proved, more than ever before, the need for fence—built with the idea of protecting stock and crops, reducing production costs and simplifying farm work.

Good fence, always a sound investment, actually may represent the difference between profit and loss on your farm. It is absolutely essential to the profitable raising of both live stock and crops for it enables you to rotate your crops, pasture your stock to best advantage and restore soil fertility. It enables you to turn animals into harvested fields to save otherwise wasted feed and fatten themselves at low cost.

Ideal for "Hogging Down" Corn

The 26-inch, 32-inch and 39-inch Challenge Fences, either in the 12-inch or 6-inch mesh, are just the thing for "hogging down" corn and for temporary fencing. They are easy to handle and stretch up perfectly time after time.

All heights are widely used for making old fences hog-tight. Stretch this inexpensive fence along your old fences! Wire it right to the old fence if you desire—and you'll have a hog-tight, stock-proof fence that will last for years at very low cost.

What Satisfied Users Say About Challenge Fence:

Gentlemen:

I received the 240 rods Challenge Fence and it looks extra good to me. The wire is tough and pliable and the fence is as good as any one could ask for.

WM. DEIST,
Smithwick, S. D.

Dear Sirs:

I received the 120 rods fence No. 163 in good shape, have it up and like it fine. I saved \$19.70 by buying from you. Thanking you for the prompt shipment, I am,

Yours very truly,
W. H. McMILLAN,
Crumpler, N. C.

TOP AND BOTTOM WIRES No. 11

LINE WIRES

No. 14½

STAY WIRES

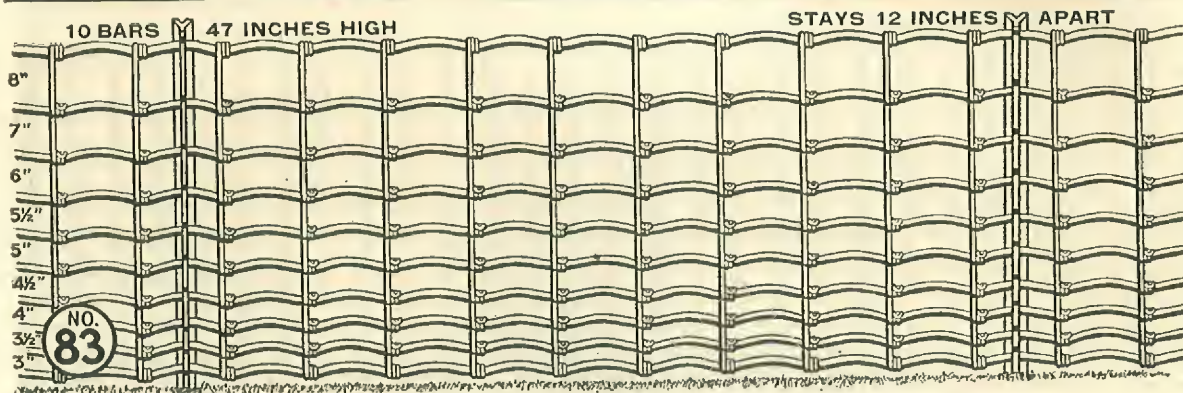
No. 14½

Illustrations show size of wires used in all heights of Challenge Fence.

KITSELMAN BROS., MUNCIE, IND.

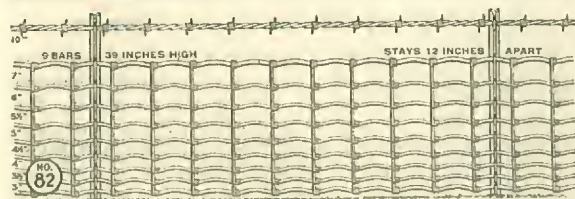
PAGE 9

Horse-high • Bull-strong • Pig-tight



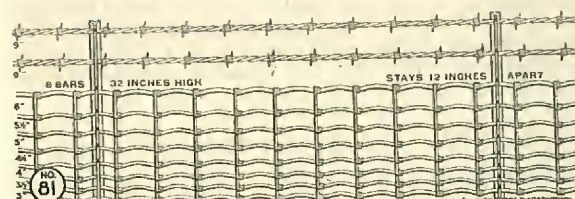
47-inch Old Trusty--Stays 12 inches apart

Construction: Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Average shipping weight of 100 rods, 763 pounds. 10, 20 and 40 rod rolls. See Price List for prices!



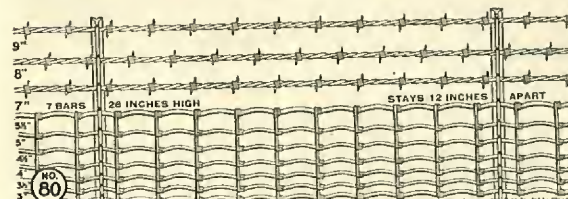
39-inch Old Trusty—Stays 12 inches apart

Construction: Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking strain of margin and line wires, 5,153 pounds. Shipping weight of 100 rods, 682 pounds. 10, 20 and 40 rod rolls.



32-inch Old Trusty—Stays 12 inches apart

Construction: Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,730 pounds. Shipping weight of 100 rods, 605 pounds. 10, 20 and 40 rod rolls.



26-inch Old Trusty—Stays 12 inches apart

Construction: Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,307 pounds. Shipping weight of 100 rods, 531 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Protect Stock and Crops!

The loss of a single animal astray on the road will cost you more than a good fence.

Possible damage suits, the result of collisions with stray animals, can cost a lot more than the best fence you can buy.

The damage stray animals can do to a crop in a single night can wipe out all the profits you hope to make.

Why then, worry along with run-down fences? Good fencing will pay for itself. It protects your stock and your crops. It saves you time, labor and money. It enables you to realize bigger profits from your land. And, it saves you and the members of your family a lot of unnecessary worry.

Right now—you can replace old fences and build new ones at the lowest cost in years. Our present Mill-to-You prices afford the opportunity of a lifetime to save money. Take advantage of these low prices—and profit!

You Can Depend on Old Trusty

Here's a fence you can bank on for all 'round farm use—one of the greatest values in our big line. It is woven exactly like our heavier fences with stiff, one-piece stays and the famous Kitzelman non-slip knot. The same high quality steel and the same pure zinc galvanizing are used throughout. The only difference is the size wires, and the price.

The tough, springy margin and line wires of the 47-inch Old Trusty Fence have a combined breaking strain of 5,576 pounds—a strength sufficient to withstand any strain to which a fence would ordinarily be subjected.

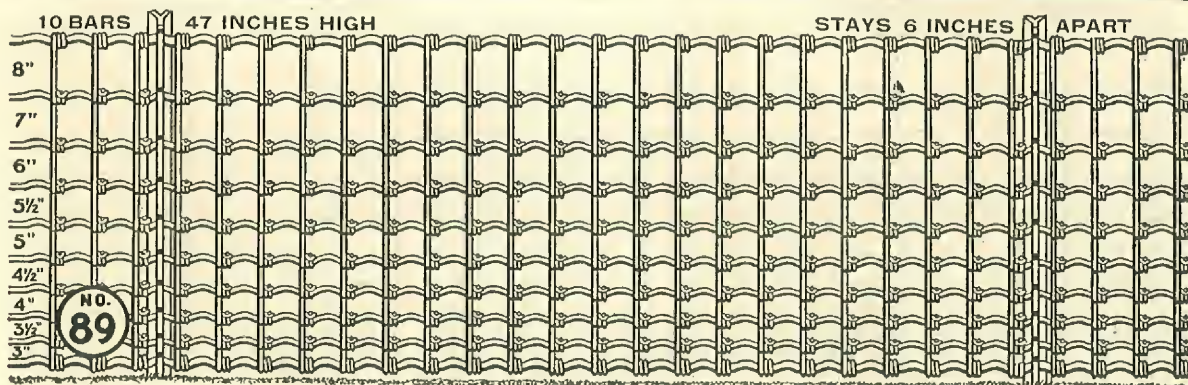
One, two or three strands of barbed wire above any of the Old Trusty Fences will increase the over-all heights and prevent stock from "riding" them down. The cost of the barbed wire is comparatively small.

| | | | | | |
|----------------------|--------|------------|---------|------------|---------|
| TOP AND BOTTOM WIRES | No. 10 | LINE WIRES | No. 12½ | STAY WIRES | No. 12½ |
|----------------------|--------|------------|---------|------------|---------|

Illustrations show size of wires used in all heights of Old Trusty Fence.

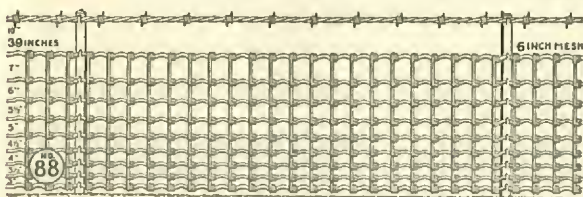
KITZELMAN BROS., MUNCIE, IND.

Horse-high • Bull-strong • Pig-tight



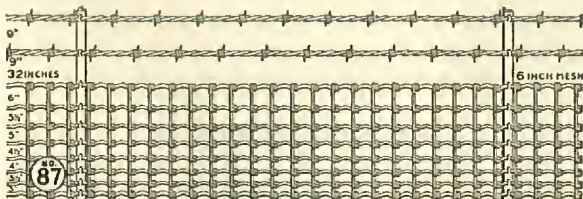
47-inch Old Trusty--Stays 6 inches apart

Construction: Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,576 pounds. Average shipping weight of 100 rods, 1,021 pounds. 10, 20 and 40 rod rolls. See Price List for prices!



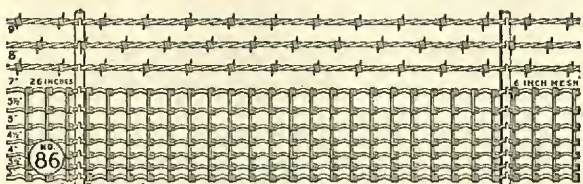
39-inch Old Trusty—Stays 6 inches apart

Construction: Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 5,153 pounds. Shipping weight of 100 rods, 902 pounds. 10, 20 and 40 rod rolls.



32-inch Old Trusty—Stays 6 inches apart

Construction: Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,730 pounds. Shipping weight of 100 rods, 791 pounds. 10, 20 and 40 rod rolls.



26-inch Old Trusty—Stays 6 inches apart

Construction: Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain of margin and line wires, 4,307 pounds. Shipping weight of 100 rods, 686 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Portable Fences Pay Big Return

Portable, or temporary, fences are solving the labor problem and making money for thousands of live-stock farmers.

A vast number who used to husk all of their corn are now fencing off a part of their fields and allowing their hogs to do the harvesting. The cost of the husking alone will pay for the fence to say nothing of the saving in time and labor where lot feeding has been employed. The animals, in turn, restore fertility to the soil.

Not a few farmers have done away with permanent pasture and supplanted it with legumes. When the field is ready for pasturing, they fence off 5 to 7 acres and turn in their stock. When the pasturage is about exhausted, they move the fence to take in additional acreage. The remainder of the crop is cut and stored for winter use.

Old Trusty Just Right

Portable fences are usually built of hog-tight fencing heavy enough to be durable yet not too heavy to handle. The Old Trusty type shown on this page is a splendid weight to use. Steel Posts, with self-fasteners, as shown on Pages 38 and 39 of the catalog, are just the thing for erecting temporary fencing. They drive easily and straight and can be moved readily from one place to another.

Keep a roll or two of this fence and a quantity of Kitzelman Posts on hand! You will find many profitable uses for portable fence during the year.

Users Save on Old Trusty

Gentlemen:

I am entirely pleased with the No. 87 fence purchased of you. I saved 15 cents per rod and will say your fence represents more value for the money than any fence I ever bought.

Yours very truly, A. G. HACK,
R. R. No. 2, Nebo, Ill.

Gentlemen:

The Old Trusty fence and tools came all right and am well pleased. We have the fence up now and are satisfied that we saved money by buying of you.

Yours truly,
HENRY LINN,
Warsaw, Ind.

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 12½

STAY WIRES

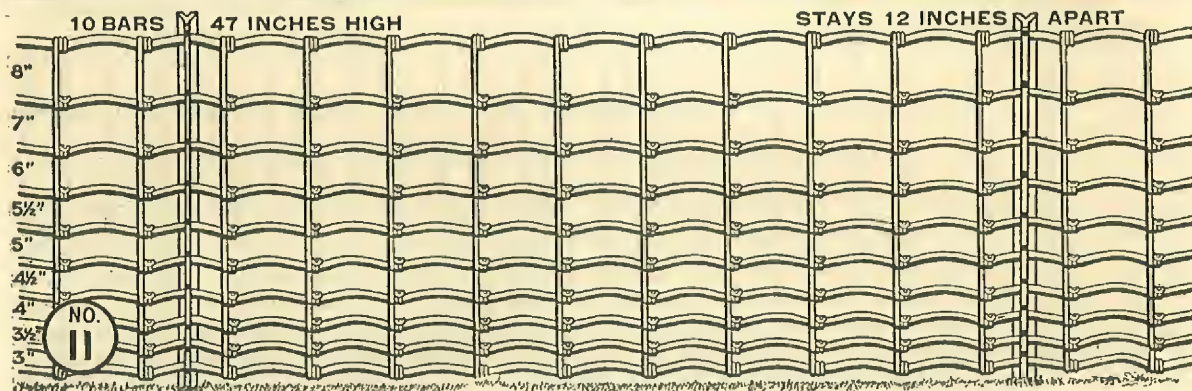
No. 12½

Illustrations show size of wires used in all heights of Old Trusty Fence.

KITZELMAN BROS., MUNCIE, IND.

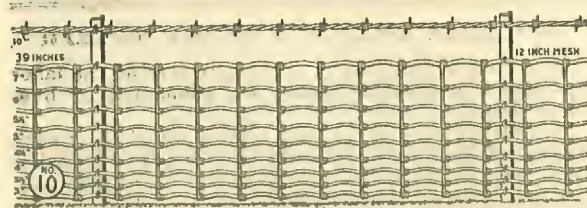
PAGE 11

Horse-high • Bull-strong • Pig-tight



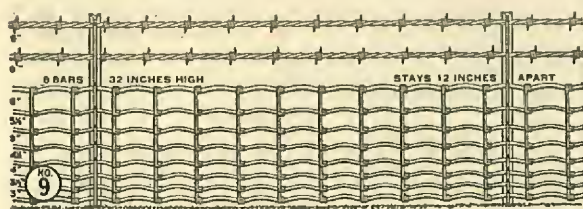
47-inch Sandow--Stays 12 inches apart

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Average shipping weight of 100 rods, 1,083 pounds. 10, 20 and 40 rod rolls. See Price List for Prices!



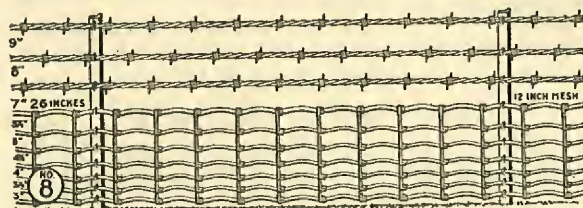
39-inch Sandow—Stays 12 inches apart

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. Shipping weight of 100 rods, 964 pounds. 10, 20 and 40 rod rolls.



32-inch Sandow—Stays 12 inches apart

Construction: Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. Shipping weight of 100 rods, 850 pounds. 10, 20 and 40 rod rolls.



26-inch Sandow—Stays 12 inches apart

Construction: Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. Shipping weight of 100 rods, 741 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Farming for Profit!

The successful, modern farmer raises both live-stock and crops. He follows a crop rotation system, raising legumes to maintain and increase soil fertility and to pasture his animals.

His fields are layed out nearly even in size and every fourth year, each field is sown in clover.

Every Field Fenced

Every field is fenced with good hog-tight fencing so that he can take full advantage of pasturage. He runs stock in the legume fields and produces better animals at lower cost.

After harvest, he turns his stock into the grain fields where the animals pick up otherwise wasted feed and fatten themselves at small cost. Oftentimes, he saves time and labor by fencing off parts of his grain fields and allowing the stock to do their own harvesting.

Markets Grain on Hoof

He feeds all his grain to his stock and markets it "on the hoof." The stock, while feeding and fattening, returns to the soil needed fertilization.

Such a plan, to be a success, requires well layed out fields and dependable hog-tight fencing. Kitselman Sandow Fence, described on this and the following page, meets every requirement of this modern farming. Yet, the cost under our Mill-to-You selling plan is surprisingly low.

High in Quality— Low in Cost

Sandow Fence is one of the most popular fences in our entire line. Every rod can be depended upon to give years of real service at low cost.

Read what this satisfied user says about this Fence:

Kitselman Bros.
Gentlemen:

Received 80 rods your Sandow fence shipped Aug. 18 in good time. Everything was O. K. Put this fence up along public highway. It makes a good, substantial, as well as a nice looking fence, and is a credit to both the farm and highway. Have had several inquiries about this fence and am always glad to tell my neighbors about it.

ERNEST E. AMICK,
Scipio, Ind.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 11

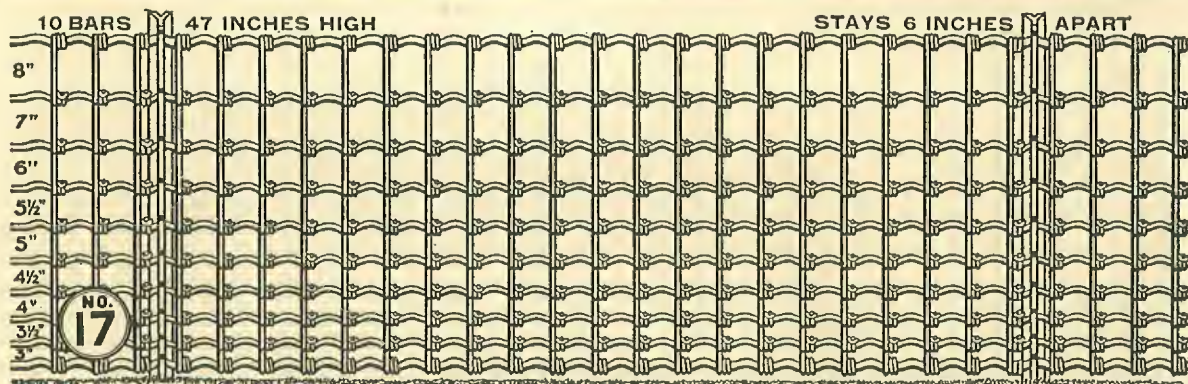
STAY WIRES

No. 11

Illustrations show size of wires used in all heights of Sandow Fence.

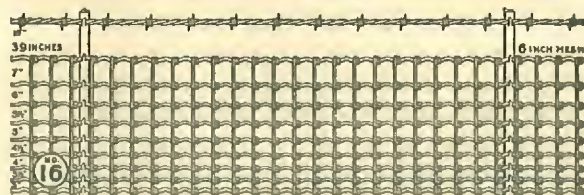
KITSELMAN BROS., MUNCIE, IND.

Horse-high • Bull-strong • Pig-tight



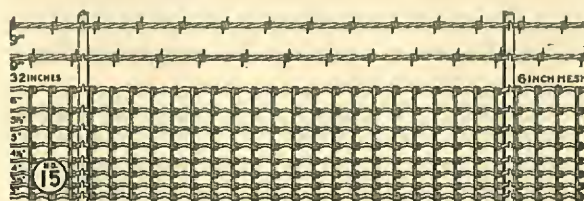
47-inch Sandow--Stays 6 inches apart

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Average shipping weight of 100 rods, 1,461 pounds. 10, 20 and 40 rod rolls. See Price List for Prices!



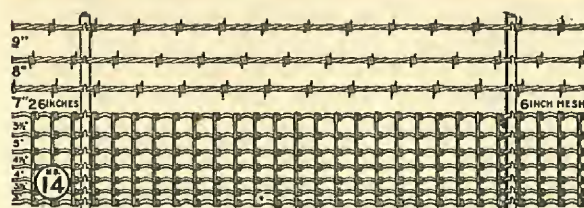
39-inch Sandow--Stays 6 inches apart

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. Shipping weight of 100 rods, 1,286 pounds. 10, 20 and 40 rod rolls.



32-inch Sandow--Stays 6 inches apart

Construction: Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,944 pounds. Shipping weight of 100 rods, 1,122 pounds. 10, 20 and 40 rod rolls.



26-inch Sandow--Stays 6 inches apart

Construction: Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 6,152 pounds. Shipping weight of 100 rods, 968 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

No Middleman--You Profit

Kitselman Bros., Muncie, Ind.

Gentlemen:

It is said that out of every dollar the consumer spends for commodities, the producer receives less than 40 cents. There is a leak along the line of 60 cents going to the middleman, salesman, retailer, etc.

You sell direct to the consumer, thus effecting a great saving. This plan is a real American, common-sense plan, and bound to become more and more popular. Yours for more business,

WILLIAM B. RARICK,
Atwood, Ind.

This, one of hundreds of similar letters in our files, points out precisely why Kitselman Fence is sold by one, and only one plan: **Direct-from-Factory-to-You.**

The Kitselman "common-sense" way cuts out the long profits of jobber, salesman and retailer. It does away with all unnecessary handling expense and needless overhead charges.

Every dollar of your money goes to fence and one transportation charge. Even the wire-maker's profit has been eliminated, for we own and operate our own wire mills, where every foot of wire used in Kitselman Fence is made from the raw material.

Each year thousands of letters are received from our customers, telling of the savings they make by buying Kitselman Fence, and of the wonderful service it is giving. You too can realize big cash savings by buying direct from our mills.

Saves 20 Per Cent

Gentlemen:

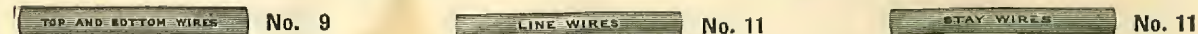
I find your fence to be the best I ever used. It is well woven, heavy, uniform galvanizing, stretches even without bulging. I figure I saved 20 per cent. on my order.

GEORGE H. KENNEDY,
Hollister, Mo.

Gentlemen:

The 50 rods of Fence and 50 Can't Bend Line Posts ordered of you came in perfect condition and I do say that no better fence is made. The posts are the best I ever used.

Yours truly,
WM. R. EMIG, Prop.,
River Hillside Farm,
Marine City, Mich.

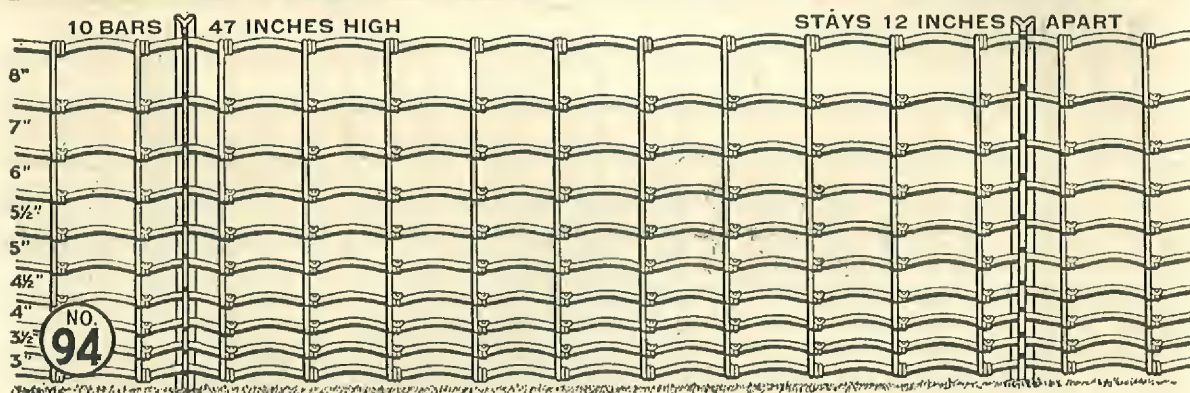


Illustrations show size of wires used in all heights of Sandow Fence.

KITSELMAN BROS., MUNCIE, IND.

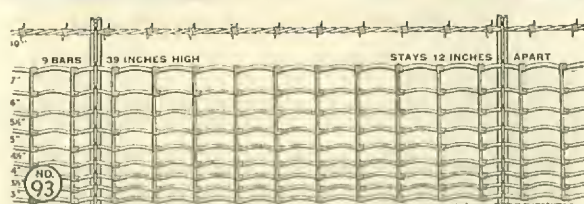
PAGE 13

Horse-high • Bull-strong • Pig-tight



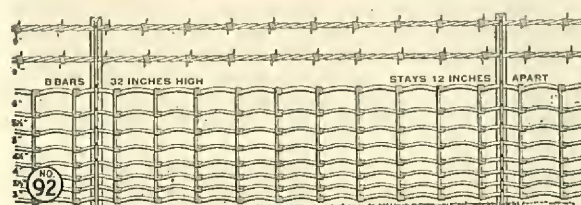
47-inch Hercules--Stays 12 inches apart

Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,280 pounds. Average shipping weight of 100 rods, 1,279 pounds. 10, 20 and 40 rod rolls. See Price List for prices!



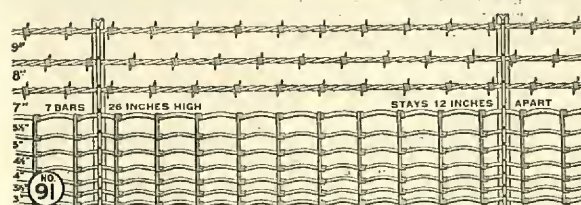
39-inch Hercules—Stays 12 inches apart

Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,252 pounds. Shipping weight of 100 rods, 1,130 pounds. 10, 20 and 40 rod rolls.



32-inch Hercules—Stays 12 inches apart

Construction: Two No. 10 margin wires; six No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 8,224 pounds. Shipping weight of 100 rods, 986 pounds. 10, 20 and 40 rod rolls.



26-inch Hercules—Stays 12 inches apart

Construction: Two No. 10 margin wires; five No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 7,196 pounds. Shipping weight of 100 rods, 849 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Made of All No. 10 Wires

Here's a strong, horse-high, bull-proof, pig-tight farm fence that will outlast many of the heavier fences on the market, yet sells at a lower price per rod.

It is made entirely of No. 10 Gauge Copper-Blend Steel Wire—just a single gauge lighter than No. 9. It is constructed exactly like our Giant All No. 9 Fences with stiff, one-piece stays and the strong, non-slip knots.

Ideal for Stretching

All No. 10 Fence is ideal for stretching. It has just the right weight and tensile strength to make it stretch up perfectly. It has the necessary stiffness without being too stiff.

"Your All No. 10 Fence stretches up easier and better than any fence I've ever used," writes a customer and this fact has been repeated over and over again by users everywhere.

Big Wires a Revelation

Invariably the size of the wire, the weight and the appearance of Hercules Fence is a revelation to purchasers. Read what George F. McDonald, New Ross, Indiana, says: "Your fence No. 94 arrived all O. K. and I must say I was more than well pleased with same. This fence was to be all No. 10 wire and my fence builder said when he saw it, the wire was as heavy as other makes of fence he had been putting up that sold for No. 9 wire. Will say in the future Kitselman Brothers will surely get my orders."

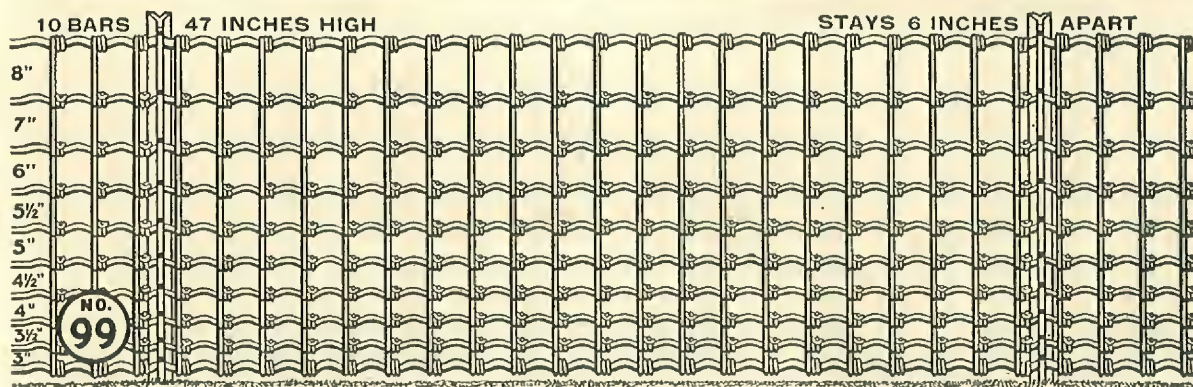
In all our 49 years' experience we never have produced a fence we can recommend more highly. Frankly, we believe it to be the greatest fence value money can buy.

Thousands of our customer-friends tell us it is the "Best fence they ever saw, regardless of price." You will think so, too.



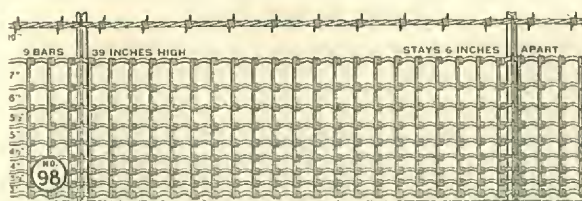
Illustrations show size of wires used in all heights of Hercules Fence.

Horse-high • Bull-strong • Pig-tight



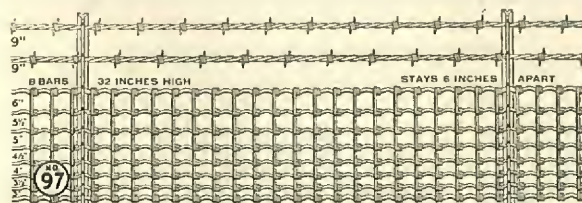
47-inch Hercules--Stays 6 inches apart

Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 10,280 pounds. Average shipping weight of 100 rods, 1,756 pounds. 10, 20 and 40 rod rolls. See Price List for prices!



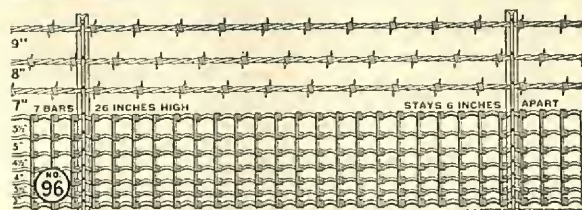
39-inch Hercules—Stays 6 inches apart

Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 9,252 pounds. Shipping weight of 100 rods, 1,537 pounds. 10, 20 and 40 rod rolls.



32-inch Hercules—Stays 6 inches apart

Construction: Two No. 10 margin wires; six No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 8,224 pounds. Shipping weight of 100 rods, 1,330 pounds. 10, 20 and 40 rod rolls.



26-inch Hercules—Stays 6 inches apart

Construction: Two No. 10 margin wires; five No. 10 line wires; No. 10 stay wires. Breaking Strain of margin and line wires, 7,196 pounds. Shipping weight of 100 rods, 1,136 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

New Farm Plan Will Reduce Labor

The modern manufacturing plant—whether it be a wire mill or an automobile factory—is designed to bring about the utmost efficiency in production. Each department, and the factory as a whole, is arranged to eliminate lost motion, to save time and labor and to reduce manufacturing costs. Only through careful planning and economies can manufacturers today keep pace with competition and sell their goods at a reasonable market price. Old-time methods won't do.

Farms are much like factories. The various fields and the buildings can be likened to the different departments in a manufacturing plant.

To simplify and speed up farm work, to save time and labor—in short, to reduce production costs—the fields should be arranged to the best possible advantage.

Re-arrange Fields at Small Cost

Where the manufacturer oftentimes is compelled to spend thousands of dollars to re-arrange his plant and increase efficiency, the farm owner can accomplish similar results with little if any expenditure. By moving a fence line, by eliminating a fence here and building one there, by adding a gate or two, the farmer more often than not can simplify his work and reduce his costs.

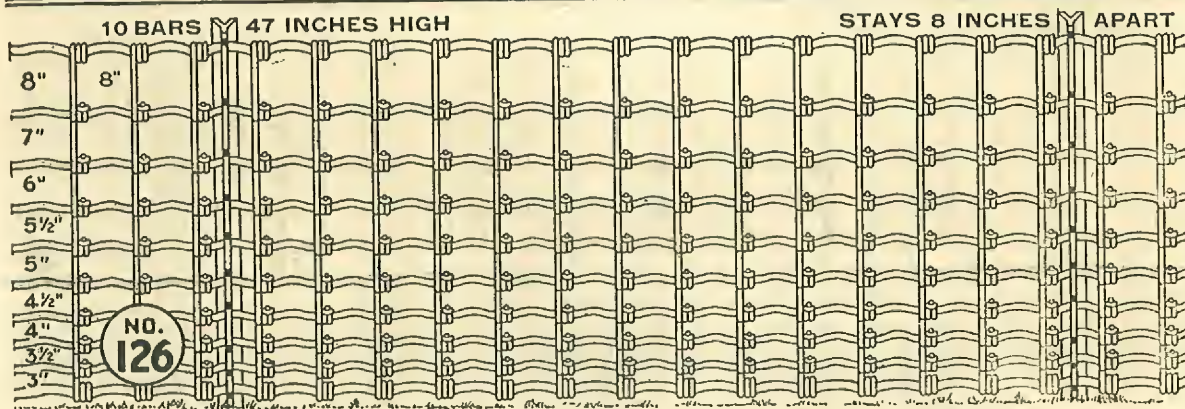
The modern system of farming with diversification, crop rotation, stock feeding and soil restoration calls for fields nearly equal in size. These should be easily reached from the farm buildings. Ordinarily, the fields should be rectangular, that is, longer than they are wide. Every field should be fenced with permanent hog-tight fencing. Fields should be narrow enough to stretch temporary fence from one side to the other to provide pasturage for stock.

It is a good plan to draw a diagram of your farm as it is today. Study this diagram and see how you can re-arrange your farm to reduce labor! Your county agent or your agricultural college will be glad to help you in arranging your farm to best advantage.

TOP AND BOTTOM WIRES No. 10 LINE WIRES No. 10 STAY WIRES No. 10

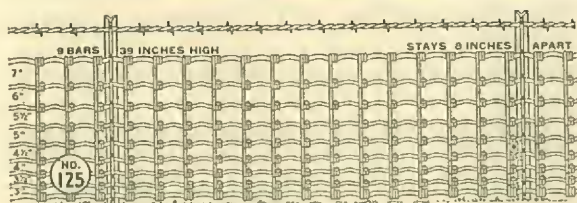
Illustrations show size of wires used in all heights of Hercules Fence.

Horse-high • Bull-strong • Pig-tight



47-inch Supreme--Stays 8 inches apart

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 8,528 pounds. Average shipping weight of 100 rods, 1,266 pounds. 10, 20 and 40 rod rolls. See Price List for Prices!



39-inch Supreme—Stays 8 inches apart

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain of margin and line wires, 7,736 pounds. Shipping weight of 100 rods, 1,139 pounds. 10, 20 and 40 rod rolls.

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Meets Every Demand

Now—a fence that farmers everywhere have been wanting—a good, strong, long-lasting fence that fills every farm purpose, yet costs less per rod.

This fence is made with one-piece upright stays only 8 inches apart. These stays are joined to the continuous line wires by the famous Kitzelman knot, which leaves no ends exposed to rust.

The close 8-inch stays serve practically the same purpose as the 6-inch stays, and, of course, make a stronger, closer fence than the 12-inch stays. The 8-inch stays will stop pigs with the same certainty that they stop horses and cattle.

Like all Kitzelman Fence, every foot of wire used in making the 8-inch stay fabric is galvanized with 99 92/100% pure zinc. This heavy coating of pure zinc means extra years of service.

30 Years of Service

Gentlemen:

Please send me one of your fence catalogs. I bought some wire fence from you about 30 years ago and it is pretty good yet. Yours truly,

W. R. ACUFF,
Washburn, Tenn.

Your Good Will

Good will is an important asset in any business. The good will enjoyed by Kitzelman Brothers and Kitzelman Fence throughout the length and breadth of this country, and in other countries, is simply invaluable. We could lose everything else we have and start all over again on our good will—our reputation and high standing in every community where our fence is known and used.

We know very well that your first order will not be your last, for you will be constantly improving your property from time to time, and your present order for Kitzelman Fence will be but the beginning of pleasant and satisfactory business relations for many years to come.

Greater Value for the Money

It is only the aggregate profit on the tremendous volume of business we do, that enables us to offer so much value for so little money. For this reason, your good will is even more valuable to us than your individual orders, because your satisfied experience and your good opinion are going to bring us, directly or indirectly, many more customers.

Your Confidence Must Be Deserved

Your confidence, therefore, as you can plainly see, is priceless to us; and it is no less important to us after you have bought than before you placed the order; so you may depend upon it, we have been very careful to make no statement in this catalog or elsewhere that would tend to shake that confidence in the slightest degree.

More Than Satisfied

Gentlemen:

I am well pleased with your wire that I received a few days ago. I just saved one-third by ordering from your reliable company. It was in good shape when I received it and it is the easiest wire to stretch I ever saw. Whenever I need any fence I will order from you where I can save money. Your customer,

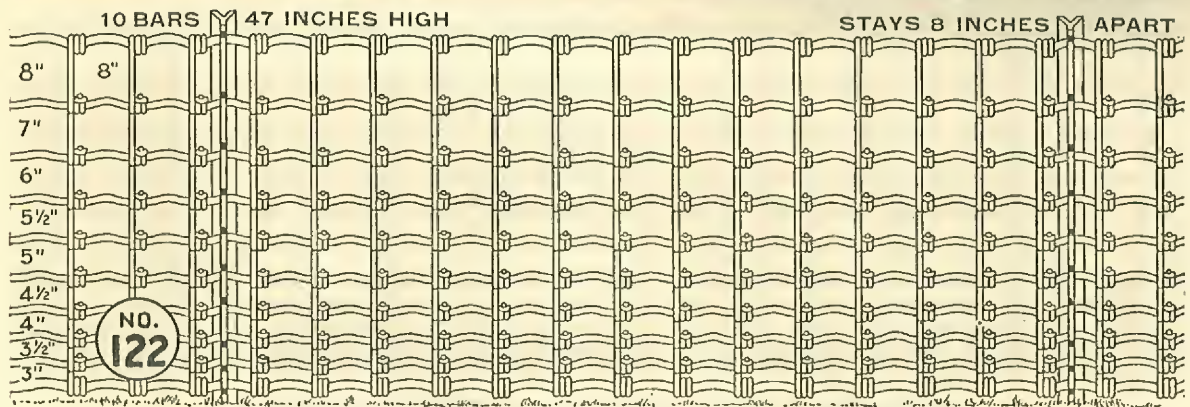
EUGENE OSBORNE,
Clarence, Ky.

TOP AND BOTTOM WIRES No. 9 LINE WIRES No. 11 STAY WIRES No. 11

Illustrations show size of wires used in all heights of Supreme Fence.

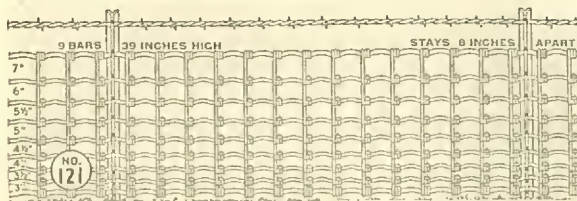
KITZELMAN BROS., MUNCIE, IND.

Horse-high • Bull-strong • Pig-tight



47-inch Supreme Heavy--Stays 8 inches apart

Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain, 12,800 pounds. Average shipping weight of 100 rods, 1,525 pounds. 10, 20 and 40 rod rolls. See Price List!



39-inch Supreme Heavy--8-inch Stays

Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain, 11,320 pounds. Average shipping weight of 100 rods, 1,317 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Table of Breaking Strains

The table below shows the size, weight, number of feet to the pound and breaking strain of single wires from No. 9 gauge down to No. 18 gauge.

| SIZES OF WIRE | Gauge | Weight 1 Mile Pounds | Feet per Pound | Breaking Strain Pounds |
|---------------|-------|----------------------------|----------------------|------------------------------|
| | 9 | 306 | 17.24 | 1560 |
| | 10 | 255 | 20.70 | 1280 |
| | 11 | 202 | 26.18 | 1000 |
| | 12 | 154 | 34.25 | 800 |
| | 13 | 118 | 44.64 | 568 |
| | 14 | 89 | 59.17 | 456 |
| | 16 | 55 | 95.24 | 264 |
| | 18 | 31 | 172.11 | 160 |

Kitselman Fence Withstands Terrific Strains

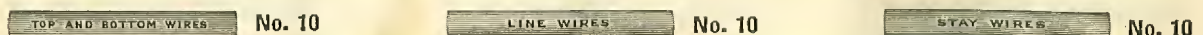
Kitselman Fence, with its tough, springy, parallel line wires, withstands terrific strains in all climates and under all conditions. Every foot of wire used in its construction is drawn from steel of special analysis—steel which possesses extra strength and elasticity as well as durability.

The breaking strain of a single strand of the No. 9 wire used in Kitselman Fence is 1,560 pounds; of the No. 10 wire, 1,280 pounds; of the No. 11 wire, 1,000 pounds. The breaking strain of a fence is figured as the combined breaking strain of all the parallel line wires. Thus, Kitselman All No. 9 gauge, 47-inch Fence, the heaviest and strongest of the fences, will withstand a direct pull of 15,600 pounds, nearly eight tons, when, and if, pressure is applied equally on all strand wires. Our all No. 10, 47-inch Fences, such as the Supreme Heavy has a breaking strain of 12,800 pounds, while the 47-inch Supreme, Sandow and Perfection, with margin wires of No. 9 and line wires of No. 11, have a breaking strain of 11,120 pounds.

Built for Service

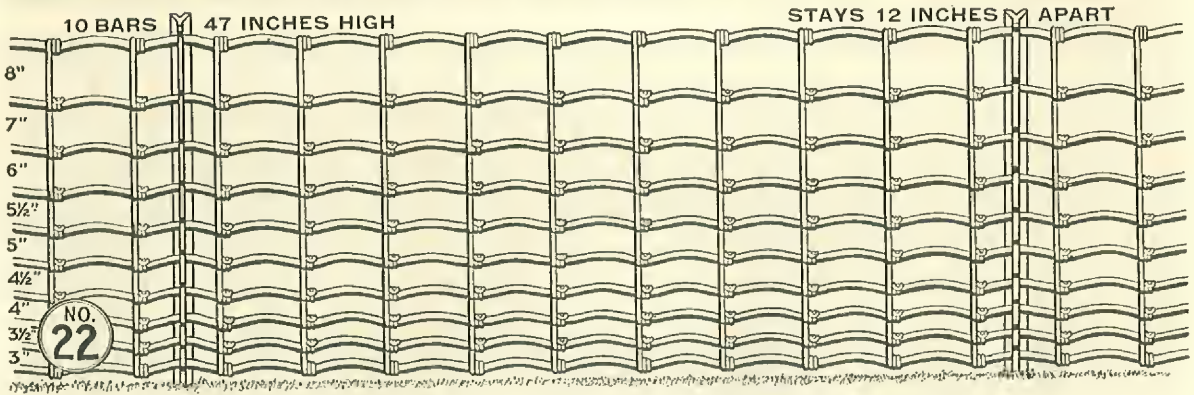
It is a well known fact that more fences are destroyed by being ridden down by stock or tramped down by trespassers than are eaten away by rust. Sharp bends in the wire, caused by these outside forces, weaken it, and allow rust to get in its destructive work. Eventually the wire breaks at the bend long before it would deteriorate from natural causes.

Kitselman Fence, due to the extraordinary tensile strength of its wires, is built to withstand these outside forces. Its greater strength and its resistance to stresses and strains means longer years of service; lower costs of upkeep. It means better protection for stock and crops; savings in time, labor and money.



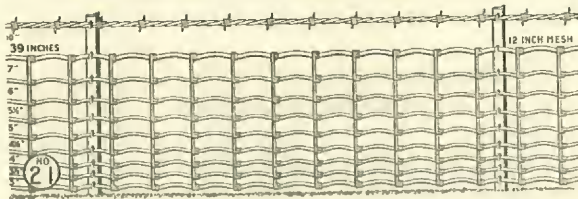
Illustrations show size of wires used in all heights of Supreme Heavy Fence.

Horse-high • Bull-strong • Pig-tight



47-inch Giant--Stays 12 inches apart

Construction: Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain, 15,600 pounds. Average shipping weight of 100 rods, 1,549 pounds. 10, 20 and 40 rod rolls. See Price List!



39-inch Giant—Stays 12 inches apart

Construction: Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain, 14,040 pounds. Average shipping weight of 100 rods, 1,367 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Lasts Years Longer

The average life of a fence made of No. 9 wire throughout is 21.1 years, according to a Government Bulletin.

But, Kitzelman Giant All No. 9 Fence, time and again, has proved its ability to outlast that average 10 to 15 years.

Scores of voluntary letters in our files show that it is not unusual for Kitzelman Fence to defy the elements and remain stock-proof for 30 to 35 years and longer.

Naturally, Kitzelman Fence lasts longer than the average. For, it is made of Copper-Blend Steel Wire, coated with heavy, pure zinc galvanizing, the two great rust-resisting elements known to the industry. Its sturdy, stiff-stay construction and its tremendous tensile strength withstand the most severe shocks and strains over a long period of years.

Kitzelman Giant All No. 9 Fence costs you less per year than any fence you can buy. And, the first cost, under our Factory-to-You selling plan, is extremely low.

All-Steel Fence Saves You Money

Kitzelman All No. 9 Fence and Kitzelman CAN'T BEND Rail Steel Posts, make the greatest complete farm fence of all time. Yet, it actually COSTS YOU LESS than ordinary fence erected on wood posts.

Our Factory-to-You prices save you money on the original purchase. Our steel posts save you time and labor in erecting the fence. You save time, labor and expense necessary to replace broken or rotted wood posts. And, as the years roll by, you will find that the fence stands up better, looks better and remains stock proof.

Strongest Fence Made

Kitzelman Giant Farm Fence is the strongest and most rigid farm fence made. Stay wires are of one piece, running from top margin wire to bottom margin wire without a break. These heavy, rigid stay wires are locked to the line wires by the famous Kitzelman Wrap Tie which is a part of the stay wire itself. These ties leave no ends exposed to rust.

Kitzelman CAN'T BEND Line Posts and Kitzelman CAN'T BEND End and Corner Posts (see Pages 39 and 40) are the heaviest, strongest steel posts on the market. Rolled out of rail steel—the toughest, longest-lived steel ever found for post construction—they should outlast two or three sets of wood posts. Line posts are made with "Jiffy Fasteners" (Patented)—the quick, easy way of fastening fence to posts. No wiring, no stapling is necessary.

"Most Economical Fence Farmer Can Buy"

Gentlemen:

Your all No. 9 fence is undoubtedly the best fence I have ever seen put on posts; I figure a saving of 15 cents a rod and believe All No. 9 to be the most economical fence a farmer can put up. I am strong for Kitzelman Fence.

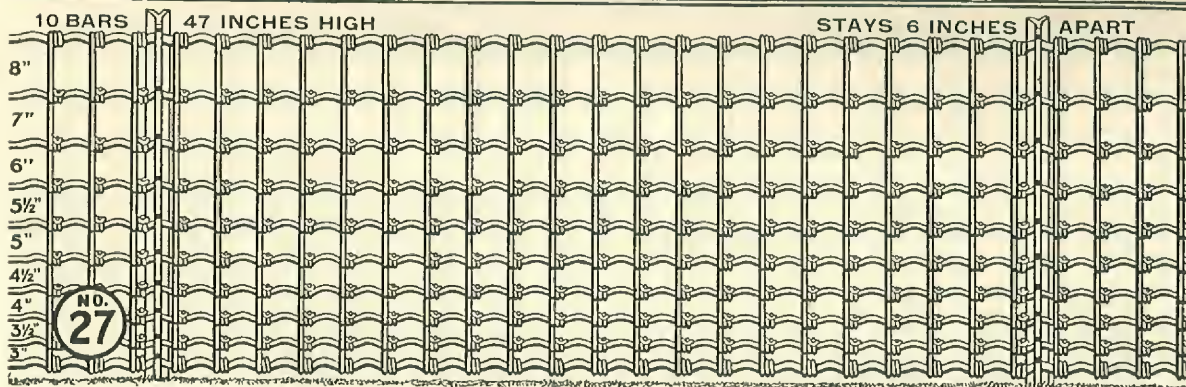
MAX MARTIN,
Milford Center, Ohio.



Illustrations show size of wires used in all heights of Giant Fence.

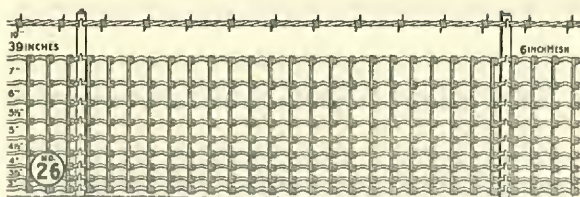
KITZELMAN BROS., MUNCIE, IND.

Horse-high • Bull-strong • Pig-tight



47-inch Giant--Stays 6 inches apart

Construction: Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain, 15,600 pounds. Average shipping weight of 100 rods, 2,129 pounds. 10, 20 and 40 rod rolls. See Price List!



39-inch Giant—Stays 6 inches apart

Construction: Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain, 14,040 pounds. Average shipping weight of 100 rods, 1,862 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

"Best Is Cheapest"

This Giant Farm Fence, made entirely of No. 9 gauge wires and with stays only 6 inches apart, is built for life-time service. Its extra big wires, sturdy one-piece stays, closely spaced line wires and all 'round strength, makes it the stiffest, most rigid fence on the market.

It is an old saying, and a true one, that the "best always is cheapest in the long run." That is particularly true with fence. The additional cost of Giant All No. 9 is comparatively little more than for lighter fences. The time and labor required to erect it, are the same. Real economy comes in the longer years of service—the lower cost per year.

Giant 39-inch Fence, with one or more barbed wires above, makes one of the greatest, all-round farm fences ever built. It is absolutely hog-tight, and will turn the heaviest and most vicious stock. It stretches perfectly over rough and hilly ground and there never is any danger of its sagging or buckling. The cost is comparatively low.

In Use Since 1907

Gentlemen:

I sent you my first order in 1907. I have that fence today and it is giving me good service.

M. J. TAYLOR,
Gillette, Ark.

"Safety First" with Bull

It's always "better to be safe than sorry" where a bull is concerned.

Even the most docile sometimes become vicious without warning. All too frequently we read or hear of some farmer having been gored by a bull supposed to be "harmless."

Every precaution should be taken by farmers and stockmen to safeguard themselves and others against attacks. Mr. Bull, the Department of Agriculture advises, should be housed in a bull-barn built specially for his use. This barn should be constructed so that the farmer can feed and care for the bull without endangering himself. The keeper should be able to enter the barn by a protected door. Inside the barn, a partition should be built, so that feed and water can be supplied from outside the "danger zone."

Use All No. 9 Fence

The barn-lot should be enclosed with heavy All No. 9, 6-inch mesh fence, 47 inches high, stretched on heavy steel corner and end posts. Two or three strands of heavy 4-point hog barbed wire, should be stretched four or five inches apart above the woven wire fabric. This increases the over-all height of the fence to about 5 feet. The sharp barbed wire not only helps to confine the bull but it keeps other stock from riding the fence from the outside and discourages anyone who, unknowingly, might be tempted to climb into the enclosure.

The gate also should be constructed of heavy steel and woven wire with barbed wire across the top.

Meets Every Requirement

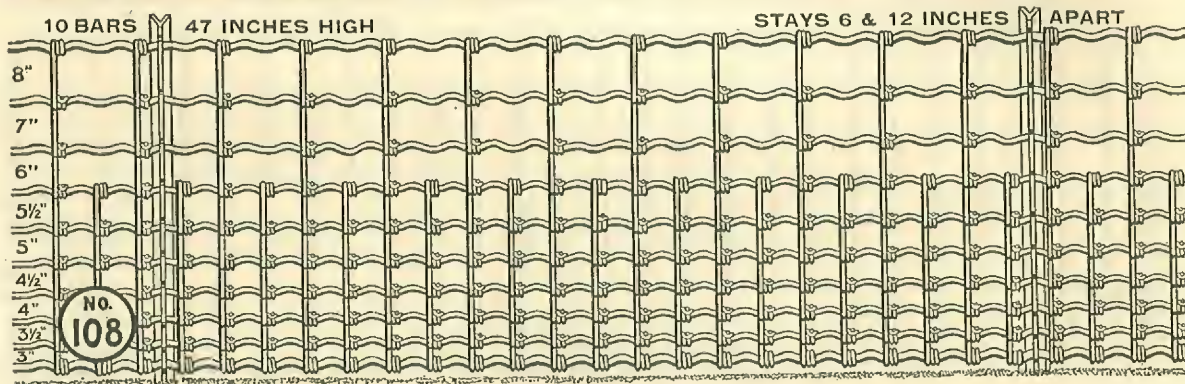
The Giant All No. 9 Farm Fence shown on this page meets every requirement for a bull pen. The 47-inch height has a tensile strength of more than 15,000 pounds—nearly 8 tons. It weighs more than 2,100 pounds to a hundred rods—21 pounds to the rod. Its stiff, one-piece stays only 6 inches apart, its strong, non-slip knots, and its big heavy wires make a fabric which will defy the rushes of the strongest bull. Our CAN'T BEND Angle Steel Corner and End Posts (see Page 40) and our CAN'T BEND "Y" Type Line Posts (Page 39), the strongest steel posts made, are specially designed for the heaviest fences.

The cost of this strong, durable, all-steel enclosure will be small compared with any other type of construction.



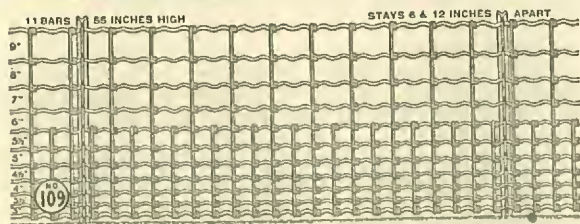
Illustrations show size of wires used in all heights of Giant Fence.

Horse-high • Bull-strong • Pig-tight



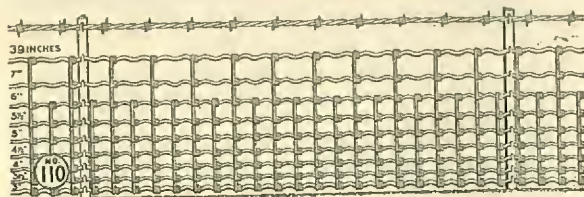
47-inch Perfection--Stays 6 and 12 inches apart

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain, 11,120 pounds. Average shipping weight of 100 rods, 1,314 pounds. 10, 20 and 40 rod rolls. See Price List!



55-inch Perfection—6 and 12-inch Stays

Construction: Two No. 9 margin wires; nine No. 11 line wires; No. 11 stay wires. Breaking Strain, 12,120 pounds. Average shipping weight of 100 rods, 1,440 pounds. 10, 20 and 40 rod rolls. See Price List!



39-inch Perfection—6 and 12-inch Stays

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain, 10,120 pounds. Average shipping weight of 100 rods, 1,191 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Be Your Own Dealer!

Think of the convenience of buying Kitzelman Fence by mail! You sit down in the quiet of your home and make your selection from the most complete line of fence ever offered. Then you simply fill out your order on the convenient Order Blank, enclose your remittance, and drop the envelope in the mail box. Within a few days your shipment is waiting for you at your nearest railway station. You know just what you are buying—no guess work about it. You save time and effort. Best of all, you save money.

Save 5 to 10 Cents a Rod!

You actually save 5 cents to 10 cents a rod on this exclusive Kitzelman Fence.

Note how the 6-inch and 12-inch stays are combined to make a fence that turns pigs with the same certainty that it turns cattle and horses! The close 6-inch stays run up to the seventh line wire, or 26 inches from the ground. Above the seventh wire, stays are 12 inches apart.

Stretches Perfectly

For all 'round service and economy this combination 6-inch and 12-inch stay fence has no equal. It does everything required of an all 6-inch stay fence, yet it costs no more than many all 12-inch stay fences on the market. It is strictly pig-tight. The close weave, the stiff, one-piece stays and the non-slip knots keep the animals from slipping or spreading the wires.

Perfection and Bull-Proof Fences stretch up as straight and true as any fence you ever used. The tension curves allow for expansion and contraction and keep the fence taut through all seasons.

Extra Wear in Every Rod

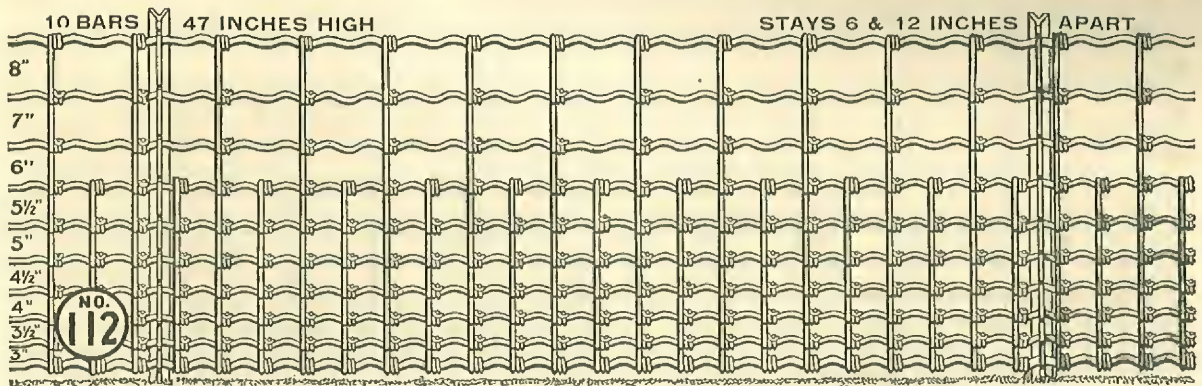
Bull-Proof and Perfection Fences are made entirely of Copper-Blend steel wire, coated with the same high quality spelter as that used on telephone wire. This superior coating, produced by the use of only the purest zinc, resists rust years longer than ordinary galvanizing and prolongs the life of the fence.

When you buy Kitzelman Fence you buy extra wear, yet the initial cost to you is less than the market price. And when you figure the cost of Kitzelman Fence over a period of years, you'll realize a still greater saving.

| | | | | | |
|----------------------|-------|------------|--------|------------|--------|
| TOP AND BOTTOM WIRES | No. 9 | LINE WIRES | No. 11 | STAY WIRES | No. 11 |
|----------------------|-------|------------|--------|------------|--------|

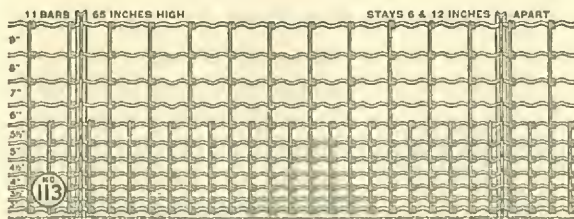
Illustrations show size of wires used in all heights of Perfection Fence.

Horse-high • Bull-strong • Pig-tight



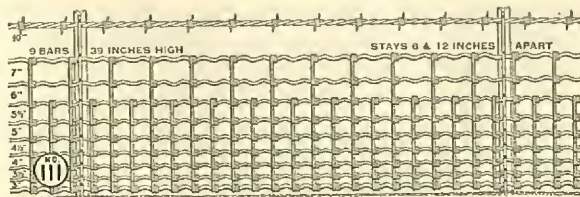
47-inch Bull-Proof--Stays 6 and 12 inches apart

Construction: Two No. 10 margin wires; eight No. 10 line wires; No. 10 stay wires. Breaking Strain, 14,080 pounds. Average shipping weight of 100 rods, 1,566 pounds. 10, 20 and 40 rod rolls. See Price List!



55-inch Bull-Proof—6 and 12-inch Stays

Construction: Two No. 10 margin wires; nine No. 10 line wires; No. 10 stay wires. Breaking Strain, 15,360 pounds. Average shipping weight of 100 rods, 1,724 pounds. 10, 20 and 40 rod rolls. See Price List!



39-inch Bull-Proof—6 and 12-inch Stays

Construction: Two No. 10 margin wires; seven No. 10 line wires; No. 10 stay wires. Breaking Strain, 12,800 pounds. Average shipping weight of 100 rods, 1,411 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Customers Our Biggest Boosters

Buyers and users of Kitzelman Fence always have been our greatest boosters. Once they learn the savings they can make by buying direct from our mills, they are quick to tell their friends and neighbors so they, too, can profit. You may know of someone who is in the market for fence. You will be doing him a favor, as well as us, if you loan him this catalog. Or, better still, send us his name and address and we will gladly mail him a catalog!

Fence Brings Drought Relief!

How a 40-rod roll of Kitzelman Fence brought relief from the serious drought of 1930, is told in a letter from one of our Indiana customers.

"I want to tell you how a 40-rod roll of your fence saved me a lot of money last summer," he writes. "The drought burned out my pasture just after I bought a roll of your fence.

"I had a pretty good stand of clover so I took this 40 rods of fence and stretched it across one end of the field, fencing off about five acres. Then I turned my stock into that end of the field. After I cut the hay off the rest of the field I took down the fence and gave my stock full run of the field. The stock went through the drought period in good shape.

"Now I've used the 40 rods for the purpose for which I bought it and I want 40 rods more so that I will have it on hand when I need it for pasturing again."

Tell Us Your Experience!

You may have had some equally interesting and profitable experience with fence. We will be glad to have you write and tell us about it so that we can pass the helpful information along to other farmers. You may be sure that we will not use your name without your expressed permission.

Helps Neighbors Save, Too

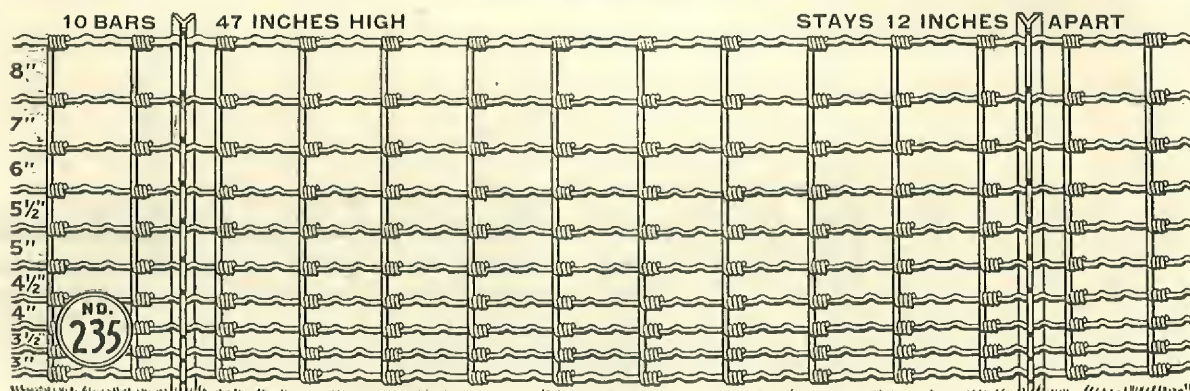
Sirs: The 400 rods of fence arrived in good order and on time. I bought 350 rods of fence from you 15 year ago that is as good now as when put up. I saved one-third on my order, and passed your prices on to my neighbors.

B. W. PATTON,
Cannonsburg, Ky.

TOP AND BOTTOM WIRES No. 10 LINE WIRES No. 10 STAY WIRES No. 10

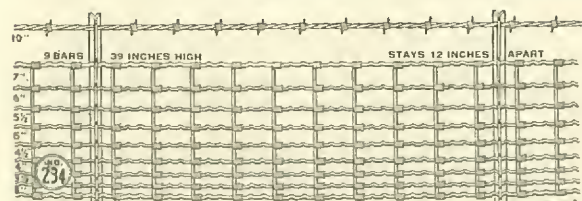
Illustrations show size of wires used in all heights of Bull-Proof Farm Fence.

Horse-high • Bull-strong • Pig-tight



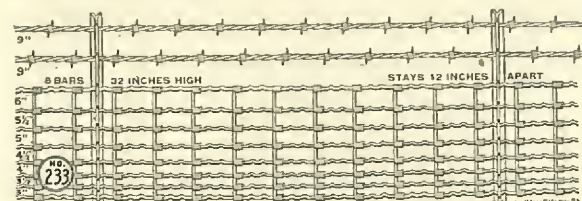
47-inch Standard Hinge-Joint--Stays 12 inches apart

Construction: Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 8,592 pounds. Average shipping weight of 100 rods, 730 pounds. 20, 30 and 40 rod rolls. See Price List!



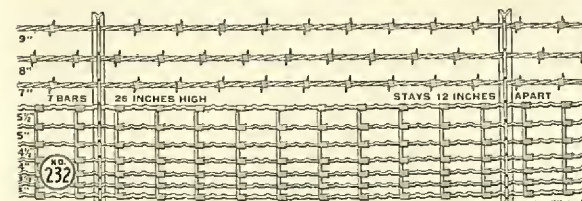
39-inch Standard Hinge-Joint—12-in. stays

Construction: Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 7,908 pounds. Average shipping weight of 100 rods, 660 pounds. 20, 30 and 40 rod rolls. See Price List!



32-inch Standard Hinge-Joint—12-in. stays

Construction: Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 7,224 pounds. Average shipping weight of 100 rods, 550 pounds. 20, 30 and 40 rod rolls. See Price List!

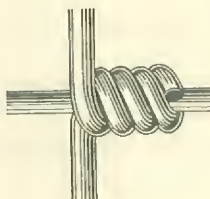


26-inch Standard Hinge-Joint—12-in. stays

Construction: Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 6,540 pounds. Average shipping weight of 100 rods, 510 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Hinge-Joints Contain Extra Twists



Kitselman's famous Hinge-Joint Farm Fence is woven on the latest modern looms from Copper-Blend Steel Wire galvanized with 99 92/100% pure zinc. Every rod is of uniform tension throughout. The Hinge-Joints, as we make them, contain an extra twist. Stay wires

are locked so securely to the line wires that they can not spread. Line wires are coiled to allow for expansion and contraction. Stay wires are correctly and uniformly spaced.

This improved fence stretches perfectly over all ground. It will give you long years of satisfactory service at low cost. Choose from three weights, shown on this and the pages immediately following! Any one of these fences is an extraordinary value.

Re-fence Now and Save!

You no doubt have a number of fences on your farm that need replacing and you've been putting it off until the time was right.

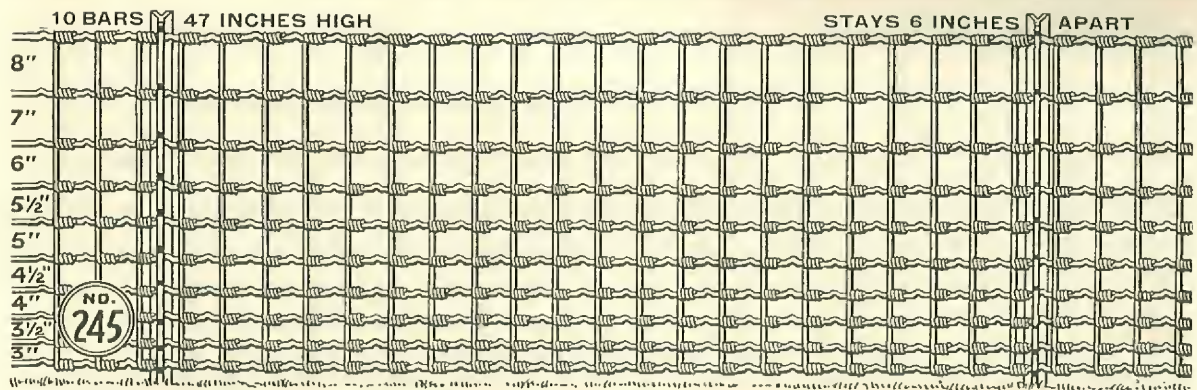
Now, with prices lowest in years, is the right time to replace these old, worn-out fences with brand new ones.

By buying fence now at our new, low factory prices, you not only will have the use of the fence, but you will save real money on the original purchase. Remember—everything you buy from this book is backed by our Iron-Clad Guarantee. Unless you are satisfied, there is no sale.

TOP AND BOTTOM WIRES No. 10 LINE WIRES No. 12½ STAY WIRES No. 12½

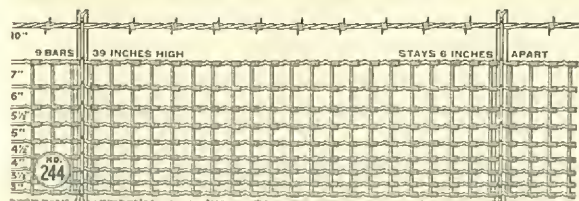
Illustrations show sizes of wires used in all heights of Standard Hinge-Joint Fence.

Horse-high • Bull-strong • Pig-tight



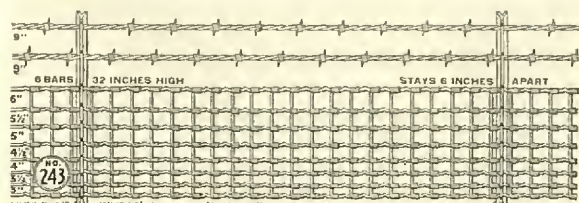
47-inch Standard Hinge-Joint--Stays 6 inches apart

Construction: Two No. 10 margin wires; eight No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 8,592 pounds. Average shipping weight of 100 rods, 950 pounds. 20, 30 and 40 rod rolls. See Price List!



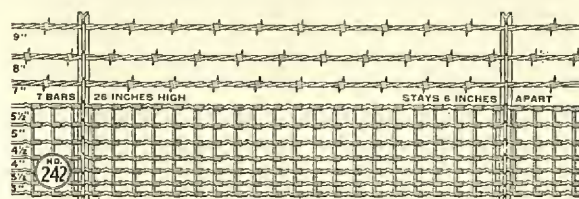
39-inch Standard Hinge-Joint—6-inch stays

Construction: Two No. 10 margin wires; seven No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 7,908 pounds. Average shipping weight of 100 rods, 840 pounds. 20, 30 and 40 rod rolls. See Price List!



32-inch Standard Hinge-Joint—6-inch stays

Construction: Two No. 10 margin wires; six No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 7,224 pounds. Average shipping weight of 100 rods, 740 pounds. 20, 30 and 40 rod rolls. See Price List!



26-inch Standard Hinge-Joint—6-inch stays

Construction: Two No. 10 margin wires; five No. 12½ line wires; No. 12½ stay wires. Breaking Strain, 6,540 pounds. Average shipping weight of 100 rods, 640 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

How One Farmer Makes Fence Pay a Profit

Each year we receive in our offices here at Muncie, Indiana, thousands of interesting letters from our customers. Many of these letters tell how Kitzelman Fence has paid for itself in increased profits, in time and labor saved, in protecting stock and crops.

Here's a typical letter from one of our good customers out in Iowa telling how he makes Kitzelman Fence pay a profit:

"We have done away with permanent grass pasture on our farm. Instead we follow a crop rotation plan and use all of our ground. Each year we put certain acreage into clover.

Uses Portable Fences

"Our fields are long and only 40 rods wide. When we are ready to turn out our stock, we drive some steel posts across one end of the field and stretch up 40 rods of temporary fence. We cut a swath down each side of this temporary fence and this keeps the stock away from it.

"When the stock exhausts this section, we move the fence and take in a fresh plot.

"We have been following this plan for some years and always keep one or two 40-rod rolls of Kitzelman Fence and some extra Kitzelman "Y" posts on hand for cross fencing. We like the "Y" steel posts because they are stronger and you can attach the fence to the posts without staples or wires. This saves a lot of time."

Have you had some equally interesting and profitable experience? We will appreciate your writing us about it so that we may pass the information along to others. Your name will not be used without your permission.

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 12½

STAY WIRES

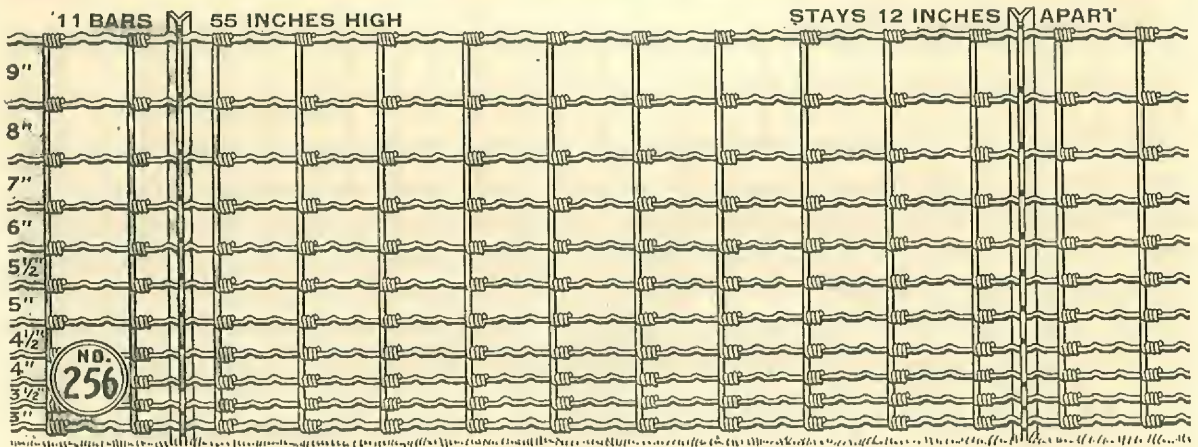
No. 12½

Illustrations show size of wires used in all heights of Standard Hinge-Joint Fence.

KITZELMAN BROS., MUNCIE, IND.

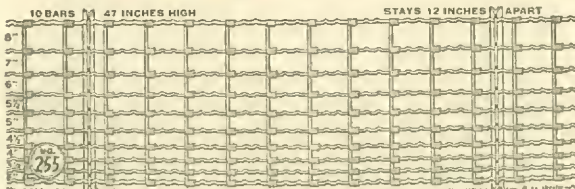
PAGE 23

Horse-high • Bull-strong • Pig-tight



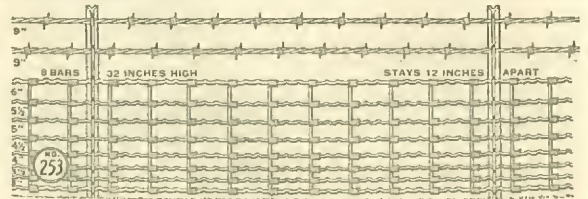
55-inch Heavy Hinge-Joint--Stays 12 inches apart

Construction: Two No. 9 margin wires; nine No. 11 line wires; No. 11 stay wires. Breaking Strain, 12,120 pounds. Average shipping weight of 100 rods, 1,180 pounds. 20, 30 and 40 rod rolls. See Price List!



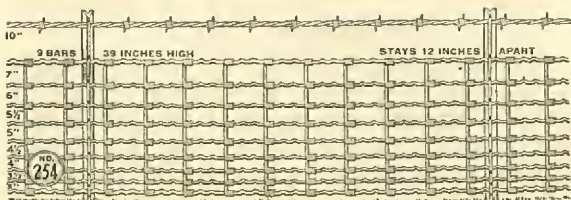
47-inch Heavy Hinge-Joint—12-inch stays

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain, 11,120 pounds. Average shipping weight of 100 rods, 1,060 pounds. 20, 30 and 40 rod rolls. See Price List!



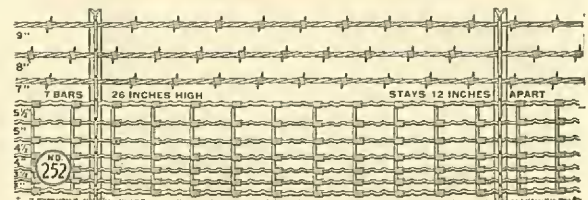
32-inch Heavy Hinge-Joint—12-inch stays

Construction: Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain, 9,120 pounds. Average shipping weight of 100 rods, 830 pounds. 20, 30 and 40 rod rolls. See Price List!



39-inch Heavy Hinge-Joint—12-inch stays

Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain, 10,120 pounds. Average shipping weight of 100 rods, 940 pounds. 20, 30 and 40 rod rolls. See Price List!



26-inch Heavy Hinge-Joint—12-inch stays

Construction: Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain, 8,120 pounds. Average shipping weight of 100 rods, 720 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire!

See Pages 38 to 41 for Steel Posts!

Turns Everything

The 47-inch fence I ordered from you is a real fence. It turns all stock from pigs to jumping mules.
W. H. MAY, JR.,
Alphoreita, Ky.

I am very pleased with the wire received from you. I used it for a brake water in a large canyon or wash and it has held good during summer floods.
N. O. WEATHERSBY,
Klondike, Ariz.

Saves 17 Cents a Rod

I figure a saving of 17 cents a rod on the wire and your Can't Bend Line Post is the best I ever saw.
H. IRWIN LUSHER,
Huntington, W. Va.

Tell my neighbors to ask me about your fencing. It cost me a good one-third less than if I had bought it here.

MACK PATHER,
Paragould, Ark.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

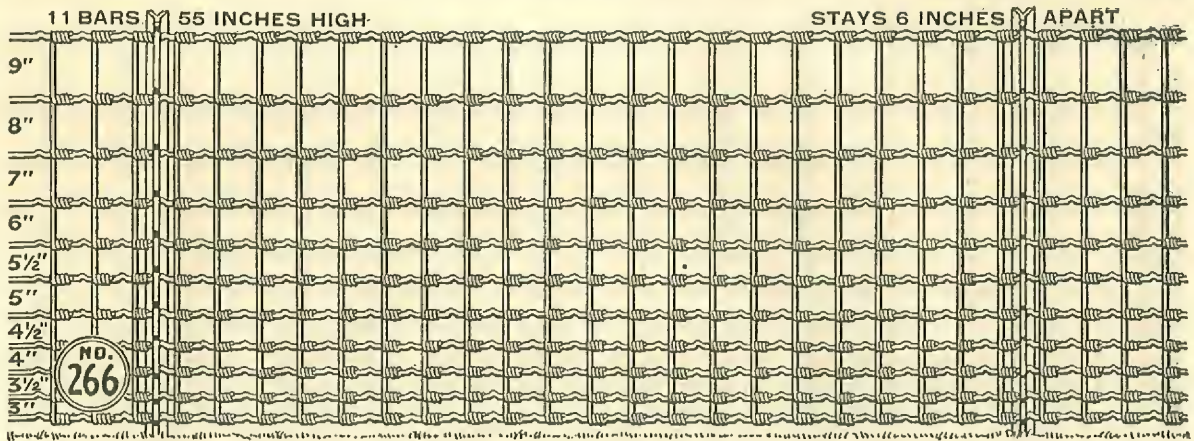
No. 11

STAY WIRES

No. 11

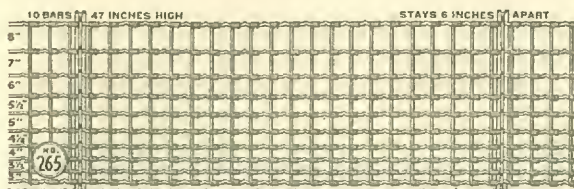
Illustrations show size of wires used in all heights of Heavy Hinge-Joint Fence.

Horse-high • Bull-strong • Pig-tight



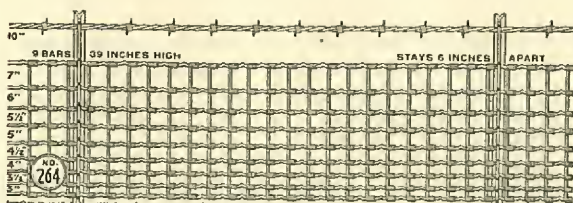
55-inch Heavy Hinge-Joint--Stays 6 inches apart

Construction: Two No. 9 margin wires; nine No. 11 line wires; No. 11 stay wires. Breaking Strain, 12,120 pounds. Average shipping weight of 100 rods, 1,580 pounds. 20, 30 and 40 rod rolls. See Price List!



47-inch Heavy Hinge-Joint—6-inch stays

Construction: Two No. 9 margin wires; eight No. 11 line wires; No. 11 stay wires. Breaking Strain, 11,120 pounds. Average shipping weight of 100 rods, 1,400 pounds. 20, 30 and 40 rod rolls. See Price List!



39-inch Heavy Hinge-Joint—6-inch stays

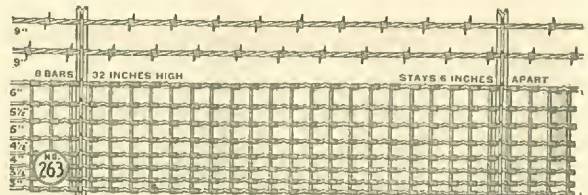
Construction: Two No. 9 margin wires; seven No. 11 line wires; No. 11 stay wires. Breaking Strain, 10,120 pounds. Average shipping weight of 100 rods, 1,230 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire!

Extra Good Galvanizing

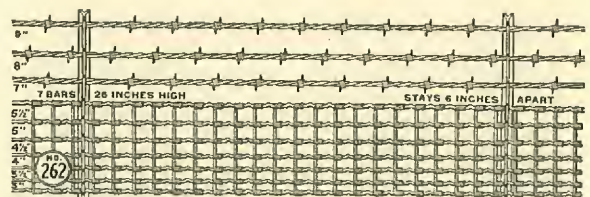
On my own farm, which is entirely fenced with woven wire, I have several hundred rods of Kitzelman Bros. fence, and I want to assure you that it is proving very satisfactory. It seems to have an especially good grade of galvanizing upon it.

OSCAR A. SWANK, Sec.-Treas.,
Producers Commission Ass'n,
Indianapolis, Ind.



32-inch Heavy Hinge-Joint—6-inch stays

Construction: Two No. 9 margin wires; six No. 11 line wires; No. 11 stay wires. Breaking Strain, 9,120 pounds. Average shipping weight of 100 rods, 1,070 pounds. 20, 30 and 40 rod rolls. See Price List!



26-inch Heavy Hinge-Joint—6-inch stays

Construction: Two No. 9 margin wires; five No. 11 line wires; No. 11 stay wires. Breaking Strain, 8,120 pounds. Average shipping weight of 100 rods, 920 pounds. 20, 30 and 40 rod rolls. See Price List!

See Pages 38 to 41 for Steel Posts!

Saved \$25.00

You saved me \$25.00 on my order. My neighbors say they never saw such good fence posts for the money.

J. S. KINZER,
Logansport, Ind.

I just saved about \$12.00 ordering from you. I am going to order more before long.

HENRY M. BOYD,
Ringold, Tex.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 11

STAY WIRES

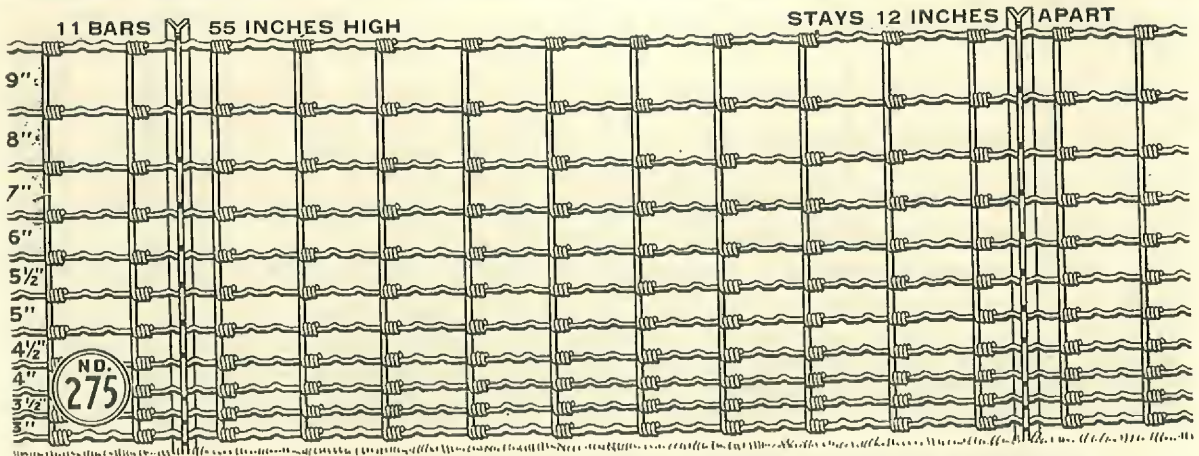
No. 11

Illustrations show size of wires used in all heights of Heavy Hinge-Joint Fence.

KITZELMAN BROS., MUNCIE, IND.

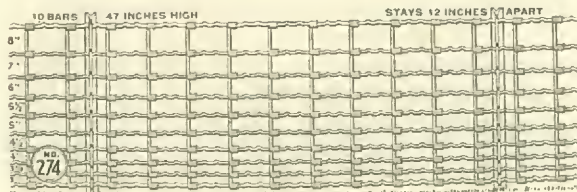
PAGE 25

Horse-high • Bull-strong • Pig-tight



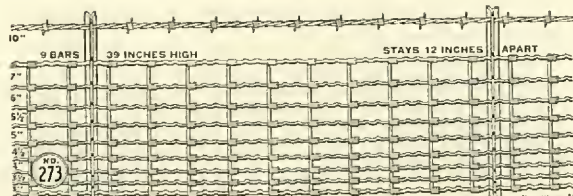
55-inch Extra Heavy Hinge-Joint--Stays 12 inches apart

Construction: Two No. 9 margin wires; nine No. 9 line wires; No. 9 stay wires. Breaking Strain, 17,160 pounds. Average shipping weight of 100 rods, 1,710 pounds. 20, 30 and 40 rod rolls. See Price List!



47-in. Extra Heavy Hinge-Joint—12-in stays

Construction: Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain, 15,600 pounds. Average shipping weight of 100 rods, 1,530 pounds. 20, 30 and 40 rod rolls. See Price List!



39-in. Extra Heavy Hinge-Joint—12-in. stays

Construction: Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain, 14,040 pounds. Average shipping weight of 100 rods, 1,350 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire!

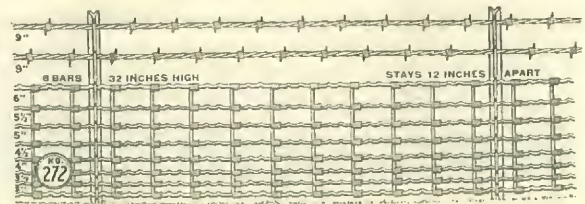
Saves \$64.00

I saved \$64.00 by ordering from you. Got first-class wire and satisfactory service.

W. H. CRODDOCK,
Cisco, Texas.

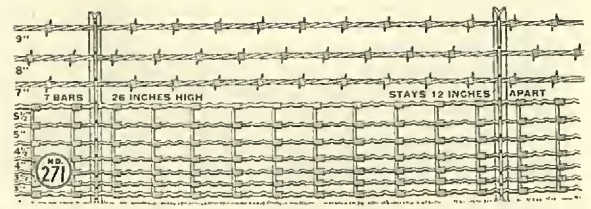
I bought a ton of your wire 20 years ago and even today it shows very little signs of rust.

R. E. COX,
Galox, Va.



32-in. Extra Heavy Hinge-Joint—12-in. stays

Construction: Two No. 9 margin wires; six No. 9 line wires; No. 9 stay wires. Breaking Strain, 12,480 pounds. Average shipping weight of 100 rods, 1,180 pounds. 20, 30 and 40 rod rolls. See Price List!



26-in. Extra Heavy Hinge-Joint—12-in. stays

Construction: Two No. 9 margin wires; five No. 9 line wires; No. 9 stay wires. Breaking Strain, 10,920 pounds. Average shipping weight of 100 rods, 1,010 pounds. 20, 30 and 40 rod rolls. See Price List!

See Pages 38 to 41 for Steel Posts!

Saved \$19.00 On One Order

Received the 100 rods of fence and posts in fine condition. I saved \$19.00.

N. O. LASH,
Montgomery, Mich.

I received my shipment of fence and gates and was surprised at the quality of goods for the price. I feel I got \$1.50 for each dollar's worth.

F. E. SCOTT,
Albany, La.

TOP AND BOTTOM WIRES

No. 9

LINE WIRES

No. 9

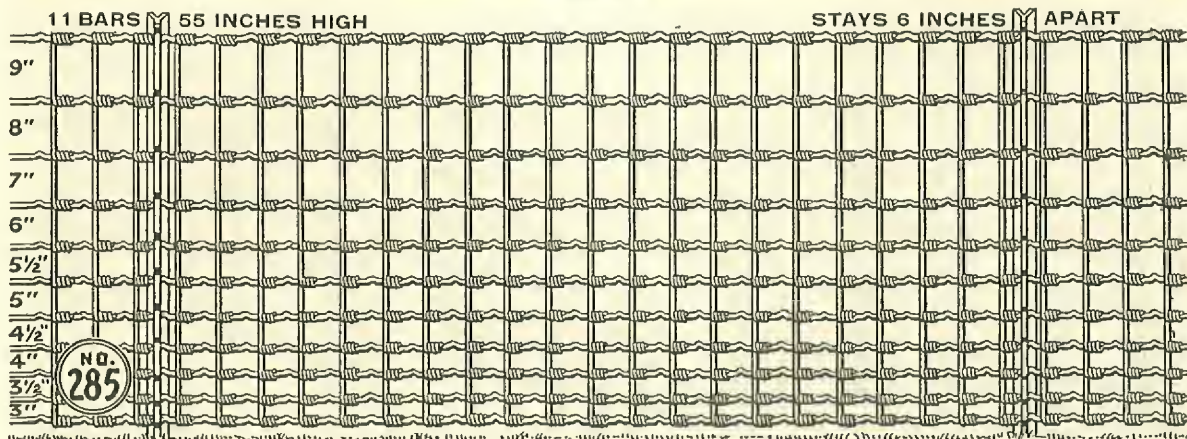
STAY WIRES

No. 9

Illustrations show size of wires used in all heights of Extra Heavy Hinge-Joint Fence.

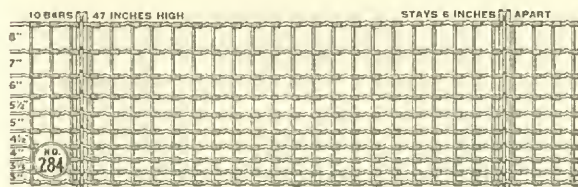
KITSELMAN BROS., MUNCIE, IND.

Horse-high • Bull-strong • Pig-tight



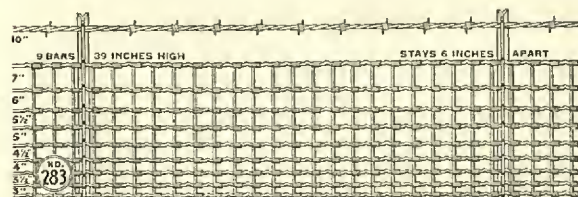
55-inch Extra Heavy Hinge-Joint--Stays 6 inches apart

Construction: Two No. 9 margin wires; nine No. 9 line wires; No. 9 stay wires. Breaking Strain, 17,160 pounds. Average shipping weight of 100 rods, 2,330 pounds. 20, 30 and 40 rod rolls. See Price List!



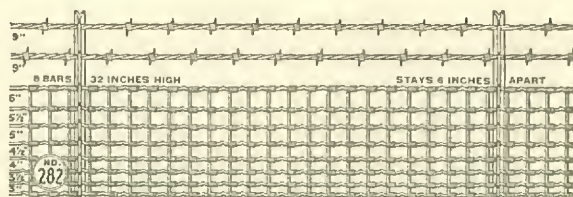
47-in. Extra Heavy Hinge-Joint—6-in. stays

Construction: Two No. 9 margin wires; eight No. 9 line wires; No. 9 stay wires. Breaking Strain, 15,600 pounds. Average shipping weight of 100 rods, 2,080 pounds. 20, 30 and 40 rod rolls. See Price List!



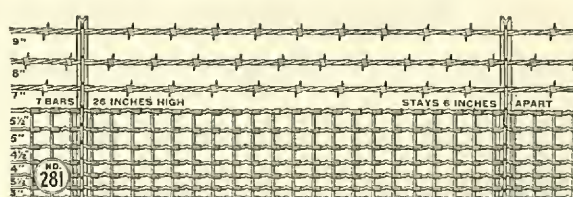
39-in. Extra Heavy Hinge-Joint—6-in. stays

Construction: Two No. 9 margin wires; seven No. 9 line wires; No. 9 stay wires. Breaking Strain, 14,040 pounds. Average shipping weight of 100 rods, 1,810 pounds. 20, 30 and 40 rod rolls. See Price List!



32-in. Extra Heavy Hinge-Joint—6-in. stays

Construction: Two No. 9 margin wires; six No. 9 line wires; No. 9 stay wires. Breaking Strain, 12,480 pounds. Average shipping weight of 100 rods, 1,560 pounds. 20, 30 and 40 rod rolls. See Price List!



26-in. Extra Heavy Hinge-Joint—6-in. stays

Construction: Two No. 9 margin wires; five No. 9 line wires; No. 9 stay wires. Breaking Strain, 10,920 pounds. Average shipping weight of 100 rods, 1,330 pounds. 20, 30 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire!

Saves \$15.00 On Fence

Received the fence and am pleased with it. I really saved about \$15.00.

D. SCOFIDI,
Amsterdam, N. Y.

The shipment of fence arrived all O. K. It certainly represents 100 per cent. value.

W. R. GRACE,
Roxana, Ky.

See Pages 38 to 41 for Steel Posts!

Makes a Real Fence

Kitselman Brothers saved me \$43.74 on my order and really I got a better grade of wire by one to two gauges.

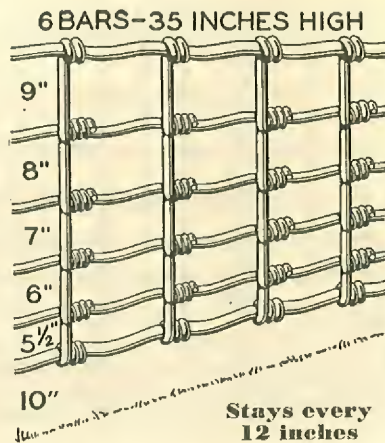
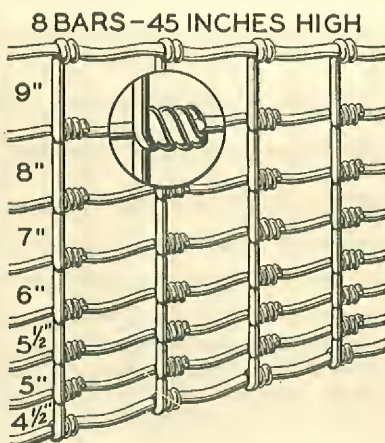
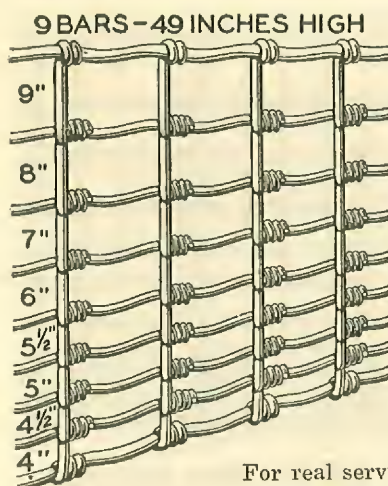
My fence is on the highway and is the best in the county: 39-inch woven wire, 6-inch mesh, with two heavy hog barbed wires on top spaced 8 inches apart, making a 55-inch fence, bull-proof.

GEO. W. YARNELL,
Low Wassie, Mo.



Illustrations show size of wires used in all heights of Extra Heavy Hinge-Joint Fence.

Kitselman Hinge-Joint Cattle Fence



For real service at low cost, these Hinge-Joint Cattle Fences have no equal. They are made entirely of Copper-Blend Steel Wire, galvanized with 99 92/100% pure zinc, and are woven exactly like the hinge-joint fences shown on the preceding pages. In fact, they are exactly like these fences with the exception of the lower line wires. These special fences are made in two weights, three heights to each weight.

Standard Weight

Top and bottom wires No. 10; line and stay wires No. 12 1/2. Stays 12 inches apart. Breaking Strain: 35-inch, 5,296 pounds; 45-inch, 6,664 pounds; 49-inch, 7,348 pounds.

| Fence No. | Height | Avg. Weight 100 Rods |
|-----------|---------|----------------------|
| 237 | 35 inch | 500 lbs. |
| 238 | 45 inch | 630 lbs. |
| 239 | 49 inch | 690 lbs. |

Made in 20, 30 and 40 rod rolls.

See Price List for Prices!

Heavy Weight

Top and bottom wires No. 9; line and stay wires No. 11. Stays 12 inches apart. Breaking Strain: 35-inch, 7,120 pounds; 45-inch, 9,120 pounds; 49-inch, 10,120 pounds.

| Fence No. | Height | Avg. Weight 100 Rods |
|-----------|---------|----------------------|
| 257 | 35 inch | 700 lbs. |
| 258 | 45 inch | 900 lbs. |
| 259 | 49 inch | 990 lbs. |

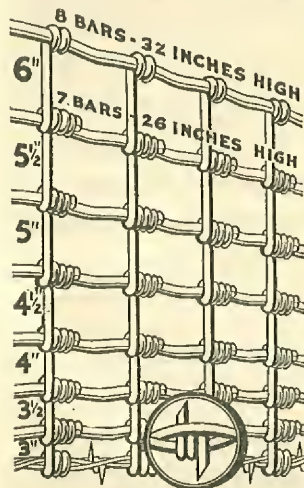
Made in 20, 30 and 40 rod rolls.

See Price List for Prices!

Kitselman Hinge-Joint Hog Fence

Made with Barbed Bottom Wire

These sturdy fences are made with a strand of barbed wire at the bottom to stop rooting hogs. Barbs are placed every three inches. Stay wires are only six inches apart. Stay wires are locked to the line wires by the famous Hinge-Joint wrap. Even with the added barbed wire feature, these fences cost you less than many other fences of similar weight.



Light Weight
Top wire No. 11 gauge. Bottom wire 2-point barbed wire made of No. 14 gauge wires, barbs 3 inches apart. Line and stay wires No. 14 1/2 gauge. Stays 6 inches apart. Breaking Strain: 26-inch, 4,082 pounds; 32-inch, 4,516 pounds.

| Fence No. | Height | Avg. Weight 100 rods |
|-----------|---------|----------------------|
| 221 | 26 inch | 438 lbs. |
| 222 | 32 inch | 498 lbs. |

Made in 20, 30 and 40 rod rolls.

Medium Weight

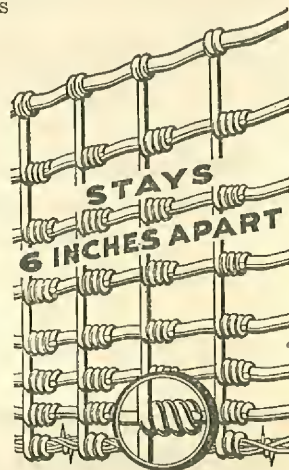
Top wire No. 10 gauge. Bottom wire 2-point barbed wire made of No. 13 gauge wires, barbs 3 inches apart. Line and stay wires No. 13 gauge. Stays 6 inches apart. Breaking Strain: 26-inch, 5,256 pounds; 32-inch, 5,824 pounds.

| Fence No. | Height | Avg. Weight 100 rods |
|-----------|---------|----------------------|
| 226 | 26 inch | 612 lbs. |
| 227 | 32 inch | 699 lbs. |

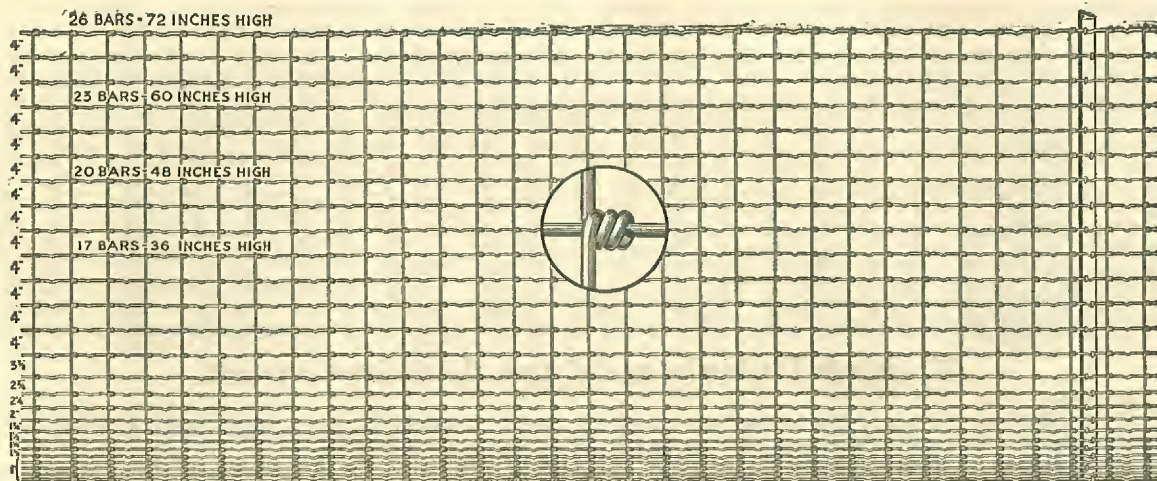
Made in 20, 30 and 40 rod rolls.

See Price List for Prices!

See Price List for Prices!



Kitselman Hinge-Joint Poultry Fence



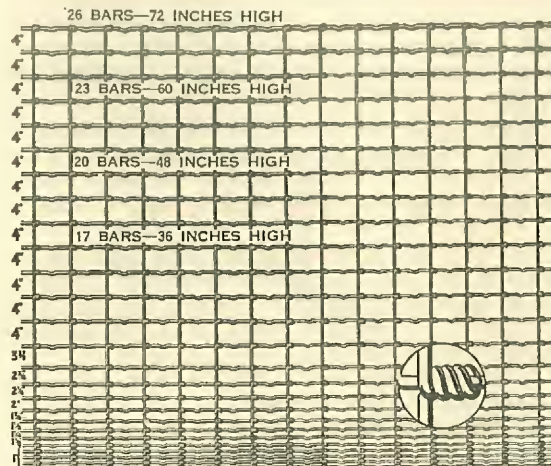
Hinge-Joint Poultry and Stock--Stays 6 inches apart

Heavy Weight

Top and bottom wires, No. 11 gauge; line and stay wires, No. 14½ gauge. Stays 6 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1½ to 4 inches apart. Breaking Strain: 36-inch, 8,110 pounds; 48-inch, 9,412 pounds; 60-inch, 10,714 pounds; 72-inch, 12,016 pounds. Made in 10 and 20 rod rolls.

| Fence No. | Height | Avg. Weight 100 rods |
|-----------|---------|----------------------|
| 205 | 36 inch | 770 lbs. |
| 206 | 48 inch | 950 lbs. |
| 207 | 60 inch | 1,090 lbs. |
| 208 | 72 inch | 1,270 lbs. |

**See
Price
List!**



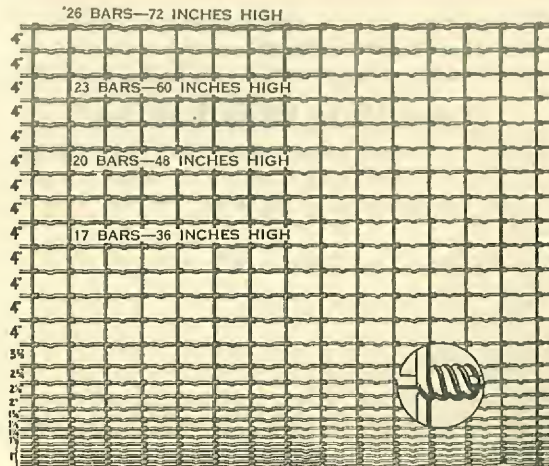
Kitselman Hinge-Joint Poultry Stays 6 inches apart

Standard Weight

Top and bottom wires No. 15½ gauge; line and stay wires, No. 17 gauge. Stays 6 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1½ to 4 inches apart. Breaking Strain: 36-inch, 3,736 pounds; 48-inch, 4,360 pounds; 60-inch, 4,984 pounds; 72-inch, 5,608 pounds. Made in 10 and 20 rod rolls.

| Fence No. | Height | Avg. Weight 100 rods |
|-----------|---------|----------------------|
| 200 | 36 inch | 380 lbs. |
| 201 | 48 inch | 450 lbs. |
| 202 | 60 inch | 520 lbs. |
| 203 | 72 inch | 600 lbs. |

**See
Price
List!**



Kitselman Hinge-Joint Poultry Stays 4 inches apart

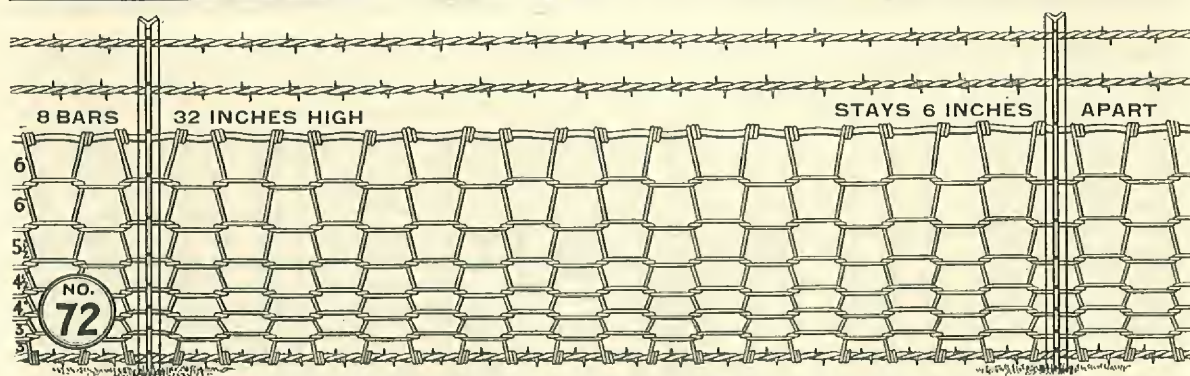
Standard Weight

Top and bottom wires, No. 15½ gauge; line and stay wires, No. 17 gauge. Stays 4 inches apart. Five lower line wires, 1 inch apart; remainder graduated from 1½ to 4 inches apart. Breaking Strain: 36-inch, 3,736 pounds; 48-inch, 4,360 pounds; 60-inch, 4,980 pounds; 72-inch, 5,608 pounds. Made in 10 and 20 rod rolls.

| Fence No. | Height | Avg. Weight 100 rods |
|-----------|---------|----------------------|
| 210 | 36 inch | 420 lbs. |
| 211 | 48 inch | 500 lbs. |
| 212 | 60 inch | 580 lbs. |
| 213 | 72 inch | 680 lbs. |

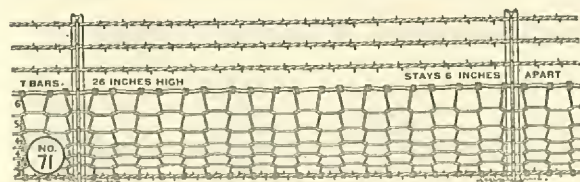
**See
Price
List!**

Reliable Barbed-Bottom Hog Fence



32-inch Reliable--Stays 6 inches apart

Construction: Top wire No. 11; bottom wire, 2-point barbed wire made of two No. 14 wires with barbs 3 inches apart; six No. 14½ line wires; No. 14½ stay wires. Breaking Strain, 4,472 pounds. Average shipping weight of 100 rods, 446 pounds. 10, 20 and 40 rod rolls. See Price List!



Construction: Top wire No. 11; bottom wire 2-point barbed wire; five No. 14½ line wires; No. 14½ stay wires. Breaking Strain, 4,038 pounds. Average shipping weight of 100 rods, 391 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Stops Hogs from Rooting!

Note the barbed wire woven into the bottom of the hog fences shown on this and the following page! It's put there to stop rooting hogs. No need to worry about Mr. Hog rooting under these fences. The sharp barbs, only 3 inches apart, stop him before he gets started.

The stay wires of these fences are only 6 inches apart. They run parallel from top to bottom without a break. The continuous line and stay wires, interlocked by our Universal Knot, cannot slip. The tighter you stretch the fence the tighter the knot is drawn.

Reliable and Universal Hog Fences are easy to stretch up, easy to take down. They are ideal for making partially worn out fences "hog tight." And, the price per rod is much lower than for many other 6-inch mesh fences made of similar size wires.

Saves \$41.50

Dear Sirs:

I am more than pleased with the fencing I bought from you. I saved on my order \$41.50. At any time I need more fencing you will get my order.

HARRY GREENWOOD,
Lebanon, Missouri.

Hog Sanitation Pays

The day of the "hog wallow," with its oozing mud, is gone. The old fallacy that swine thrive in muck has been dispelled forever.

Experiences of thousands of farmers have proved that hog raising, to be profitable, demands the use of modern, sanitary methods. It was not uncommon under the old plan for farmers to lose one-half their pigs from worms and necrotic infections. Today, many farmers raise 98 per cent. of the pigs saved at the time of farrowing. In addition, the number of runts in litters has been materially reduced. A recent investigation, covering more than 300 herds, disclosed that the average was only one runt to each 86 pigs, a remarkable record.

Modern hog sanitation is so simple and so practicable that every farmer and stockman eventually will adopt it. It is designed to eliminate common round-worms by preventing pigs from swallowing the hatchable eggs. The plan, in brief, is this:

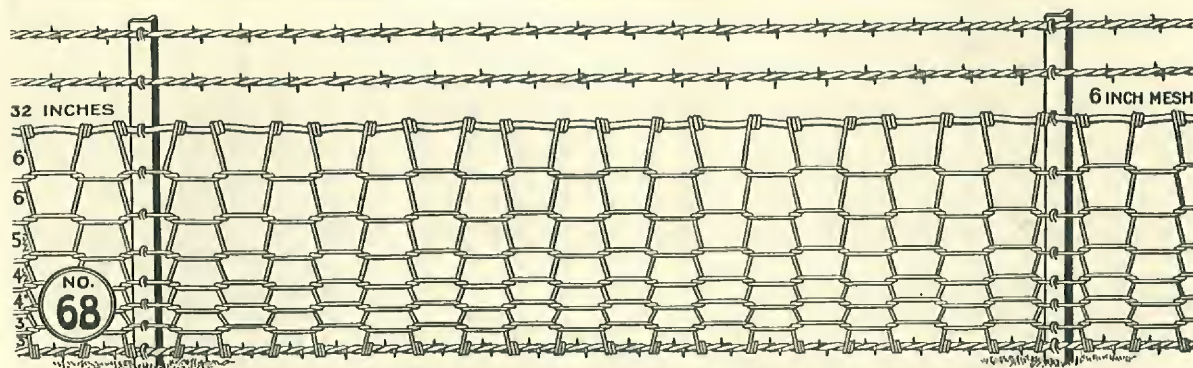
1. Clean the farrowing house thoroughly and then scrub with boiling hot lye water, using 1 pound of lye to 30 gallons of water. Spray interior with a solution of 1 pint of compound cresol to 4 gallons of water.
2. Wash the sow's sides and udder with soap and water to remove worm eggs.
3. After farrowing, place the sow and pigs on clean pasture where no other hogs have been for at least a year. Sufficient pasture can be obtained by fencing off part of a field with temporary hog fence. If old hog lots or lanes are to be crossed, haul the sow and pigs to the fresh pasture to prevent contamination en route.
4. Keep the pigs on clean pasture, and away from older swine, until four months old.

Records kept by agricultural colleges and the Department of Agriculture on farms where sanitary methods are strictly followed, show remarkable savings in feed; quicker maturity and better market prices.

TOP WIRE No. 11 LINE WIRES No. 14½ STAY WIRES No. 14½

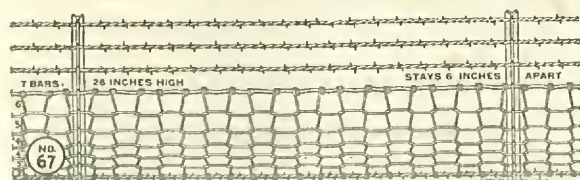
Illustrations show size of wires used in Reliable Hog Fence.

Universal Barbed-Bottom Hog Fence



32-inch Universal--Stays 6 inches apart

Construction: Top wire No. 10; bottom wire 2-point barbed wire made of two No. 13 wires with barbs 3 inches apart; six No. 13 line wires; No. 13 stay wires. Breaking Strain, 5,824 pounds. Average shipping weight of 100 rods, 625 pounds. 10, 20 and 40 rod rolls. See Price List!



26-inch Universal—6-inch stays

Construction: Top wire No. 10; bottom wire 2-point barbed wire; five No. 13 line wires; No. 13 stay wires. Breaking Strain, 5,256 pounds. Average shipping weight of 100 rods, 545 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

Universal Fence Tie

The tie used in the Universal type fences is made by looping the continuous line wires. As fences, the stay wires are of one piece, running from top to bottom.

This tie amply provides for conditions. Its construction prevents slipping of the stay wires or the line wires on the stay wires. As with the Kitzelman Tie, no cut ends are exposed to rust.

construction of our simplicity itself. It is looping the continuous wires around the in our other

varying climatic absolutely pre- on the line wires

Users Recommend It

Gentlemen: Will you please send me 60 rods of your Universal Hog Fence? I have this kind of fence that has been in use about 20 years and I can say the fence is there just as good as new. This same fence has been covered with snow every year from six to ten feet deep. I believe it will last 20 years more.

A. R. ANDERSON,
Route No. 7, Litchfield, Minn.

Dear Sirs: My father bought some of your Universal Hog Fence No. 67 ten years ago and it is just as good today as it was then.

J. W. McDONNALL,
Pollock, Mo.

49 Years of "Knowing How"

If we were going into the hog business we would not go to the butcher. No sir, we would go direct to the farmer—the man who makes hog-raising a business. We would look for the man who raises the best hogs—the man who "knows how."

When you are in the market for fence why shouldn't you go direct to the manufacturer—the man to whom fence making is a life business; the man who studies fence manufacturing just like you study farming—a specialist in his line.

Like Raising Good Corn

Making good fence is like raising good corn or good live stock. It is a matter of combining the right materials and the right methods with long years of experience. We have been manufacturing fence for 49 years. These long years of experience have taught us how to select the best steel; how to draw and anneal the wire; how to galvanize it and how to weave the finished wire into fence.

Every foot of wire that goes into our fence is made right here in our own wire mills under our direct supervision and control. Every rod is woven on our own modern machinery.

Weight of Fence

Weights of fence are obtained by taking the average of several hundred rolls of each style and height. Wire is made by drawing a steel rod through a hole in a steel die, each draft reducing the wire until the desired size is obtained. By this process the hole in the die is gradually worn, resulting in a very slight variation in size of wire, yet sufficient to sometimes change by a few pounds the weight of a roll of fence. For this reason, we do not guarantee weights to be absolutely correct, but they are approximately so.

TOP WIRE

No. 10

LINE WIRES

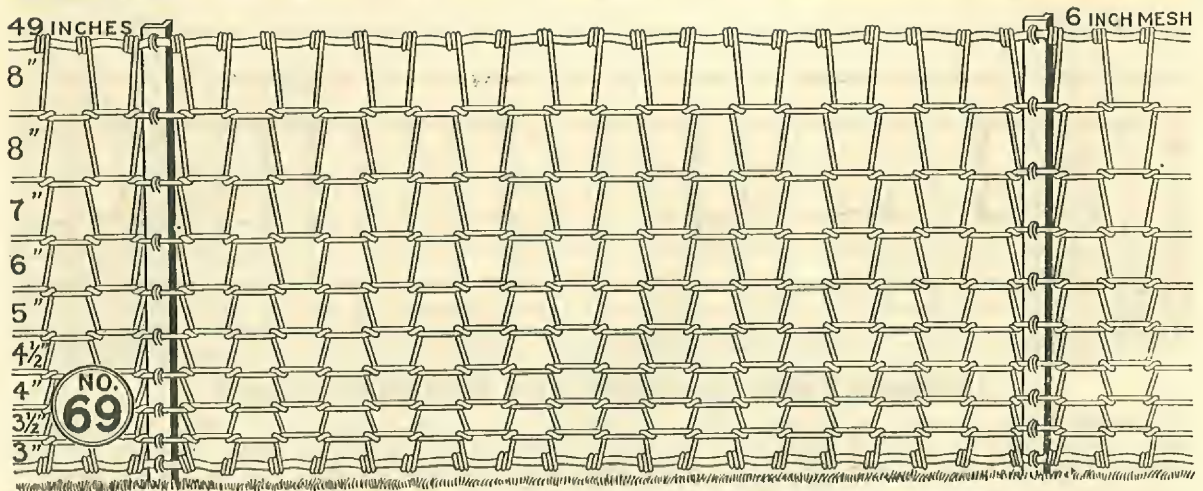
No. 13

STAY WIRES

No. 13

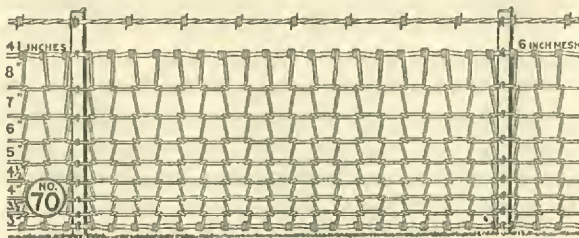
Illustrations show size of wires used in Universal Hog Fence.

Universal Farm Fence • Horse-high • Pig-tight



49-inch Universal--Stays 6 inches apart

Construction: Two No. 10 margin wires; eight No. 13 line wires; No. 13 stay wires. Breaking Strain, 7,104 pounds. Average shipping weight of 100 rods, 814 pounds. 10, 20 and 40 rod rolls. See Price List!



41-inch Universal—6-inch stays

Construction: Two No. 10 margin wires; seven No. 13 line wires; No. 13 stay wires. Breaking Strain, 6,536 pounds. Average shipping weight of 100 rods, 721 pounds. 10, 20 and 40 rod rolls. See Price List!

See Page 37 for Barbed Wire! See Pages 38 to 41 for Steel Posts!

A Substantial Farm Fence

Universal Farm Fence can be used for most any purpose. It appeals particularly to sheep raisers, as it is wolf-proof. The line and stay wires are inter-twisted with our regular Universal tie so that when there is any strain on the fence, these wires pull against one another. The wires positively cannot slip or spread apart, because the greater the strain, the tighter the stay wires hold to the intermediate bars. When you have your money invested in certain crops or in stock, you want a fence that will afford ample protection. If you will note carefully the construction of the Universal Farm Fence, your own good judgment will tell you that you could not possibly get more protection for the money. Of course, it has not the strength of our Giant or Hercules fences—you wouldn't expect it at the price—but it is a Kitzelman Fence, and therefore worthy of your entire confidence.

Fence Building Hints

It is a good idea to first plan your fence on paper. Make a diagram, showing dimensions, and the location of corner, end and gate posts. This will help to avoid mistakes in ordering and will aid you when the actual building starts.

When you are ready to erect the fence, drive a stake for the first corner and end post. Run a line to the next corner or end post location and drive a stake there. If you are fencing four sides, it is well to mark the location of the other corner posts and the gate posts also. Lines will aid you in squaring up the field and also will serve as a guide in driving line posts.

Remove all brush, stumps, rocks or other obstruction along these fence lines. Whenever possible, small mounds should be plowed up and leveled off. The dirt removed can be used to fill in any hollows that may exist.

Plan for Future

If your fields are not arranged to the best possible working advantage, now is a good time to plan a new layout. Even though you cannot make all of the necessary changes at one time, it is wise to plan this layout on paper. When you build a new fence, see that it fits into the new farm plan. A new fence or two each year and you soon will have the farm fenced just the way you want it.

Your county agent or your state agricultural college can help you with your farm layout problems.

TOP AND BOTTOM WIRES No. 10 LINE WIRES No. 13 STAY WIRES No. 13

Illustrations show size of wire used in all heights of Universal Farm Fence.

FACTORY AND FREIGHT PREPAID PRICES

For 1932

60

You may purchase any of the goods in our Catalog under either of the following plans:

Column One--F. O. B. Factory Prices

Prices in **Column One** are for goods free on board cars at the factory. You Pay the freight to the railway agent when your shipment is received. Goods cannot be shipped freight collect to a station where there is no agent or to a boat landing.

Column Two--Freight Prepaid Prices

At prices in **Column Two**, WE PREPAY all freight charges to your nearest railway station, providing your order amounts to \$5.00 or more. Freight prepaid prices apply only to freight station nearest the post office to which catalog was mailed. If your shipping point is a boat landing, freight prepaid prices will be furnished on request.

| | | Column One Price per rod at Factory | Column Two Price per rod Freight Paid | | | Column One Price per rod at Factory | Column Two Price per rod Freight Paid |
|---|------|---|---|---|------|---|---|
| Challenge Farm Fence | | | | Supreme Heavy Farm | | | |
| No. 11 margin, No. 14½ line and stay wires. | | | | No. 10 margin No. 10 line and stay wires. | | | |
| Page STAYS 12 INCHES APART | | | | Page STAYS 8 INCHES APART | | | |
| 8 No. 160 26 inches high..... | 14c | 15c | | 17 No. 121 39 inches high..... | 45c | 49c | |
| No. 161 32 inches high..... | 16½c | 17½c | | No. 122 47 inches high..... | 51c | 55½c | |
| No. 162 39 inches high..... | 18½c | 20c | | Giant Farm Fence | | | |
| No. 163 47 inches high..... | 20½c | 22c | | No. 9 margin, No. 9 line and stay wires. | | | |
| Page STAYS 6 INCHES APART | | | | Page STAYS 12 INCHES APART | | | |
| 9 No. 166 26 inches high..... | 17c | 18½c | | 18 No. 21 39 inches high..... | 43c | 47c | |
| No. 167 32 inches high..... | 19½c | 21c | | No. 22 47 inches high..... | 49c | 53½c | |
| No. 168 39 inches high..... | 22½c | 24c | | Giant Farm Fence | | | |
| No. 169 47 inches high..... | 26c | 28c | | No. 9 margin, No. 9 line and stay wires. | | | |
| Old Trusty Farm Fence | | | | Page STAYS 6 INCHES APART | | | |
| No. 10 margin, No. 12½ line and stay wires. | | | | 19 No. 26 39 inches high..... | 62½c | 68c | |
| Page STAYS 12 INCHES APART | | | | No. 27 47 inches high..... | 72c | 78c | |
| 10 No. 80 26 inches high..... | 18½c | 20c | | Perfection Farm Fence | | | |
| No. 81 32 inches high..... | 21c | 23c | | No. 9 margin, No. 11 line and stay wires. | | | |
| No. 82 39 inches high..... | 24c | 26c | | Page STAYS 6 AND 12 INCHES APART | | | |
| No. 83 47 inches high..... | 26½c | 29c | | 20 No. 110 39 inches high..... | 43c | 46½c | |
| Page STAYS 6 INCHES APART | | | | No. 108 47 inches high..... | 47½c | 51c | |
| 11 No. 86 26 inches high..... | 24½c | 26c | | No. 109 55 inches high..... | 52c | 56c | |
| No. 87 32 inches high..... | 28c | 30½c | | Bull-Proof Fence | | | |
| No. 88 39 inches high..... | 32c | 34½c | | No. 10 margin, No. 10 line and stay wires. | | | |
| No. 89 47 inches high..... | 36c | 39c | | Page STAYS 6 AND 12 INCHES APART | | | |
| Sandow Farm Fence | | | | 21 No. 111 39 inches high..... | 49½c | 53½c | |
| No. 9 margin, No. 11 line and stay wires. | | | | No. 112 47 inches high..... | 55c | 59½c | |
| Page STAYS 12 INCHES APART | | | | No. 113 55 inches high..... | 60½c | 65½c | |
| 12 No. 8 26 inches high..... | 25c | 27c | | Standard Hinge-Joint Farm | | | |
| No. 9 32 inches high..... | 28½c | 31c | | No. 10 margin, No. 12½ line and stay wires. | | | |
| No. 10 39 inches high..... | 32½c | 35c | | Page STAYS 12 INCHES APART | | | |
| No. 11 47 inches high..... | 36½c | 40c | | 22 No. 232 26 inches high..... | 18½c | 20c | |
| Page STAYS 6 INCHES APART | | | | No. 233 32 inches high..... | 21c | 23c | |
| 13 No. 14 26 inches high..... | 33c | 36c | | No. 234 39 inches high..... | 24c | 26c | |
| No. 15 32 inches high..... | 38½c | 41½c | | No. 235 47 inches high..... | 26½c | 29c | |
| No. 16 39 inches high..... | 44½c | 48c | | Page STAYS 6 INCHES APART | | | |
| No. 17 47 inches high..... | 50½c | 54½c | | 23 No. 242 26 inches high..... | 24½c | 26c | |
| Heracles Farm Fence | | | | No. 243 32 inches high..... | 28c | 30½c | |
| No. 10 margin, No. 10 line and stay wires. | | | | No. 244 39 inches high..... | 32c | 34½c | |
| Page STAYS 12 INCHES APART | | | | No. 245 47 inches high..... | 36c | 39c | |
| 14 No. 91 26 inches high..... | 27½c | 30c | | Heavy Hinge-Joint Farm | | | |
| No. 92 32 inches high..... | 32c | 35c | | No. 9 margin, No. 11 line and stay wires. | | | |
| No. 93 39 inches high..... | 36½c | 40c | | Page STAYS 12 INCHES APART | | | |
| No. 94 47 inches high..... | 41½c | 45½c | | 24 No. 252 26 inches high..... | 25c | 27c | |
| Page STAYS 6 INCHES APART | | | | No. 253 32 inches high..... | 28½c | 31c | |
| 15 No. 96 26 inches high..... | 40c | 43c | | No. 254 39 inches high..... | 32½c | 35c | |
| No. 97 32 inches high..... | 46½c | 50½c | | No. 255 47 inches high..... | 36½c | 40c | |
| No. 98 39 inches high..... | 54c | 58½c | | No. 256 55 inches high..... | 40½c | 44c | |
| No. 99 47 inches high..... | 61½c | 66½c | | Page STAYS 6 INCHES APART | | | |
| Supreme Farm Fence | | | | 25 No. 262 26 inches high..... | 33c | 36c | |
| No. 9 margin, No. 11 line and stay wires. | | | | No. 263 32 inches high..... | 38½c | 41½c | |
| Page STAYS 8 INCHES APART | | | | No. 264 39 inches high..... | 44½c | 48c | |
| 16 No. 125 39 inches high..... | 40½c | 44c | | No. 265 47 inches high..... | 50½c | 54½c | |
| No. 126 47 inches high..... | 45c | 48½c | | No. 266 55 inches high..... | 57c | 61½c | |

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FACTORY AND FREIGHT PREPAID PRICES

| Extra Heavy Hinge-Joint | | Column One | Column Two | Reliable Hog Fence | | Column One | Column Two |
|--|-----------------------------|--------------------------|----------------------------|---|-------------------------------------|--------------------------|----------------------------|
| No. 9 margin, No. 9 line and stay wires. | | Price per rod at Factory | Price per rod Freight Paid | No. 11 top, barb bottom, No. 14½ line and stay. | | Price per rod at Factory | Price per rod Freight Paid |
| Page | STAYS 12 INCHES APART | | | Page | STAYS 6 INCHES APART | | |
| 26 | No. 271 26 inches high..... | 32½c | 35½c | 30 | No. 71 26 inches high..... | 17c | 18c |
| | No. 272 32 inches high..... | 38c | 41½c | | No. 72 32 inches high..... | 19½c | 20½c |
| | No. 273 39 inches high..... | 43c | 47c | Universal Hog Fence | | | |
| | No. 274 47 inches high..... | 49c | 53½c | No. 10 top, barb bottom, No. 13 line and stay. | | | |
| | No. 275 55 inches high..... | 54½c | 60c | Page | STAYS 6 INCHES APART | | |
| Page | STAYS 6 INCHES APART | | | 31 | No. 67 26 inches high..... | 20½c | 23c |
| 27 | No. 281 26 inches high..... | 46c | 50c | | No. 68 32 inches high..... | 23½c | 25½c |
| | No. 282 32 inches high..... | 54c | 58½c | Universal Farm and Sheep | | | |
| | No. 283 39 inches high..... | 62½c | 68c | No. 10 margin, No. 13 line and stay wires. | | | |
| | No. 284 47 inches high..... | 72c | 78c | Page | STAYS 6 INCHES APART | | |
| | No. 285 55 inches high..... | 80½c | 87½c | 32 | No. 70 41 inches high..... | 28c | 30½c |
| | | | | | No. 69 49 inches high..... | 31½c | 34c |
| | | | | Universal Poultry and Stock | | | |
| | | | | No. 11 margin, No. 14½ line and stay wires. | | | |
| | | | | Page | STAYS 6 INCHES APART | | |
| | | | | 33 | No. 64 48 inches high..... | 32c | 34½c |
| | | | | | No. 63 60 inches high..... | 36½c | 39½c |
| | | | | Acme Poultry Fence | | | |
| | | | | No. 14½ margin, No. 18 line and stay wires. | | | |
| | | | | Page | STAYS 4½ INCHES APART | | |
| | | | | 34 | No. 65½ 36 inches high..... | 19c | 20c |
| | | | | | No. 65 48 inches high..... | 22½c | 23½c |
| | | | | | No. 66 60 inches high..... | 25½c | 27c |
| | | | | | No. 66½ 72 inches high..... | 29c | 30½c |
| | | | | Extra Heavy Poultry & Stock | | | |
| | | | | No. 10 margin, No. 13 line, No. 16 mesh wires. | | | |
| | | | | Page | 2½ INCH MESH | | |
| | | | | 35 | No. 53 48 inches high..... | 78½c | 82½c |
| | | | | | No. 55 58 inches high..... | 91½c | 96c |
| | | | | Favorite Poultry and Stock | | | |
| | | | | No. 11 margin, No. 14½ line and stay wires. | | | |
| | | | | Page | STAYS 6 INCHES APART | | |
| | | | | 36 | No. 74 48 inches high..... | 39½c | 42c |
| | | | | | No. 75 58 inches high..... | 44½c | 47c |
| | | | | Galvanized Barbed Wire | | | |
| | | | | Page | | Price Each at Factory | Price Each Freight Paid |
| | | | | 37 | No. 5 Cattle, 2-point, 80-rod spool | \$1.75 | \$1.95 |
| | | | | | No. 1 Hog, 2-point, 80-rod spool | 1.95 | 2.15 |
| | | | | | No. 6 Cattle, 2-point, 80-rod spool | 2.18 | 2.42 |
| | | | | | No. 2 Hog, 2-point, 80-rod spool | 2.35 | 2.60 |
| | | | | | No. 2 Hog, 2-point, 40-rod coil | 1.25 | 1.35 |
| | | | | | No. 2 Hog, 2-point, 20-rod coil | .65 | .70 |
| | | | | | No. 7 Cattle, 2-point, 80-rod spool | 2.43 | 2.70 |
| | | | | | No. 3 Hog, 2-point, 80-rod spool | 2.60 | 2.88 |
| | | | | | No. 8 Cattle, 4-point, 80-rod spool | 2.59 | 2.89 |
| | | | | | No. 4 Hog, 4-point, 80-rod spool | 2.80 | 3.12 |
| | | | | | Single Wire Stretcher, each..... | .70 | .72 |
| | | | | Punched "L" Line Posts | | | |
| | | | | Page | | | |
| | | | | 38 | 5 -foot Post, each..... | 17½c | 20½c |
| | | | | | 6 -foot Post, each..... | 21½c | 25c |
| | | | | | 6½-foot Post, each..... | 23½c | 27c |
| | | | | | 7 -foot Post, each..... | 25½c | 29½c |
| | | | | | 8 -foot Post, each..... | 28c | 32½c |
| | | | | Punched "T" Line Posts | | | |
| | | | | Page | | | |
| | | | | 38 | 5 -foot Post, each..... | 21c | 24c |
| | | | | | 6 -foot Post, each..... | 25½c | 29c |
| | | | | | 6½-foot Post, each..... | 27½c | 31½c |
| | | | | | 7 -foot Post, each..... | 30c | 34c |
| | | | | | 8 -foot Post, each..... | 34c | 39c |

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FACTORY AND FREIGHT PREPAID PRICES

Page 3

Self-Fastener "L" Line Posts

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-------------------------|--|--|
| 38 | 5 -foot Post, each..... | 18½c | 21½c |
| | 6 -foot Post, each..... | 22½c | 26c |
| | 6½-foot Post, each..... | 24½c | 28c |
| | 7 -foot Post, each..... | 26½c | 30½c |
| | 8 -foot Post, each..... | 29c | 33½c |

Self-Fastener "T" Line Posts

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-------------------------|--|--|
| 38 | 5 -foot Post, each..... | 22c | 25c |
| | 6 -foot Post, each..... | 26½c | 30c |
| | 6½-foot Post, each..... | 28½c | 32½c |
| | 7 -foot Post, each..... | 31c | 35c |
| | 8 -foot Post, each..... | 35c | 40c |

Can't-Bend Steel Line Posts

| Page | "Y" TYPE | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-------------------------|--|--|
| 39 | 6½-foot Post, each..... | 34c | 37½c |
| | 7 -foot Post, each..... | 36½c | 40½c |
| | 7½-foot Post, each..... | 39½c | 43c |
| | 8 -foot Post, each..... | 42c | 46c |

Long-Life Steel Line Posts

| Page | "Y" TYPE | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-------------------------|--|--|
| 39 | 5 -foot Post, each..... | 22½c | 25c |
| | 6 -foot Post, each..... | 27c | 29½c |
| | 6½-foot Post, each..... | 29½c | 32c |
| | 7 -foot Post, each..... | 31½c | 34½c |
| | 7½-foot Post, each..... | 34c | 37c |
| | 8 -foot Post, each..... | 36c | 39½c |

Long-Life Steel Line Posts

| Page | "Y" TYPE | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-------------------------|--|--|
| 39 | 5 -foot Post, each..... | 25½c | 28c |
| | 6 -foot Post, each..... | 30½c | 33c |
| | 6½-foot Post, each..... | 33c | 35½c |
| | 7 -foot Post, each..... | 35½c | 38½c |
| | 7½-foot Post, each..... | 38c | 41c |
| | 8 -foot Post, each..... | 40c | 43½c |

Long-Life Steel Corner, End and Gate Posts

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|------------------------------------|--|--|
| 40 | 7-ft. End or Gate Post, each..... | \$1.89 | \$2.13 |
| | 8-ft. End or Gate Post, each..... | 2.07 | 2.33 |
| | 9-ft. End or Gate Post, each..... | 2.34 | 2.63 |
| | 10-ft. End or Gate Post, each..... | 2.49 | 2.80 |
| | 7-ft. Corner Post, each..... | 2.78 | 3.13 |
| | 8-ft. Corner Post, each..... | 3.01 | 3.39 |
| | 9-ft. Corner Post, each..... | 3.41 | 3.84 |
| | 10-ft. Corner Post, each..... | 3.55 | 3.99 |

Can't-Bend Steel Corner, End and Gate Posts

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|------------------------------------|--|--|
| 40 | 7-ft. End or Gate Post, each..... | 2.76 | 2.99 |
| | 8-ft. End or Gate Post, each..... | 2.94 | 3.19 |
| | 9-ft. End or Gate Post, each..... | 3.11 | 3.37 |
| | 10-ft. End or Gate Post, each..... | 3.28 | 3.56 |
| | 7-ft. Corner Post, each..... | 3.84 | 4.16 |
| | 8-ft. Corner Post, each..... | 4.05 | 4.39 |
| | 9-ft. Corner Post, each..... | 4.21 | 4.56 |
| | 10-ft. Corner Post, each..... | 4.37 | 4.74 |

Giant Steel Corner, End and Gate Posts

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|------------------------------------|--|--|
| 41 | 6-ft. End or Gate Post, each..... | \$1.75 | \$1.98 |
| | 7-ft. End or Gate Post, each..... | 2.00 | 2.26 |
| | 8-ft. End or Gate Post, each..... | 2.28 | 2.57 |
| | 9-ft. End or Gate Post, each..... | 2.56 | 2.88 |
| | 10-ft. End or Gate Post, each..... | 2.80 | 3.16 |
| | 6-ft. Corner Post, each..... | 2.21 | 2.49 |
| | 7-ft. Corner Post, each..... | 2.56 | 2.88 |
| | 8-ft. Corner Post, each..... | 2.91 | 3.28 |
| | 9-ft. Corner Post, each..... | 3.26 | 3.67 |
| | 10-ft. Corner Post, each..... | 3.61 | 4.07 |

Barbed Wire Extensions

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|------------------------------------|--|--|
| 41 | For Line Posts, each..... | .12½ | .13 |
| | For Corner or End Posts, each..... | .21½ | .22½ |

Fence Anchors

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|------------------------------|--|--|
| 41 | Sure-Hold Anchors, each..... | .06 | .06½ |

Fence Stretchers

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|-----------------------------|--|--|
| 42 | Single Stretcher, each..... | 4.60 | 4.80 |
| | Double Stretcher, each..... | 8.40 | 8.72 |

Wood Clamps 72 inches long for stretching fence higher than 60 inches, 50 cents extra.

Smooth Galvanized Wire

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|--------------------------------|--|--|
| 42 | No. 9 Gauge, per 100 lbs..... | 3.10 | 3.40 |
| | No. 10 Gauge, per 100 lbs..... | 3.15 | 3.45 |
| | No. 11 Gauge, per 100 lbs..... | 3.20 | 3.50 |
| | No. 12 Gauge, per 100 lbs..... | 3.30 | 3.60 |
| | No. 13 Gauge, per 100 lbs..... | 3.45 | 3.75 |
| | No. 14 Gauge, per 100 lbs..... | 3.65 | 3.95 |

Galvanized Brace Wire

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|----------------------------|--|--|
| 42 | 10-lb. Coil, per coil..... | .40 | .44 |
| | 25-lb. Coil, per coil..... | 1.00 | 1.08 |

Galvanized Staples

| Page | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|----------------------------------|--|--|
| 42 | 100-lb. Keg, per keg..... | 3.17 | 3.49 |
| | 10-lb. Package, per package..... | .42 | .45 |
| | 25-lb. Package, per package..... | 1.03 | 1.10 |

Style "A" Poultry Walk Gate

| Page | Between Posts | Height | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|--------------------------|--------|--|--|
| 43 | 3 feet x 42 inches..... | | 1.85 | 1.93 |
| | 3½ feet x 48 inches..... | | 2.15 | 2.23 |
| | 3½ feet x 58 inches..... | | 2.25 | 2.34 |
| | 3½ feet x 72 inches..... | | 2.45 | 2.55 |

Style "H" Poultry Drive Gate

| Page | Between Posts | Height | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|--------------------------|--------|--|--|
| 43 | 8 feet x 48 inches..... | | 4.20 | 4.40 |
| | 10 feet x 48 inches..... | | 4.82 | 5.05 |
| | 12 feet x 48 inches..... | | 5.63 | 5.90 |
| | 8 feet x 58 inches..... | | 4.65 | 4.86 |
| | 10 feet x 58 inches..... | | 5.27 | 5.52 |
| | 12 feet x 58 inches..... | | 6.16 | 6.45 |

Jumbo Heavy Farm Gate

| Page | Between Posts | Height | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------|--------------------------|--------|--|--|
| 44 | 10 feet x 54 inches..... | | 5.95 | 6.19 |
| | 12 feet x 54 inches..... | | 6.59 | 6.86 |
| | 14 feet x 54 inches..... | | 7.10 | 7.40 |
| | 16 feet x 54 inches..... | | 7.52 | 7.85 |

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FACTORY AND FREIGHT PREPAID PRICES

| Jumbo Extra Heavy Farm | | | Column One Price Each at Factory | Column Two Price Each Freight Paid | Trellis | | | Column One Price per Running foot at Factory | Column Two Price per Running foot Freight Paid |
|------------------------|--------------------------------|--------|---|---|---|---------------------------------|--------------------------|---|---|
| Page | Between Posts | Height | | | Page | | | | |
| 44 | 10 feet x 54 inches..... | | \$6.54 | \$6.86 | 50 | 18 inches high | | 5½c | 6c |
| | 12 feet x 54 inches..... | | 7.35 | 7.73 | | 24 inches high | | 6½c | 7c |
| | 14 feet x 54 inches..... | | 7.94 | 8.35 | | 30 inches high | | 7½c | 8c |
| | 16 feet x 54 inches..... | | 8.45 | 8.89 | | | | | |
| Adjustable Farm Gate | | | | | Style "S" Fabric | | | | |
| Page | Between Posts | Height | | | Page | | | | |
| 45 | 10 feet x 54 inches..... | | 7.00 | 7.40 | 51 | 24 inches high | | 9c | 9½c |
| | 12 feet x 54 inches..... | | 7.75 | 8.15 | | 30 inches high | | 10½c | 11c |
| | 14 feet x 54 inches..... | | 8.35 | 8.78 | | 36 inches high | | 12½c | 13c |
| | 16 feet x 54 inches..... | | 8.85 | 9.35 | | 42 inches high | | 14½c | 15c |
| | | | | | | 48 inches high | | 17c | 18c |
| Junior Farm Gate | | | | | Style "N" Fabric | | | | |
| Page | Between Posts | Height | | | Page | | | | |
| 46 | 10 feet x 54 inches..... | | 3.95 | 4.06 | 51 | 24 inches high | | 11½c | 12c |
| | 12 feet x 54 inches..... | | 4.95 | 5.08 | | 30 inches high | | 15c | 15½c |
| | | | | | | 36 inches high | | 17½c | 18c |
| | | | | | | 42 inches high | | 20½c | 21c |
| | | | | | | 48 inches high | | 22½c | 23½c |
| Standard Farm Gate | | | | | Flower Bed Border | | | | |
| Page | Between Posts | Height | | | Page | | | | |
| 46 | 10 feet x 54 inches..... | | 5.35 | 5.55 | 51 | 16 inches high | | 5c | 5½c |
| | 12 feet x 54 inches..... | | 5.80 | 6.10 | | 22 inches high | | 5½c | 6c |
| | 14 feet x 54 inches..... | | 6.65 | 6.90 | | 28 inches high | | 6½c | 7c |
| | 16 feet x 54 inches..... | | 7.50 | 7.75 | | | | | |
| Atlas Farm Gate | | | | | Leader Ornamental Posts for Lawn Fence | | | | |
| Page | Between Posts | Height | | | Corner, End and Gate Posts | | Price Each at Factory | Price Each Freight Paid | |
| 47 | 10 feet x 54 inches..... | | 6.60 | 6.98 | PAINTED | | | | |
| | 12 feet x 54 inches..... | | 7.65 | 8.17 | Page | | | | |
| | 14 feet x 54 inches..... | | 8.70 | 9.27 | 52 | 5-ft. End or Gate Post, each... | \$1.07 | \$1.17 | |
| | | | | | | 6-ft. End or Gate Post, each... | 1.25 | 1.37 | |
| | | | | | | 7-ft. End or Gate Post, each... | 1.40 | 1.54 | |
| | | | | | | 8-ft. End or Gate Post, each... | 1.60 | 1.75 | |
| | | | | | | 5-ft. Corner Post, each | 1.70 | 1.84 | |
| | | | | | | 6-ft. Corner Post, each | 1.85 | 2.02 | |
| | | | | | | 7-ft. Corner Post, each | 2.05 | 2.24 | |
| | | | | | | 8-ft. Corner Post, each | 2.20 | 2.42 | |
| | | | | | | GALVANIZED | | | |
| | | | | | Page | | | | |
| | | | | | 52 | 5-ft. End or Gate Post, each... | 1.60 | 1.65 | |
| | | | | | | 6-ft. End or Gate Post, each... | 1.80 | 1.87 | |
| | | | | | | 7-ft. End or Gate Post, each... | 2.00 | 2.09 | |
| | | | | | | 8-ft. End or Gate Post, each... | 2.20 | 2.30 | |
| | | | | | | 5-ft. Corner Post, each | 2.40 | 2.54 | |
| | | | | | | 6-ft. Corner Post, each | 2.60 | 2.77 | |
| | | | | | | 7-ft. Corner Post, each | 2.80 | 2.99 | |
| | | | | | | 8-ft. Corner Post, each | 3.00 | 3.22 | |
| Kitselman Wood Gate | | | | | Leader Line Posts | | | | |
| Page | Between Posts | Height | | | PAINTED | | | | |
| 47 | 12 feet x 54 inches..... | | 6.34 | 6.66 | Page | | | | |
| | 14 feet x 54 inches..... | | 6.64 | 7.00 | 52 | 5-foot Line Post, each..... | .51 | .56 | |
| | | | | | | 6-foot Line Post, each..... | .60 | .66 | |
| | | | | | | 7-foot Line Post, each..... | .69 | .76 | |
| | | | | | | GALVANIZED | | | |
| | | | | | Page | | | | |
| | | | | | 52 | 5-foot Line Post, each..... | .69 | .74 | |
| | | | | | | 6-foot Line Post, each..... | .82 | .88 | |
| | | | | | | 7-foot Line Post, each..... | .94 | 1.01 | |
| Irons for Wood Gate | | | | | Post Ratchets | | | | |
| Page | | | | | PAINTED | | | | |
| 47 | Complete set, per set | | 2.87 | 3.02 | Page | | | | |
| | | | | | 52 | For End or Gate Posts, each... | .13 | .13½ | |
| | | | | | | For Corner Posts, each | .15 | .15½ | |
| | | | | | | GALVANIZED | | | |
| | | | | | | For End or Gate Posts, each... | .14 | .14½ | |
| | | | | | | For Corner Posts, each | .17 | .17½ | |
| Tools and Supplies | | | | | Style "K" Fabric | | | | |
| Page | | | | | Page | | | | |
| 48 | Wire Splicer, each | | .60 | .70 | 50 | 30 inches high | 5½c | 6c | |
| | 8-inch Wire Pliers, each..... | | 1.30 | 1.40 | | 36 inches high | 6c | 6½c | |
| | 10-inch Wire Pliers, each..... | | 1.45 | 1.55 | | 42 inches high | 7c | 7½c | |
| | 11-inch Pliers, each..... | | 1.55 | 1.65 | | 48 inches high | 8c | 8½c | |
| | Steel Post Driver, each | | 1.05 | 1.10 | | | | | |
| | Post Hole Digger, each..... | | 1.35 | 1.38 | | | | | |
| | Post Hole Auger, each | | 1.55 | 1.58 | | | | | |
| | Barb Wire Brackets, each..... | | .12 | .12½ | | | | | |
| Ornamental Lawn Fabric | | | | | Style "R" Fabric | | | | |
| | | | Price per Running foot at Factory | Price per Running foot Freight Paid | Page | | | | |
| | | | | | 50 | 30 inches high | 8c | 8½c | |
| | | | | | | 36 inches high | 8½c | 9c | |
| | | | | | | 42 inches high | 9½c | 10c | |
| | | | | | | 48 inches high | 10½c | 11c | |

At prices in this Column we prepay freight to your nearest railway station on orders of \$5.00 or more

At prices in this Column we prepay freight to your nearest railway station on orders of \$5.00 or more

Complete Ornamental Lawn Fence

Note: Prices below include everything to make fence complete except gates. These are priced separate.

| | | | | Prices at Factory | | | Prices Freight Prepaid | | |
|-------------------------|---------|----------------|-------|-------------------|--------------------------------|--------------------------|------------------------|--------------------------------|--------------------------|
| Ace Ornamental Fence | | | | Per Running Foot | Add for each end and gate post | Add for each corner post | Per Running Foot | Add for each end and gate post | Add for each corner post |
| Page | | | | | | | | | |
| 53 | No. 305 | 34 inches high | ..... | 16c | \$2.05 | \$2.53 | 17c | \$2.14 | 2.65 |
| | No. 306 | 40 inches high | ..... | 17c | 2.17 | 2.67 | 18c | 2.25 | 2.80 |
| | No. 307 | 46 inches high | ..... | 18c | 2.38 | 2.92 | 19c | 2.47 | 3.06 |
| | No. 308 | 52 inches high | ..... | 19c | 2.49 | 3.06 | 20c | 2.59 | 3.20 |
| Leader Ornamental Fence | | | | | | | | | |
| Page | | | | | | | | | |
| 53 | No. 300 | 28 inches high | ..... | 20c | 1.71 | 2.12 | 21c | 1.80 | 2.23 |
| | No. 301 | 34 inches high | ..... | 21c | 1.83 | 2.25 | 22c | 1.91 | 2.37 |
| | No. 302 | 40 inches high | ..... | 23c | 1.94 | 2.39 | 24c | 2.02 | 2.51 |
| | No. 303 | 46 inches high | ..... | 27c | 2.15 | 2.65 | 28c | 2.24 | 2.78 |
| | No. 304 | 52 inches high | ..... | 30c | 2.27 | 2.79 | 31c | 2.36 | 2.92 |
| Style "R" Complete | | | | | | | | | |
| Page | | | | | | | | | |
| 54 | No. 320 | 36 inches high | ..... | 34c | 2.03 | 2.07 | 35c | 2.08 | 2.13 |
| | No. 321 | 42 inches high | ..... | 35c | 2.16 | 2.23 | 36c | 2.22 | 2.29 |
| | No. 322 | 48 inches high | ..... | 36c | 2.30 | 2.39 | 37c | 2.36 | 2.46 |
| | No. 323 | 54 inches high | ..... | 37c | 2.46 | 2.56 | 39c | 2.52 | 2.63 |
| Style "N" Complete | | | | | | | | | |
| Page | | | | | | | | | |
| 51 | No. 355 | 30 inches high | ..... | 40c | 1.66 | 1.66 | 41c | 1.71 | 1.71 |
| | No. 356 | 36 inches high | ..... | 44c | 1.82 | 1.83 | 45c | 1.87 | 1.88 |
| | No. 357 | 42 inches high | ..... | 47c | 1.96 | 1.98 | 48c | 2.01 | 2.04 |
| | No. 358 | 48 inches high | ..... | 50c | 2.11 | 2.15 | 52c | 2.17 | 2.21 |
| | No. 359 | 54 inches high | ..... | 53c | 2.24 | 2.32 | 55c | 2.30 | 2.38 |

| Ornamental Walk Gates | | | Column One Price Each at Factory | Column Two Price Each Freight Paid |
|------------------------------|------------------------------------|--------|--|--|
| Page | Between Posts | Height | | |
| 55 | 3 feet x 36 inches..... | | \$2.15 | \$2.24 |
| | 3 feet x 42 inches..... | | 2.41 | 2.51 |
| | 3 feet x 48 inches..... | | 2.55 | 2.66 |
| | 3½ feet x 36 inches..... | | 2.42 | 2.51 |
| | 3½ feet x 42 inches..... | | 2.55 | 2.65 |
| | 3½ feet x 48 inches..... | | 2.71 | 2.81 |
| | 4 feet x 36 inches..... | | 2.56 | 2.66 |
| | 4 feet x 42 inches..... | | 2.70 | 2.81 |
| | 4 feet x 48 inches..... | | 3.04 | 3.16 |
| Ornamental Single Drive Gate | | | | |
| Page | Between Posts | Height | | |
| 55 | 8 feet x 36 inches..... | | 5.00 | 5.20 |
| | 8 feet x 42 inches..... | | 5.20 | 5.41 |
| | 8 feet x 48 inches..... | | 5.40 | 5.63 |
| | 10 feet x 36 inches..... | | 5.55 | 5.79 |
| | 10 feet x 42 inches..... | | 5.75 | 6.01 |
| | 10 feet x 48 inches..... | | 5.95 | 6.23 |
| Ornamental Double Drive Gate | | | | |
| Page | Between Posts | Height | | |
| 55 | 8 feet x 36 inches..... | | 5.25 | 5.51 |
| | 8 feet x 42 inches..... | | 5.45 | 5.73 |
| | 8 feet x 48 inches..... | | 5.65 | 5.95 |
| | 10 feet x 36 inches..... | | 5.80 | 6.10 |
| | 10 feet x 42 inches..... | | 6.00 | 6.32 |
| | 10 feet x 48 inches..... | | 6.20 | 6.54 |
| | 12 feet x 36 inches..... | | 7.15 | 7.49 |
| | 12 feet x 42 inches..... | | 7.40 | 7.87 |
| | 12 feet x 48 inches..... | | 7.70 | 8.04 |
| Slate-Surfaced Roll Roofing | | | | |
| 35 to 90-Pound Weight | | | | |
| Page | | | | |
| 56 | Red, Green or Blue-Black, | | | |
| | per roll | | \$2.00 | \$2.26 |
| | Blended, per roll | | 2.13 | 2.39 |
| | Each roll covers 100 square feet. | | | |
| Hexagonal Slab Shingles | | | | |
| Page | | | | |
| 57 | Red or Green, per bundle..... | | 2.20 | 2.46 |
| | Blended, per bundle | | 2.40 | 2.66 |
| | One bundle covers 50 square feet. | | | |
| Single Shingles | | | | |
| Page | | | | |
| 57 | Red, Green or Blue-Black, | | | |
| | per bundle | | 1.28 | 1.46 |
| | One bundle covers 25 square feet. | | | |
| Four-Wide Slab Shingles | | | | |
| Page | | | | |
| 57 | Red, Green or Blue-Black, | | | |
| | per bundle | | 2.65 | 2.95 |
| | Blended, per bundle | | 2.85 | 3.15 |
| | One bundle covers 50 square feet. | | | |
| Compo Asphalt Roofing | | | | |
| Page | | | | |
| 58 | Light, 35-lb., per roll..... | | .92 | 1.03 |
| | Medium, 45-lb., per roll..... | | 1.35 | 1.49 |
| | Heavy, 55-lb., per roll..... | | 1.62 | 1.79 |
| | Each roll covers 100 square feet. | | | |
| Duplex Mica-Coated Roofing | | | | |
| Page | | | | |
| 58 | Light, 35-lb., per roll | | 1.31 | 1.42 |
| | Medium, 45-lb., per roll | | 1.52 | 1.66 |
| | Heavy, 55-lb., per roll..... | | 1.82 | 1.99 |
| | Extra heavy, 65-lb., per roll..... | | 2.18 | 2.38 |
| | Each roll covers 100 square feet. | | | |

At prices in this Column, we prepay freight on orders of \$5.00 or more

At prices in this Column, we prepay freight on orders of \$5.00 or more

FACTORY AND FREIGHT PREPAID PRICES

| | Column One Price at Factory | Column Two Price Freight Paid | | Column One Price at Factory | Column Two Price Freight Paid |
|--|-----------------------------------|-------------------------------------|--|-----------------------------------|-------------------------------------|
| Liquid Roof Preserver | | | | | |
| Page 59 | | | Page 63 | | |
| 50-gallon barrel, per gallon..... | \$.39 | \$.42 | 50-gallon barrel, per gallon..... | \$1.30 | \$1.35 |
| 30-gallon barrel, per gallon..... | .45 | .48 | 25-gallon barrel, per gallon..... | 1.37 | 1.42 |
| 5-gallon pail, per gallon..... | .50 | .53 | 5-gallon pail, per gallon..... | 1.44 | 1.49 |
| 1-gallon can..... | .65 | .68 | 3-gallon pail, per gallon..... | 1.49 | 1.54 |
| | | | 1-gallon can..... | 1.54 | 1.59 |
| Plastic Roof Cement | | | | | |
| Page 59 | | | Page 63 | | |
| 50-pound pail, per pound..... | .06½ | .07 | BIG 4 YELLOW 50-gallon barrel, per gallon..... | 1.30 | 1.35 |
| 25-pound pail, per pound..... | .07 | .07½ | 25-gallon barrel, per gallon..... | 1.37 | 1.42 |
| 10-pound can, per pound..... | .08 | .08½ | 5-gallon pail, per gallon..... | 1.44 | 1.49 |
| 5-pound can, per pound..... | .10 | .10½ | 3-gallon pail, per gallon..... | 1.49 | 1.54 |
| | | | 1-gallon can..... | 1.54 | 1.59 |
| Roofing Brushes | | | | | |
| 3-Knot Brush, each..... | .90 | 1.00 | Page 64 | | |
| Plain Brush, each..... | .50 | .60 | Flat Wall Finish 1-gallon can..... | 1.76 | 1.81 |
| | | | 1-quart can..... | .50 | .52 |
| Certified House Paint | | | | | |
| Page 61 | | | | | |
| 50-gallon barrel, per gallon..... | 1.95 | 2.00 | Wall Size 1-gallon can..... | 1.32 | 1.36 |
| 25-gallon barrel, per gallon..... | 2.00 | 2.05 | 1-quart can..... | .39 | .40 |
| 5-gallon pail, per gallon..... | 2.10 | 2.15 | | | |
| 3-gallon pail, per gallon..... | 2.16 | 2.21 | White Enamel 1-gallon can..... | 3.45 | 3.50 |
| 1-gallon pail..... | 2.23 | 2.28 | 1-quart can..... | .91 | .93 |
| 1-quart can..... | .64 | .66 | | | |
| Certified Brushes | | | | | |
| Page 61 | | | | | |
| 4 -inch Paint, each..... | 1.30 | 1.40 | Enamel Undercoat 1-gallon can..... | 2.05 | 2.10 |
| 3½-inch Paint, each..... | .95 | 1.05 | 1-quart can..... | .55 | .57 |
| 3 -inch Paint, each..... | .80 | .90 | | | |
| 3 -inch Varnish, each..... | .90 | 1.00 | 1-Hour Drying Enamel 1-gallon can..... | 3.08 | 3.13 |
| 2½-inch Varnish, each..... | .70 | .80 | 1-quart can..... | .84 | .86 |
| 1½-inch Varnish, each..... | .40 | .50 | | | |
| 1 -inch Sash, each..... | .30 | .40 | Floor Paint 1-gallon can..... | 2.25 | 2.30 |
| | | | 1-quart can..... | .65 | .67 |
| Thriftcote House Paint | | | | | |
| Page 62 | | | | | |
| 50-gallon barrel, per gallon..... | 1.39 | 1.44 | Varnish Stain 1-gallon can..... | 2.00 | 2.05 |
| 25-gallon barrel, per gallon..... | 1.45 | 1.50 | 1-quart can..... | .63 | .65 |
| 5-gallon pail, per gallon..... | 1.55 | 1.60 | | | |
| 3-gallon pail, per gallon..... | 1.60 | 1.65 | Ground Color 1-gallon can..... | 1.80 | 1.85 |
| 1-gallon pail..... | 1.65 | 1.70 | 1-quart can..... | .60 | .62 |
| 1-quart can..... | .60 | .65 | | | |
| Certified Barn Paint | | | | | |
| Page 63 | | | | | |
| RED 50-gallon barrel, per gallon..... | .80 | .85 | General Purpose Varnish 1-gallon can..... | 2.30 | 2.35 |
| 25-gallon barrel, per gallon..... | .85 | .90 | 1-quart can..... | .70 | .72 |
| 5-gallon pail, per gallon..... | .92 | .97 | | | |
| 3-gallon pail, per gallon..... | .97 | 1.02 | Implement Enamel 1-gallon can..... | 2.10 | 2.15 |
| 1-gallon can..... | 1.02 | 1.07 | 1-quart can..... | .65 | .67 |
| | | | | | |
| | | | Shingle Stain 5-gallon pail, per gallon..... | 1.07 | 1.12 |
| | | | 3-gallon pail, per gallon..... | 1.11 | 1.16 |
| | | | 1-gallon can..... | 1.15 | 1.20 |

At prices in this Column we prepay freight to your nearest railway station on orders of \$5.00 or more

At prices in this Column we prepay freight to your nearest railway station on orders of \$5.00 or more

Your Protection

We guarantee our prices against decline to date of shipment; that is, if you favor us with an order and any decline in price occurs between the time of mailing the Catalog to you and the time goods are shipped you will receive full benefit of the lower price and we immediately will refund any excess amount remitted.

On the other hand, we cannot guarantee that the low prices on this list will continue. We sell on so narrow a margin of profit that any increase in the price of raw materials necessitates a revision of our prices.

12-to-24 Hour Service

Ninety-nine out of every 100 orders are shipped from 12 to 24 hours after receipt in our office. Fifty out of every 100 orders received in the morning are on their way before night. Our traffic experts route every shipment to reach its destination in the shortest possible time so that you may have the merchandise when you want it.

Delivery Guaranteed

We guarantee the safe delivery of your orders. If any part of a shipment is lost or damaged in transit, have the freight agent make a full explanation on the freight receipt and forward it to us with Bill of Lading. We immediately will replace the goods.

Parcel Post

In ordering Tools, Paint, Roof Preserver and Cement, Brushes or other small articles to be shipped parcel post, be sure to include with your remittance enough to cover postage. Any excess amount will be promptly refunded.

We aim to so conduct our business that cause for complaint shall not arise, but if sometimes it does, we ask no greater privilege than the opportunity to rectify it.

KITSELMAN BROS., MUNCIE, IND.

ORDER BLANK

Kitselman Bros.
MUNCIE, INDIANA

Date _____ 1932

WRITE YOUR POST OFFICE ADDRESS HERE

WRITE SHIPPING INSTRUCTIONS HERE

My Name is _____

Name _____

Post Office _____

Shipping Point _____

R.F.D. _____ Street and No. _____

County _____ State _____

County _____ State _____

Name of Railroad _____

| Page | No. Rolls | Rods in Each Roll | Total No. of Rods | Catalog No. of Fence | Height | Price | Total Amount |
|------|-----------|-------------------|-------------------|----------------------|--------|-------|--------------|
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

BARBED WIRE—POSTS—GATES—LAWN FENCE

| Page | Quantity | |
|------|----------|--|
| | | 80-rod Spools Hog Barbed Wire—No. 1 <input type="checkbox"/> No. 2 <input type="checkbox"/> No. 3 <input type="checkbox"/> No. 4 <input type="checkbox"/> |
| | | (Mark Style No. Wanted with X in square) |
| | | 80-rod Spools Cattle Barbed Wire—No. 5 <input type="checkbox"/> No. 6 <input type="checkbox"/> No. 7 <input type="checkbox"/> No. 8 <input type="checkbox"/> |
| | | Pounds of _____ Inch Galvanized Staples _____ |
| | | Pounds of Super-Galvanized Wire—Gauge No. _____ |
| | | Pounds of Brace Wire _____ |
| | | Line Posts—Kind _____ Length _____ Feet _____ |
| | | Line Posts—Kind _____ Length _____ Feet _____ |
| | | End or Gate Posts—Kind _____ Length _____ Feet _____ |
| | | Corner Posts—Kind _____ Length _____ Feet _____ |
| | | Gates—Kind _____ Width _____ Height _____ Fittings for _____ |
| | | Gates—Kind _____ Width _____ Height _____ Fittings for _____ |
| | | Feet Lawn Fence, Style _____ Height _____ Inches _____ |

KITSELMAN ASPHALT ROLL ROOFING AND SHINGLES

| | |
|--|---|
| | Rolls Compo Asphalt Roofing—Weight _____ pounds _____ |
| | Rolls Duplex Asphalt Roofing—Weight _____ pounds _____ |
| | Rolls Kitseلمان Slate-Surfaced Roll Roofing—Color _____ |
| | Bundles of _____ Shingles—Color _____ |

KITSELMAN PAINTS—ROOF PRESERVER AND CEMENT

| | |
|--|--|
| | gallons Kitseلمان Paint Kind _____ No. _____ Color _____ |
| | gallons Kitseلمان Paint Kind _____ No. _____ Color _____ |
| | gallons Kitseلمان Paint Kind _____ No. _____ Color _____ |
| | Brushes—Kind _____ Size _____ Inch _____ |
| | gallons LIQUID ROOF PRESERVER _____ |
| | pounds PLASTIC CEMENT _____ |

Enclosed you will find \$ _____ If any part of this bill is to be sent C. O. D., send Draft to
TOTAL \$ _____

(Above give name of Bank or Express Office we are to send Draft for balance due)

(On above line give name of Town where Bank or Express Office is located)

Goods can't be shipped
C. O. D. to a Post Landing, or
to a point where there is no
Railroad Agent.

DO NOT WRITE IN THIS SPACE

Check your order carefully to see that you have made no mistake.

CUT OFF ON DOTTED LINE

How To Order

ORDER BY NUMBER

For convenience in ordering we indicate every height and style of fence by number, as shown in lower left hand corner of each illustration. In ordering any style or height of fence it is only necessary to give the number of rods wanted and the style number of the fence, as follows:

100 rods of **No. 33.** 200 rods of **No. 39.**

The number not only indicates the style of fence but also the height and size of mesh.

OUR TERMS

Nearly all of our business is done direct with the farmer. Farmers are not rated in Commercial Reports and we therefore have no means at hand of knowing their financial standing. Should we be favored with references we would necessarily have to write before shipping the goods. In our busy season we receive hundreds of orders in a single day. To make inquiry regarding the standing of even half of them would not only require a large increase in our office force, but would result in our having thousands of delayed shipments and unfilled orders on hand. We have therefore adopted three plans of shipment and payment, any of which fully safeguards our own as well as the customers' interests and which avoids any unnecessary work or delay in shipment.

Plan Number One

Send full amount with order. Very nearly all of our customers order under this plan because their part of the transaction is then completed at one writing. Absolutely no risk is run in sending full amount for you are sure to get your money back if for any reason the fence fails to give satisfaction as our \$25,000 Indemnifying Bond (see inside front cover) fully protects you. Sending full amount with order does not change

our guarantee in any respect. In fact, buying goods of us on this plan is as safe, simple and easy as purchasing a pound of coffee from your grocer.

Plan Number Two

Send us one-third of amount with your order and we will draw a sight draft on you through your nearest bank for collection of balance on arrival of goods. Shipments of this kind are commonly called C. O. D. shipments. But very few of our customers order under this plan for by sending full amount with order, as per Plan No. 1, they save the annoyance of going to the bank to pay the balance due on the shipment, and also save the collection fee charged by the bank for handling the draft. Goods cannot be shipped C. O. D. to stations at which there is no regular freight agent, or to a boat landing.

Plan Number Three

Deposit full amount of bill with your banker and have him fill out and sign a Certificate of Deposit, showing that amount is to be remitted to us if the fence proves satisfactory after 30 days' trial. Send certificate to us with your order.

NOTE: When orders total less than \$10.00, send full amount with order.

Prepaid Stations

If there is no agent at your railroad station the freight must be paid at this end of the line, and you should order at prices quoted in Column Two, as shown on price list.

The freight charges must also be prepaid on shipments to points which can only be reached by a boat line. The railroads will not accept shipments of this kind unless the freight charges are fully prepaid to the point at which they must turn over the goods to the boat line. The boat charges must be paid by you at the time you accept the shipment. C. O. D. shipments cannot be made to boat landings.

If you wish to deposit the purchase price in a local bank of your own choice, as per plan three, have your banker fill out and sign this Certificate of deposit and you send it direct to us with your order.

CERTIFICATE OF DEPOSIT

Kitselman Brothers,

Town _____

State _____

Muncie, Indiana.

Date _____

Mr. _____


has deposited \$ _____

with us in payment of _____

Said amount is subject to the following conditions: It is understood and agreed that purchaser is to have free use of the fence for 30 days from time of its receipt. If this 30 days' use and test is satisfactory, then the purchase money becomes the property of Kitseiman Brothers. If for any reason the fence is unsatisfactory, the same to be rolled up in good shape and delivered to the railroad freight agent, taking therefrom the usual freight receipt.

We agree to hold the money for 30 days, which dates from the time of the receipt of the fence. If at the end of that time the fence has not been returned, as agreed in the order, this money to become your (Kitseiman Brothers) property, and we will remit same to you promptly by New York, Chicago or St. Louis Draft.

If the fence is returned to you, we will return the money to the depositor upon his delivery to us railroad shipping receipt showing that the same has been returned to Kitseiman Brothers, Muncie, Indiana. In such case we will notify you and send shipping bill.

 This deposit is subject to draft at the end of the 30 days' trial.

Signed _____

Name of Bank _____

By _____

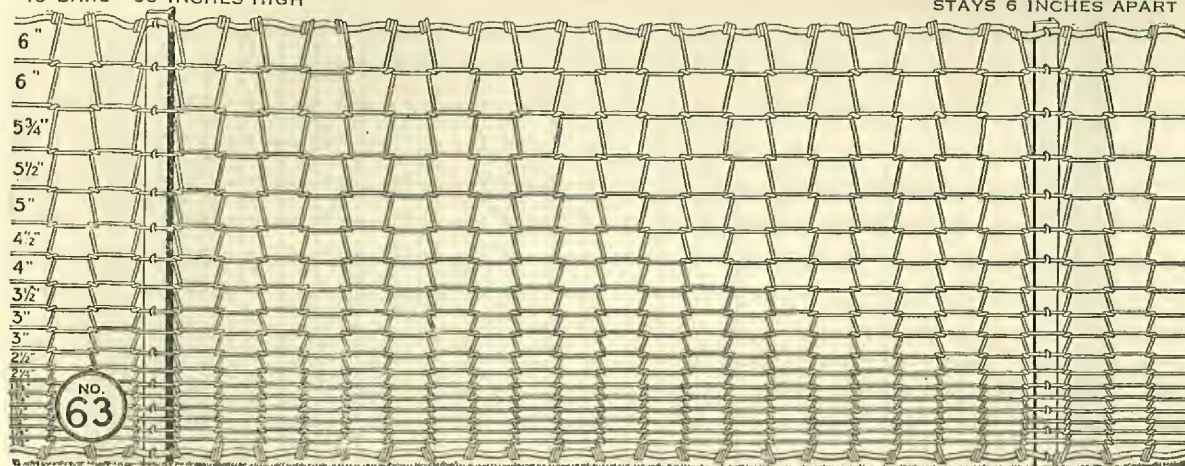
Name of Bank Official _____

KITSELMAN BROS., MUNCIE, IND.

Horse-high-Pig and Chicken-tight

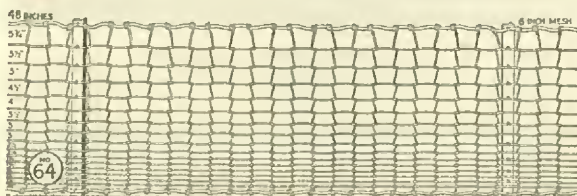
19 BARS—60 INCHES HIGH

STAYS 6 INCHES APART



60-inch Universal Poultry and Stock--Stays 6 inches apart

Construction: Two No. 11 margin wires; seventeen No. 14 1/2 line wires; No. 14 1/2 stay wires. Breaking Strain, 9,378 pounds. Average shipping weight of 100 rods, 895 pounds. 10 and 20 rod rolls. See Price List!



48-inch Universal Poultry and Stock--Stays 6 inches apart

Construction: Two No. 11 margin wires; fifteen No. 14 1/2 line wires; No. 14 1/2 stay wires. Breaking Strain, 8,510 pounds. Average shipping weight of 100 rods, 785 pounds. 10 and 20 rod rolls. See Price List!

Economical As Well As Durable

This combination Poultry and Stock Fence meets every requirement, yet saves you money. It combines maximum strength and durability with the lowest prices of any similar fence on the market.

Universal Poultry and Stock Fence is easily erected. It is made with one piece stays that cannot slip or spread. Its line wires are closely spaced at the bottom to turn small chicks as well as larger birds. Only our ability to make this fence in large quantities makes possible such low prices as we now quote.

Praises Quality of Universal

Dear Sirs:

Received 120 rods of Universal Poultry and Stock Fence all O. K. and was well pleased with bargain and quality. I haven't seen any wire to compare with yours in low price and good quality.

R. R. WRIGHT,
Hewletts, Va.

Saves Real Money

Gentlemen:

I received shipment of Poultry Wire O. K. and think it a real bargain. I have saved just about 45 per cent. and will order more as soon as I am in need of good fence at a reasonable price.

T. J. MCCOY,
Jamestown, La.

Save Gardens and Orchards!

It always pays to enclose gardens and orchards with good, substantial poultry and stock-proof fencing like that shown on this page. The small cost will be returned over and over in the protection to plants and trees and in the saving of produce.

Many a garden has been ruined, hours of effort wasted, profits swept away, because of inadequate fencing. Stock, loose at night, chickens and rabbits, and other small animals, destroy an alarming amount of vegetation in the course of a year.

When fencing garden and orchards, buy fence that will give you the best possible protection to plants and crops—fence that will keep out poultry and small animals as well as heavy stock.

Universal Poultry and Stock Fence with its closely spaced line and stay wires gives you the protection you want at small cost. Compare the prices we are quoting for this fence with those demanded elsewhere! You will find our prices less than those asked for many wide mesh field fences.

200 Rods in Use Since 1909

Gentlemen:

In 1909 I ordered 200 rods of fence from you and I have moved some of it two or three times. Just hitch a horse to it and drag it for 300 yards. We have our farm fenced with Kitzelman wire. Some of it has been in use for 20 years and is almost as good as new.

In 1928 we ordered 100 rods of 32-inch fence and have the nicest and best fence on the road for 20 miles. It is no trouble to stretch and is all okay in every respect.

Yours truly,

H. E. TEAGUE,
New Market, Ala.

TOP AND BOTTOM WIRES

No. 11

LINE WIRES

No. 14 1/2

STAY WIRES

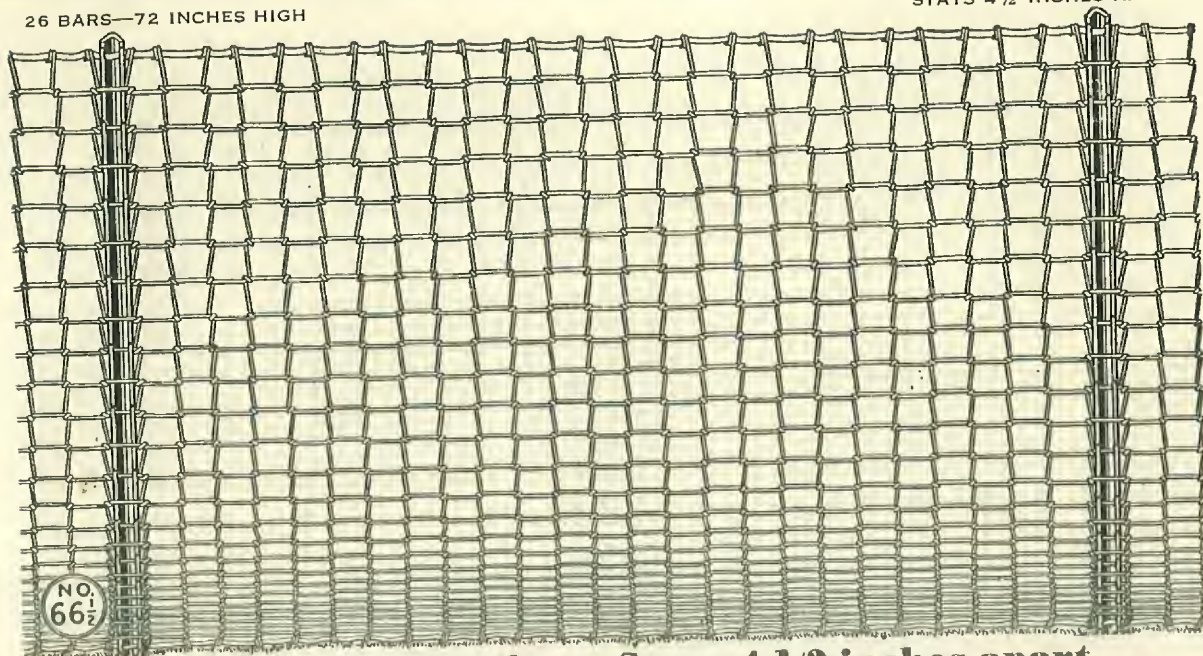
No. 14 1/2

Illustrations show size of wires used in Universal Poultry and Stock Fence.

Acme Poultry Fence Saves You Money

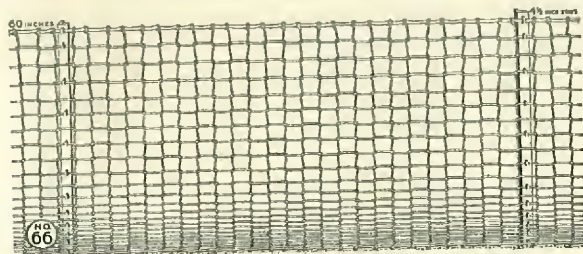
26 BARS—72 INCHES HIGH

STAYS 4½ INCHES APART



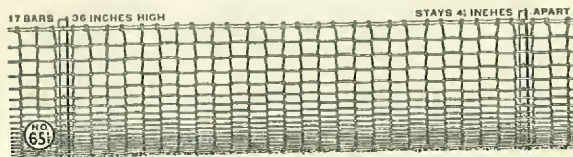
72-inch Acme Poultry--Stays 4 1/2 inches apart

Construction: Two No. 14½ margin wires; twenty-four No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1¼, 1½, 1¾, 2¼, 2½, 2¾, 3¼, 3½, 3¾ and 4¼ inches. Breaking Strain, 4,708 pounds. Average shipping weight of 100 rods, 530 pounds. 10 and 20 rod rolls. See Price List!



60-inch Acme Poultry—4½-inch stays

Construction: Two No. 14½ margin wires; twenty-one No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1¼, 1½, 1¾, 2¼, 2½, 2¾, 3¼, 3½, 3¾ and 4¼ inches. Breaking Strain, 4,228 pounds. Average shipping weight of 100 rods, 468 pounds. 10 and 20 rod rolls. See Price List!



36-inch Acme Poultry—4½-inch stays

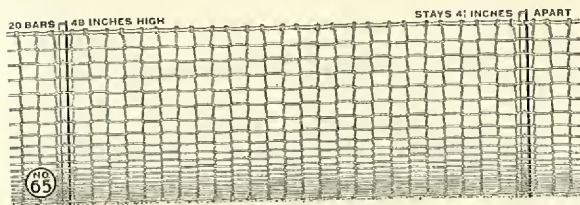
Construction: Two No. 14½ margin wires; fifteen No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1¼, 1½, 1¾, 2¼, 2½, 2¾, 3¼, 3½, 3¾ and 4¼ inches. Breaking Strain, 3,268 pounds. Average shipping weight of 100 rods, 342 pounds. 10 and 20 rod rolls. See Price List!

Stronger Than Netting—Costs Less

Here's a strong, lightweight Poultry Fence—ideal for poultry and rabbit parks, gardens and orchards—at just about one-half the usual cost.

Its line wires are closely spaced at bottom to turn small chicks. Its stay wires are only 4½ inches apart. It is far superior to ordinary poultry netting—yet it costs you less. It is stronger, heavier than netting. It makes a neater, more lasting fence.

No top rails or baseboards are necessary with Acme Poultry Fence. It stretches up straight without bagging or sagging. Stay wires run from top to bottom and are interlocked with the continuous line wires by our Universal Tie. The numerous line wires enable you to stretch this fence to any desired tension. Acme comes in 3-foot, 4-foot, 5-foot and 6-foot heights, a height for every requirement.



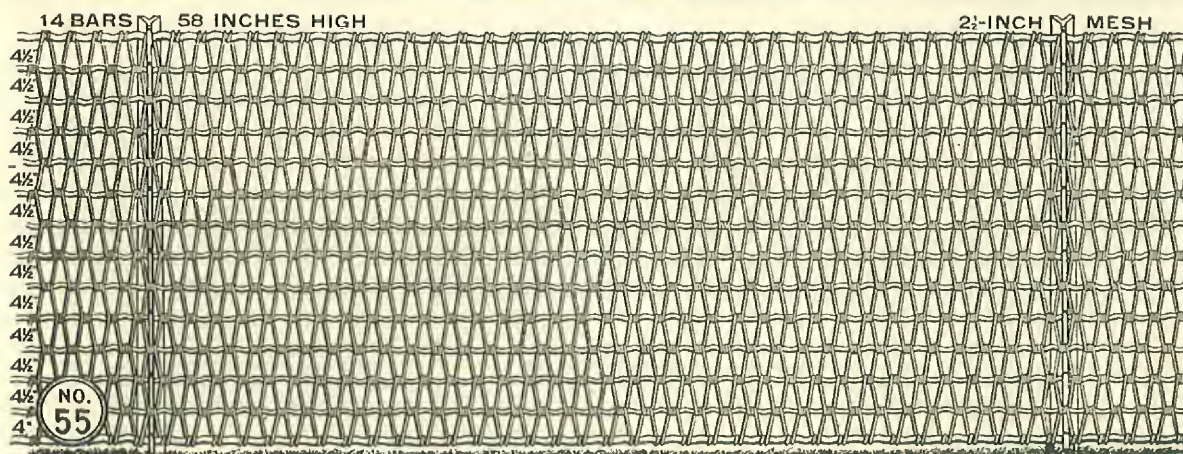
48-inch Acme Poultry—4½-inch stays

Construction: Two No. 14½ margin wires; eighteen No. 18 line wires; No. 18 stay wires. Four lower line wires only one inch apart; remaining line wires graduated as follows: 1¼, 1½, 1¾, 2¼, 2½, 2¾, 3¼, 3½, 3¾ and 4¼ inches. Breaking Strain, 3,748 pounds. Average shipping weight of 100 rods, 405 pounds. 10 and 20 rod rolls. See Price List!

TOP AND BOTTOM WIRES No. 14½ LINE WIRES No. 18 STAY WIRES No. 18

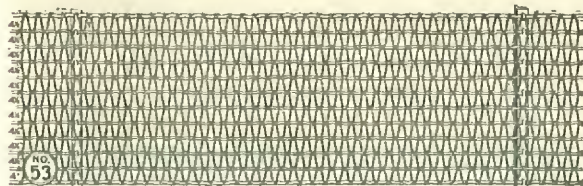
Illustrations show size of wires used in Acme Poultry Fence.

Extra Heavy Poultry and Stock Fence



58-inch Extra Heavy Poultry and Stock--2 1/2-inch Mesh

Construction: Two No. 10 margin wires; twelve No. 13 line wires; No. 16 mesh wires. Breaking Strain, 8,776 pounds. Average shipping weight of 100 rods, 1,522 pounds. 10, 20 and 40 rod rolls. See Price List!



48-inch Extra Heavy Poultry and Stock--2 1/2-inch Mesh

Construction: Two No. 10 margin wires; ten No. 13 line wires; No. 16 mesh wires. Breaking Strain, 7,640 pounds. Average shipping weight of 100 rods, 1,306 pounds. 10, 20 and 40 rod rolls. See Price List!

More Value for Your Dollar

Today, your farm dollars will buy more Kitzelman Fence than any other manufactured product used on the farm. The average cost of Kitzelman Fence is less than 4 cents a pound. Milk cans cost from 24 cents to 29 cents a pound; shovels, 30 cents; steel stoves and ranges, 14 cents; farm implements from 13 cents up, according to reliable figures.

Good fencing really is not an expense but a sound, profit-making investment. It increases the value of your farm, protects your stock and crops, prevents possible losses, saves time, trouble and worry. It enables you to farm your land for greater profit, to rotate crops and pasture your stock to the best advantage.

Now—while prices are at bed-rock—is the time to rebuild your fences. Don't put it off any longer! Our Factory-to-You prices are lower than they've been in years and lower than they ever may be again.

This Close-Mesh Fence Has Many Uses

This extra-heavy, diamond mesh fencing has a variety of uses. Originally designed for poultry and stock, it also is widely used for dog kennels, fox kennels, animal cages, garden and orchard fences, tree guards, rabbit pens, etc.

Dog fanciers everywhere tell us it is the best fence for animals on the market. Its closely woven, diamond mesh not only keeps animals and birds in but it keeps destructive pests out. The mesh wires are only 2 1/2 inches apart at the base of the triangle and the parallel line wires but 4 1/2 inches apart.

Built for Strength

This extra-strong fabric turns the heaviest stock with the same certainty that it turns poultry or small animals. The 58-inch height has a breaking strain of 8,776 pounds and the 48-inch height will withstand a straight pull of 7,640 pounds. All wires are heavily galvanized with pure zinc.

Praised by Users

Read what Curt Heaton, Linton, Indiana, says about this fence:

"I am pleased to inform you that the fence I ordered of you makes the best dog kennel fence I ever tried. It is absolutely dog-proof."

William Karshick, East Islip, Long Island, N. Y., writes:

"Please send me your catalog and price of No. 53 fence as per clipping enclosed. About 10 years ago I bought some of this fence and today it is just as good as when put up."

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

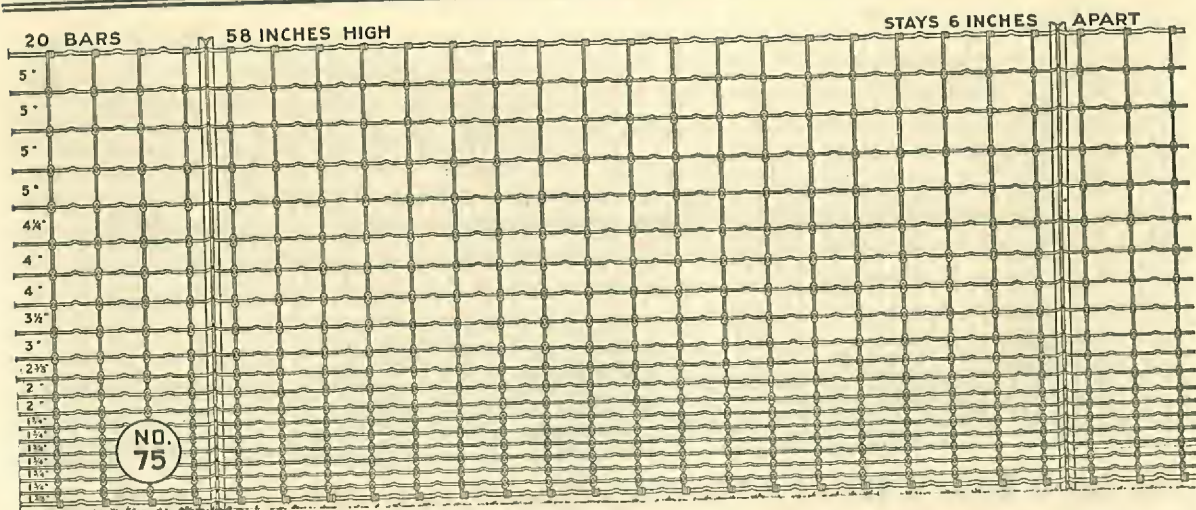
No. 13

STAY WIRES

No. 16

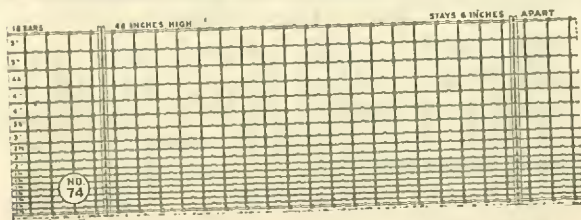
Illustrations show size of wires used in Extra Heavy Poultry and Stock Fence.

Kitselman Favorite Poultry & Stock Fence



58-inch Favorite Poultry and Stock--Stays 6 inches apart

Construction: Two No. 11 margin wires; eighteen No. 14½ line wires; No. 14½ stay wires. Breaking Strain, 9,812 pounds. Average shipping weight of 100 rods, 984 pounds. 10 and 20 rod rolls. See Price List!



48-inch Poultry and Stock--6-inch stays

Construction: Two No. 11 margin wires; sixteen No. 14½ line wires; No. 14½ stay wires. Breaking Strain, 8,944 pounds. Average shipping weight of 100 rods, 874 pounds. 10 and 20 rod rolls. See Price List!

Poultry and Stock Proof

This strong, sturdy fence turns poultry and stock equally well. Stay wires are one-piece and are locked to the line wires by a "Figure 8" non-slip knot. Line wires are closely spaced at bottom to stop small chickens. This fence stretches up straight and true, gives long, satisfactory service and costs considerably less than many fences even lighter in weight. You'll save money by buying at these low prices.



Fence Perfectly Satisfactory

Dear Sirs:

I wish to thank you for your promptness in shipping the wire stock fence. It arrived in good shape and is perfectly satisfactory. I like the way you do business. Will send you another order soon and will gladly recommend your firm to my friends.

Very respectfully,

ROBERT B. MOFFETT, Treas.,
Madison Library Ass'n., Madison, Ind.

Lost Poultry Will Pay for Good Fences

"More poultry profits are lost because of inadequate fencing than through any other one cause," declares a well known authority on poultry husbandry. "On a recent automobile trip of less than 200 miles, I counted 60 chickens dead on the highway. These represented a loss of around \$60 at normal market prices. Think what that loss means to farmers in this country in the course of a year!"

Good fencing is more essential today than ever before in raising poultry for profit. If flocks are to be improved, the better birds must be segregated. Runs should be built and moved at intervals to provide fresh green ranges for growing birds and to prevent infection from contaminated soil. If disease should set in, the ailing birds should be immediately placed in pens away from the healthy fowls. This will help prevent the spread of the infection and will simplify the task of caring for the diseased birds.

Steel Posts Make Best Fence

All-steel fencing—that is, woven wire fencing erected on steel posts—is by far the best fence to build. Steel Posts cost less than good wood posts, are easily and quickly installed, and last longer. They are fire-proof and rot proof and are free from cracks or crevices where vermin and disease germs may hide.

The heavier, close-mesh fences, such as shown on this page, are the most economical in the long run. The saving in birds alone will pay for this better fence protection.

TOP AND BOTTOM WIRES

No. 11

LINE WIRES

No. 14½

STAY WIRES

No. 14½

Illustrations show size of wires used in Favorite Poultry and Stock Fence.

KITSELMAN BROS., MUNCIE, IND.

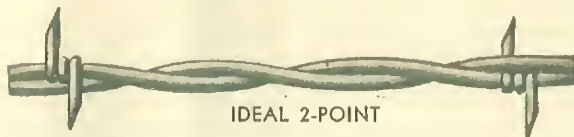
BARBED WIRE

You can save real money by buying Barbed Wire direct from our big mills! Kitzelman Barbed Wire comes direct to you from our own barb machines right here in our own factory. Every foot of wire used in its construction is drawn annealed and galvanized in our own mills. Our new Copper-Blend Steel Wire, galvanized with 99 92/100% Pure zinc, the same high quality zinc used on Telephone Wire, gives you much longer service than you can expect from ordinary, non-copper wire. Then, too, the use of

one or two strands of Barbed Wire above your fence will lengthen its life. It prevents stock from "riding" the fence down and helps keep out trespassers.

Many of our customers buy 26-inch, 32-inch or 39-inch Kitzelman Fence and stretch from one to three strands of Barbed Wire above the fabric. This makes a fence high enough to turn all stock.

We recommend the use of at least one strand of Barbed Wire above all fences.



IDEAL 2-POINT

Made of No. 14 gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Breaking Strain, 912 pounds.

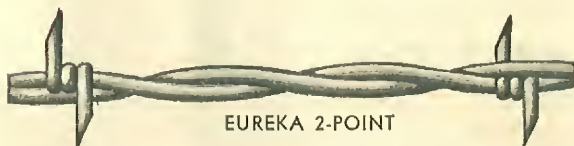
| Catalog Number | Average Weight 80-Rod Spool |
|--------------------|--------------------------------|
| No. 5—Ideal Cattle | 48 lbs. |
| No. 1—Ideal Hog | 53 lbs. |



EXTRA HEAVY 2-POINT

Made of No. 12½ gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Breaking Strain, 1,368 pounds.

| Catalog Number | Average Weight 80-Rod Spool |
|--------------------------|--------------------------------|
| No. 7—Extra Heavy Cattle | 79 lbs. |
| No. 3—Extra Heavy Hog | 86 lbs. |



EUREKA 2-POINT

Made of No. 13 gauge wire with 2-point barbs. Barbs 3 inches apart in Hog wire; 5 inches apart in Cattle wire. Breaking Strain, 1,136 pounds.


| Catalog Number | Average Weight 80-Rod Spool |
|---------------------|--------------------------------|
| No. 6—Eureka Cattle | 65 lbs. |
| No. 2—Eureka Hog | 68 lbs. |



EXTRA HEAVY 4-POINT

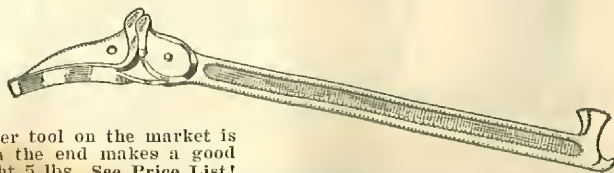
Made of No. 12½ gauge wire with 4-point barbs. Barbs 4 inches apart in Hog wire; 6 inches apart in Cattle wire. Breaking Strain, 1,368 pounds.

| Catalog Number | Average Weight 80-Rod Spool |
|--------------------------|--------------------------------|
| No. 8—Extra Heavy Cattle | 84 lbs. |
| No. 4—Extra Heavy Hog | 90 lbs. |

 **No. 2 Eureka Hog Barb furnished in 20 and 40-rod coils as well as in 80-rod spools**
Full Measure Guaranteed—See Price List for Prices!

Eclipse Single Wire Stretcher

This excellent Stretcher is made of high grade malleable iron and we guarantee it fully. It has a grip that never slips and one person can operate it and drive staples at the same time. For stretching single strands of plain or barbed wire or for taking up the slack between the regular fence stretcher and the last post no other tool on the market is equal to our Eclipse Single Wire Stretcher. The hook on the end makes a good staple puller and the hammer is often found useful. Weight 5 lbs. See Price List!



Kitselman Rail-Steel Line Posts

"L" and "T" Type Posts

Compare these big values in steel posts with those offered elsewhere! You will find they are heavier, stronger, more durable than the average posts on the market, yet the cost to you is lower.

These sturdy "L" and "T" Posts are rolled out of rail steel—the strongest, longest-lasting steel used in post manufacture. They easily outlast two to three sets of wood posts and cost you less. Each post is equipped with a heavy anchor plate, and ends are sharply pointed to make driving easy! Both the Punched and Self-Fastener types fit any and all fence and netting. All posts are coated with weather-resisting paint which adds to appearance and prolongs life.

Now, while prices are down, is the time to replace old fence lines with bright, new fence and durable steel posts. At present low costs, you can save real money and your fence worries will be over for years to come.

Punched "L" and "T" Posts

Staple Clincher FREE

FREE with every purchase of Punched "L" or "T" Type Steel Line Posts. Made of durable steel. Clinches staples easily and quickly.

Made with oval holes 2 inches apart. Fence is quickly fastened to post with ordinary wire staples. (See page 42.)

Dimensions: "L" Type—Angle section, $1\frac{1}{4}$ x $1\frac{1}{4}$ inches, $\frac{9}{64}$ -inch thick. "T" Type—"T" section, $1\frac{1}{2}$ x $1\frac{1}{4}$ inches, $\frac{1}{8}$ -inch thick.

| Length of Post | For Fences up to | Average Weight "L" Post | Average Weight "T" Post | See Price List for Prices! |
|---------------------|------------------|-------------------------|-------------------------|----------------------------|
| 5 ft. | 36 in. | 5 $\frac{3}{4}$ lbs. | 6 $\frac{3}{4}$ lbs. | |
| 6 ft. | 48 in. | 6 $\frac{3}{4}$ lbs. | 7 $\frac{3}{4}$ lbs. | |
| 6 $\frac{1}{2}$ ft. | 54 in. | 7 $\frac{1}{4}$ lbs. | 8 $\frac{3}{4}$ lbs. | |
| 7 ft. | 60 in. | 7 $\frac{3}{4}$ lbs. | 9 lbs. | |
| 8 ft. | 72 in. | 8 $\frac{1}{2}$ lbs. | 10 lbs. | |

Self-Fastener "L" and "T" Posts

No staples or clips are necessary with these Self-Fastening "L" and "T" Posts. The lip fastener is a part of the post itself. You simply place the line wires of the fence in the lips, strike the points with a hammer, and the job is done. If you want to move fence, a tap with a hammer on back of post will straighten lips so wires can be removed.

Dimensions. "L" Type—Angle section, $1\frac{1}{4}$ x $1\frac{1}{4}$ inches, $\frac{9}{64}$ -inch thick. "T" Type—"T" section, $1\frac{1}{2}$ x $1\frac{1}{4}$ inches, $\frac{1}{8}$ -inch thick.

| Length of Post | For Fences up to | Average Weight "L" Post | Average Weight "T" Post | See Price List for Prices! |
|---------------------|------------------|-------------------------|-------------------------|----------------------------|
| 5 ft. | 36 in. | 6 lbs. | 7 lbs. | |
| 6 ft. | 48 in. | 7 lbs. | 8 lbs. | |
| 6 $\frac{1}{2}$ ft. | 54 in. | 7 $\frac{1}{2}$ lbs. | 8 $\frac{3}{4}$ lbs. | |
| 7 ft. | 60 in. | 8 lbs. | 9 $\frac{1}{2}$ lbs. | |
| 8 ft. | 72 in. | 8 $\frac{3}{4}$ lbs. | 10 $\frac{3}{4}$ lbs. | |

PUNCHED POSTS

See Page 48 for Steel Post Driver

SELF-FASTENERS

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

Kitselman "Y" Type Steel Line Posts

No Stapling--No Wiring No Post Holes to Dig!

You can take the drudgery out of fence building, stop the back-breaking post-hole digging, erect fence in just one-tenth the time—by using Kitselman "Y" Type Posts with the *Jiffy Fasteners*. They drive like stakes, easily and straight. No stapling—no wiring is necessary. The *Jiffy Fasteners* (Patented) are a part of the post. The notches are spaced just right to hold the fence securely. You don't even need to turn down the points unless you want to. The lower notches, punched up, positively prevent hogs and other stock from rooting under or lifting the fence.

Kitselman "Y" Posts are rolled out of railroad rail steel—the toughest, strongest, longest-lived steel made. Rot-proof, fire-proof, weather-proof. Will not check or break off. Years of tests show they do not frost-heave. They cut fence building costs, last longer, save time, labor, money. Made in two styles: The heavy *Can't-Bend* Line Posts for field fences; *Long-Life* Line Posts, for poultry and field fences.

Can't-Bend Line Posts

Kitselman *Can't-Bend* Line Posts—the strongest, longest-lasting steel line posts made—practically double the life of your fences. For *Can't-Bends* are made extra heavy to withstand the most severe strains and shocks.

The reinforced "Y" section has 2¼-inch sides, ½-inch thick at outer edges, approximately ¼-inch thick in angle curve. *Jiffy Fasteners* fit all standard makes of Field Fence. Covered with durable metal paint.

| Length | *For Fences up to | Average Weight | See Price List for Prices! |
|---------|-------------------|----------------|--|
| 6½ feet | 47 inches | 11 pounds | |
| 7 feet | 47 inches | 12 pounds | |
| 7½ feet | 55 inches | 13 pounds | |
| 8 feet | 55 inches | 14 pounds | |

*Posts 6½ and 7 feet long are punched for one strand of barbed wire above 47-inch fence; 7½-foot post provides for 55-inch fence without barb or 47-inch fence with two barb wires; 8-foot post provides for 55-inch fence with one barb wire above.

Long-Life Line Posts

One of the strongest steel line posts on the market. Reinforced "Y" design, with 1¾-inch sides, ½-inch thick at outer edges, approximately ¼-inch thick in angle curve. *Jiffy Fasteners*, 1½ inches apart, fit all field and poultry fences. Posts covered with durable metal paint. Made with or without anchor plate.

| Length of Post | **For Fences up to | Avg. Wt. Without Anchor | Avg. Wt. With Anchor | See Price List for Prices! |
|----------------|--------------------|-------------------------|----------------------|--|
| 5 feet | 36 inches | 7¼ lbs. | 7¾ lbs. | |
| 6 feet | 48 inches | 8 lbs. | 8½ lbs. | |
| 6½ feet | 54 inches | 8½ lbs. | 9 lbs. | |
| 7 feet | 60 inches | 9¼ lbs. | 9¾ lbs. | |
| 7½ feet | 66 inches | 9¾ lbs. | 10¼ lbs. | |
| 8 feet | 72 inches | 10½ lbs. | 11 lbs. | |

**Where Barbed Wire is desired above fence, order next longest post. For example, if you want a 48-inch fence with barbed wire above, order 6½-foot post.

**Can't-Bend
Line Post**

See Page 48 for Steel Post Driver

**Long-Life
Line Post**

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 39

CUT COSTS

WITH THESE *Heavier, Stronger*

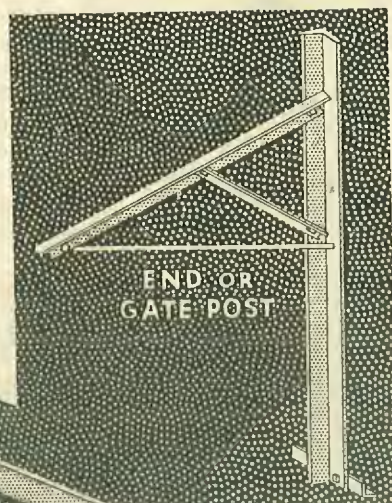
STEEL End and Corner POSTS

Look where you will, you will not find posts which compare in strength, durability and low price with these heavy, sturdy Kitzelman Steel Corner, End and Gate Posts. Rolled out of rail steel—the toughest, strongest, steel obtainable for post construction. Permanently braced at just the right angle to withstand the heaviest strain. Fire-proof, rot-proof, weather-proof. Cost less than wood and last longer. More dependable, more economical than concrete. Easily and quickly installed. Save time, labor, money.

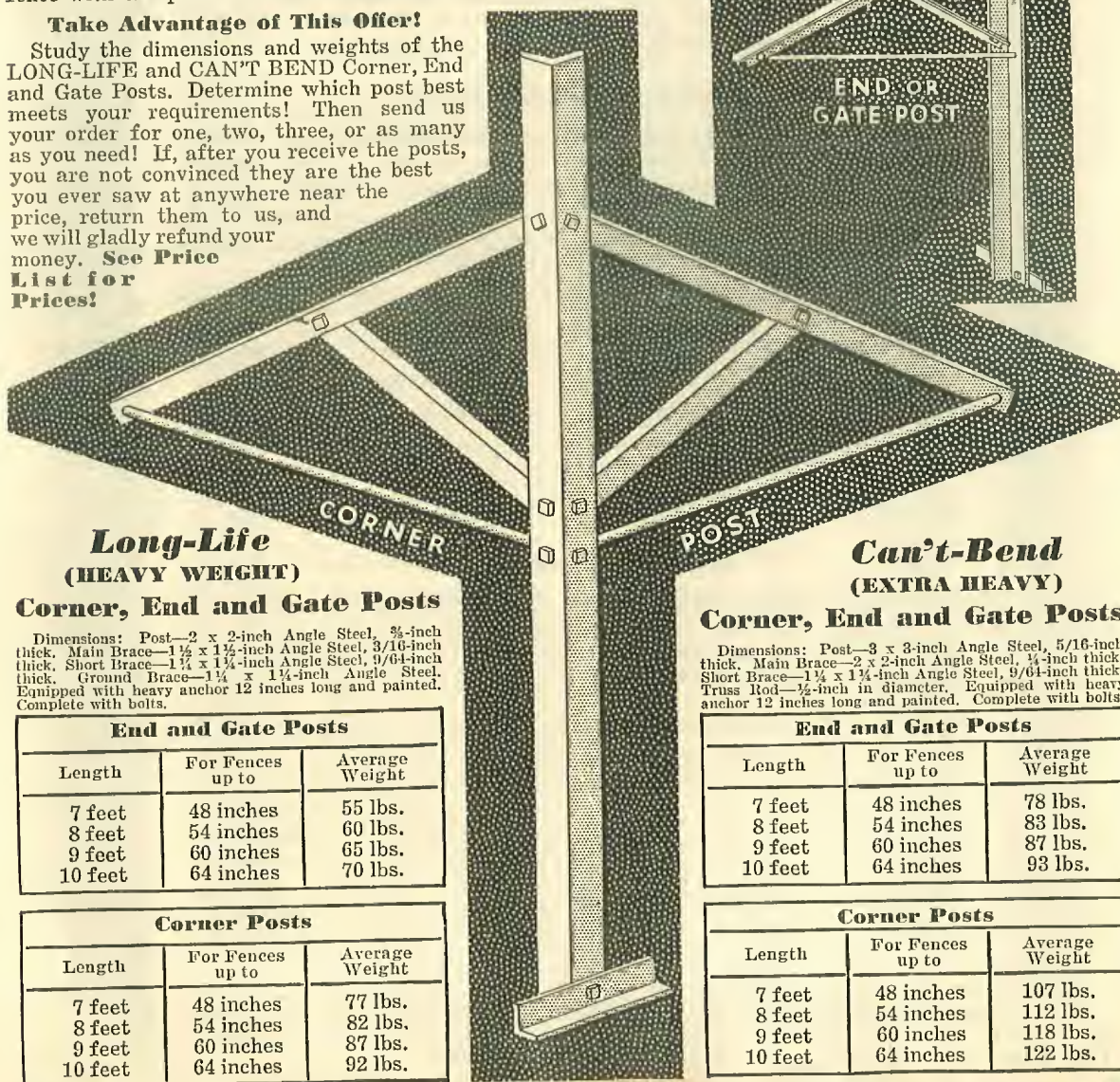
Kitzelman Posts are made in two weights: CAN'T-BEND—for all types of fence including the heaviest field fences; LONG-LIFE—for all types of field, poultry, hog, garden and orchard fence with exception of heavier field fence.

Take Advantage of This Offer!

Study the dimensions and weights of the LONG-LIFE and CAN'T BEND Corner, End and Gate Posts. Determine which post best meets your requirements! Then send us your order for one, two, three, or as many as you need! If, after you receive the posts, you are not convinced they are the best you ever saw at anywhere near the price, return them to us, and we will gladly refund your money. See Price List for Prices!



END OR GATE POST



CORNER POST

Long-Life (HEAVY WEIGHT)

Corner, End and Gate Posts

Dimensions: Post—2 x 2-inch Angle Steel, 3/16-inch thick. Main Brace—1 1/2 x 1 1/2-inch Angle Steel, 3/16-inch thick. Short Brace—1 1/4 x 1 1/4-inch Angle Steel, 9/64-inch thick. Ground Brace—1 1/4 x 1 1/4-inch Angle Steel. Equipped with heavy anchor 12 inches long and painted. Complete with bolts.

End and Gate Posts

| Length | For Fences up to | Average Weight |
|---------|------------------|----------------|
| 7 feet | 48 inches | 55 lbs. |
| 8 feet | 54 inches | 60 lbs. |
| 9 feet | 60 inches | 65 lbs. |
| 10 feet | 64 inches | 70 lbs. |

Corner Posts

| Length | For Fences up to | Average Weight |
|---------|------------------|----------------|
| 7 feet | 48 inches | 77 lbs. |
| 8 feet | 54 inches | 82 lbs. |
| 9 feet | 60 inches | 87 lbs. |
| 10 feet | 64 inches | 92 lbs. |

Can't-Bend (EXTRA HEAVY)

Corner, End and Gate Posts

Dimensions: Post—3 x 3-inch Angle Steel, 5/16-inch thick. Main Brace—2 x 2-inch Angle Steel, 3/8-inch thick. Short Brace—1 1/2 x 1 1/2-inch Angle Steel, 9/64-inch thick. Truss Rod—1/2-inch in diameter. Equipped with heavy anchor 12 inches long and painted. Complete with bolts.

End and Gate Posts

| Length | For Fences up to | Average Weight |
|---------|------------------|----------------|
| 7 feet | 48 inches | 78 lbs. |
| 8 feet | 54 inches | 83 lbs. |
| 9 feet | 60 inches | 87 lbs. |
| 10 feet | 64 inches | 93 lbs. |

Corner Posts

| Length | For Fences up to | Average Weight |
|---------|------------------|----------------|
| 7 feet | 48 inches | 107 lbs. |
| 8 feet | 54 inches | 112 lbs. |
| 9 feet | 60 inches | 118 lbs. |
| 10 feet | 64 inches | 122 lbs. |

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

GIANT

Weather Tight
IRON TOP

STEEL POSTS

CORNER, END & GATE

4" Steel Tubing

Here, without a doubt is the strongest, most powerful tubular post ever offered. Made of big, heavy 4-inch steel tubing, braced with 2-inch steel tubing. Brace is attached to post with adjustable clamp which can be raised or lowered, or moved around to any angle. Iron Weather-Tight Top keeps out moisture and prevents rust. Posts are thoroughly coated with red-oxide metallic paint. Posts come with all braces, clamps, bolts and caps, ready to set up. Corner Posts have two complete sets of braces; End and Gate Posts, one set.

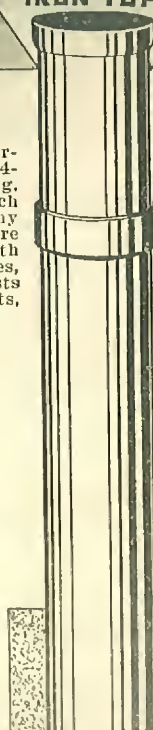
End and Gate Posts

| Length | For Fences up to | Avg. Shipping Weight |
|---------|------------------|----------------------|
| 6 feet | 36 inches | 52 lbs. |
| 7 feet | 48 inches | 58 lbs. |
| 8 feet | 60 inches | 63 lbs. |
| 9 feet | 72 inches | 68 lbs. |
| 10 feet | 84 inches | 74 lbs. |

Corner Posts

| Length | For Fences up to | Avg. Shipping Weight |
|---------|------------------|----------------------|
| 6 feet | 36 inches | 71 lbs. |
| 7 feet | 48 inches | 77 lbs. |
| 8 feet | 60 inches | 83 lbs. |
| 9 feet | 72 inches | 87 lbs. |
| 10 feet | 84 inches | 93 lbs. |

See Price List for Prices!



Special Clamp Makes Brace Adjustments Easy.

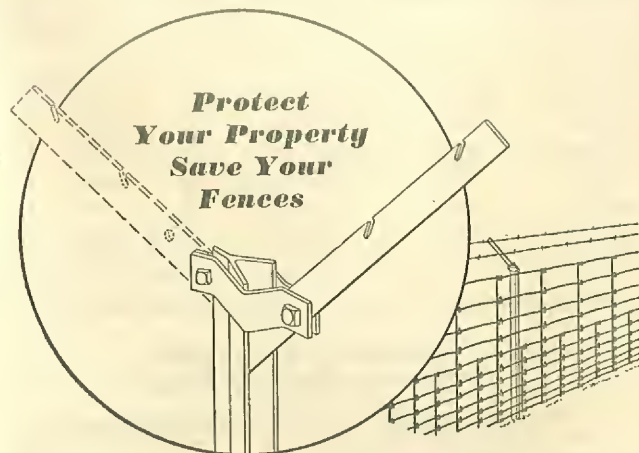
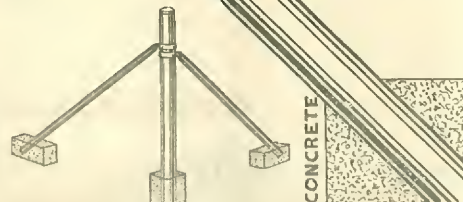
For Heavy Field Fence

End and Corner Posts are the very life of your fences. That's why it always pays to buy big, strong, well-braced End and Corner Posts. The heavier and stronger they are, the better fence you will have.

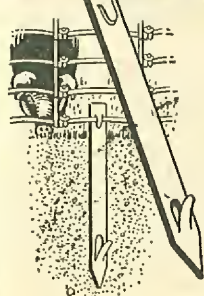
Giant Corner and End Posts are designed for the heaviest field fences.

They will withstand many times the strain placed upon them.

You can't bend or break them. They will outlast two or three sets of wood posts and keep your fences neat and trim for years to come.



Sure-Hold Fence Anchors



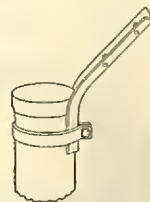
These anchors will keep your fence right down to the ground, prevent hogs from raising the fence and reduce cost by enabling you to use fewer posts. Made of steel with tongue punched out for attaching to fence. They are $\frac{3}{8}$ -in. thick, $1\frac{1}{2}$ inches wide and 16 inches long. Can be used with any style of wire fence. Average shipping weight 100 anchors, 62 lbs.

See Price List for Prices!

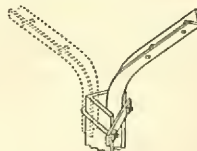
Barb Wire Extension Arms

Let Kitzelman Barbed Wire Extensions protect your property and save your fences! They stop hunters, tourists and other trespassers. They keep heavy stock from tramping fences. Widely used for fair grounds and private park enclosures as well as for farm fences. Built entirely of strong, durable steel, they last for years. They are adjustable and can be used on either side of the post. Easily worth their small cost in the saving of fences alone. Made for Kitzelman "Y," "L" and "T"

Line Posts (Pages 38 and 39) and for Kitzelman Angle Steel and Tubular End and Corner Posts (Pages 40 and 41). In ordering, be sure to specify kind of posts for which arms are wanted. Average shipping weights: Line Post Arms, 1 pound; Corner or End Post Arms, 3 pounds.



For Tubular Corner and End Posts



For Angle Corner and End Posts

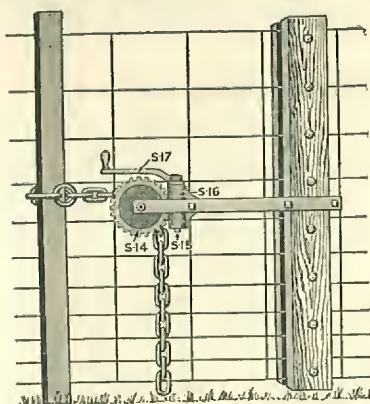
See Price List for Prices!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITZELMAN BROS., MUNCIE, IND.

PAGE 41

FENCE STRETCHERS AT COST



Single Stretcher

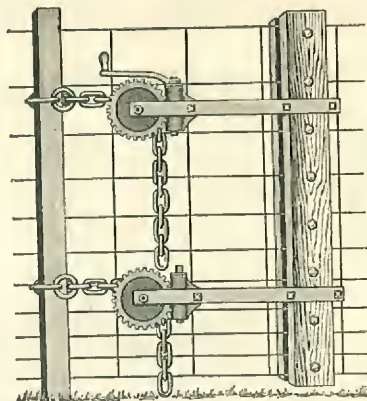
Shipping Weight, 62 Pounds

See Price List for Lowest Factory Prices!

Powerful—easy to operate—speedy—safe. Locks automatically at any point. Working parts made of high grade malleable iron. Plates of heavy steel $\frac{7}{8}$ x $\frac{3}{2}$ inches, $2\frac{1}{2}$ inches wide. Heavy chain forged from $\frac{3}{8}$ -inch steel. Chains 10 feet long. Clamp bars made of heavy hard wood bolted together with large square head bolts.

Kitselman Single Stretcher has one Worm and Worm Gear Jack and one Chain. Double Stretcher has two Worm and Worm Gear Jacks and two Chains. Double Stretcher can be used as single stretcher by removing one jack.

Wood Clamps 72 inches long for stretching fence higher than 60 inches, 50 cents extra.



Double Stretcher

Shipping Weight, 108 Pounds

See Price List for Lowest Factory Prices!

Galvanized Wire for All Purposes



High grade, first quality smooth Galvanized Wire. Made of Copper-Blend Steel, galvanized with 99 92/100% pure zinc, the same high quality as used on TELEPHONE wire. Lasts years longer than ordinary wire, yet costs you less when you buy direct from our mills.

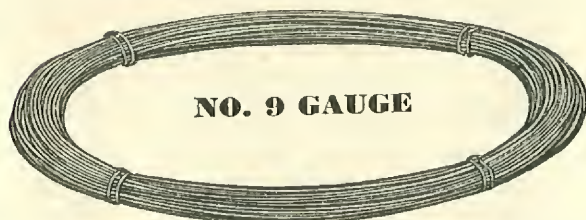
For genuine economy in building grape vineyards, large or small, use Kitselman Galvanized Wire and Kitselman Rail Steel Posts! (See pages 38 to 41.)

Kitselman Steel Posts cost less than wood posts and last two to four times as long. They save time, labor and unnecessary expense both in building and upkeep.

| Size of Wire | Feet per 100 lbs. | Breaking Strain |
|--------------|-------------------|-----------------|
| No. 9 | 1705 | 1560 lbs. |
| No. 10 | 2057 | 1280 lbs. |
| No. 11 | 2582 | 1000 lbs. |
| No. 12 | 3369 | 800 lbs. |
| No. 13 | 4478 | 568 lbs. |
| No. 14 | 5858 | 456 lbs. |

See Price List for Prices!

Copper-Blend Steel Galvanized Brace Wire



NO. 9 GAUGE

Extra-heavy, extra-strong, soft No. 9 wire, selected specially for bracing. All Copper-Blend Steel. Galvanized with 99 92/100% pure zinc. Put up in 10-pound coils, about 170 feet to the coil.

See Price List for Lowest Mill Prices.

Galvanized Staples at Rock-Bottom Prices

Kitselman Staples are GALVANIZED—yet our Mill-to-You prices are as low, or lower, than for plain wire staples. Made of No. 9 Copper-Blend Steel wire. Sharp points make driving easy.



- 1 inch, 108 staples to the pound.
- 1 $\frac{1}{4}$ inch, 85 staples to the pound.
- 1 $\frac{1}{2}$ inch, 70 staples to the pound.

In estimating the amount of staples required, figure as follows:

- 10 pounds for each 100 rods of stock fence.
- 15 pounds for each 100 rods of poultry fence.
- 5 pounds for each 100 feet of lawn fence.

Put up in 10-pound and 25-pound packages and in 100-pound kegs.

See Price List for Prices!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

ALL - GALVANIZED POULTRY GATES

Kitselman Poultry Gates are designed and built to outlast any poultry gate on the market.

They are made of heavy, *Super-Galvanized Steel Tubing* 1½ inches outside diameter. Every frame is effectually braced to insure rigidity.

The strong, closely-woven fabric filler is made of No. 11 and No. 14½ gauge Copper-Blend Steel Wire, galvanized with 99 92/100% *pure zinc*. This dependable fabric turns poultry and stock equally well.

The 8-foot, 10-foot and 12-foot Style "H" Poultry Drive Gates come equipped with the special Kitselman Adjustable Brace which prevents sagging and allows the gate to swing clear of the ground at all times. The 8-foot and 10-foot gates have one, and the 12-foot gate has two up-right braces made of ¾-inch *Super-Galvanized Steel Tubing*. These braces give additional strength and rigidity to these gates.

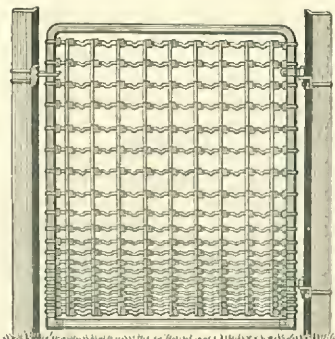
Note Adjustable Brace Feature!

Kitselman Style "H" Poultry Drive Gates CANNOT SAG. The lower end of the diagonal brace is fitted with a special adjustable sleeve. This sleeve is so made that when forced toward the latch end, it automatically raises that end. Thus, if the gate post "gives" or the ground be uneven, you can quickly adjust the gate so it will not drag.

Style "A" Poultry Walk Gate

| Between Posts | Height | Average Shipping Weight |
|---------------------|--------|-------------------------|
| 3 feet x 42 inches | | 15 pounds |
| 3½ feet x 48 inches | | 16 pounds |
| 3½ feet x 58 inches | | 17 pounds |
| 3½ feet x 72 inches | | 20 pounds |

See
Price
List
for
Prices!



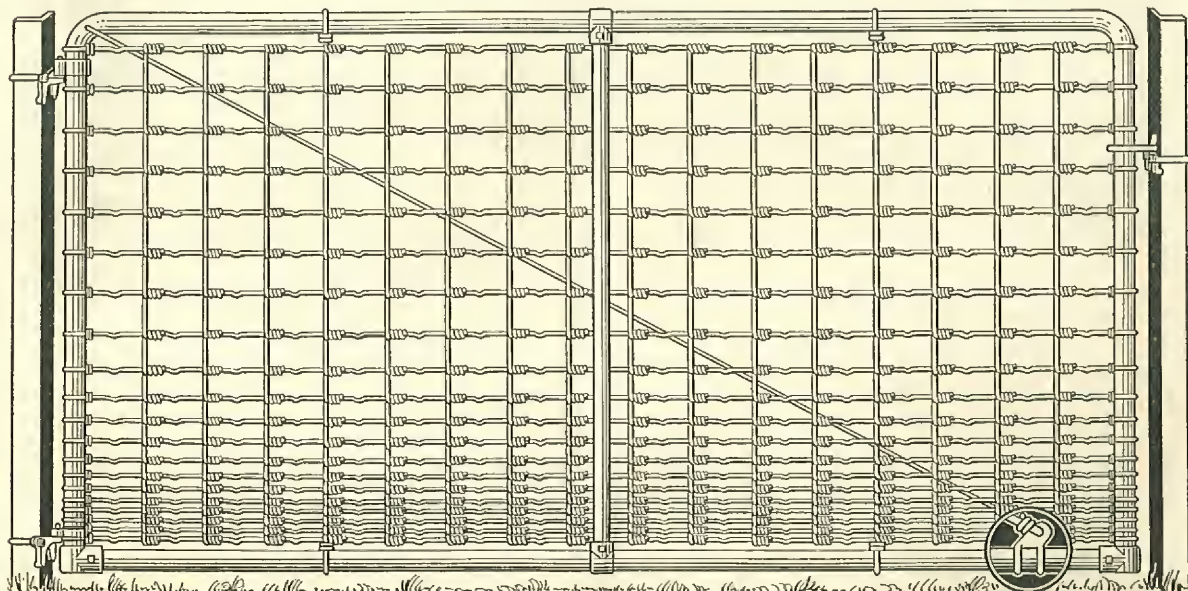
Style "H" Poultry Drive Gate

| Betw'n Posts | Height | Avg. Shipping Weight | Betw'n Posts | Height | Avg. Shipping Weight |
|-----------------|--------|----------------------|-----------------|--------|----------------------|
| 8 ft. x 48 in. | | 30 lbs. | 8 ft. x 58 in. | | 33 lbs. |
| 10 ft. x 48 in. | | 37 lbs. | 10 ft. x 58 in. | | 50 lbs. |
| 12 ft. x 48 in. | | 43 lbs. | 12 ft. x 58 in. | | 66 lbs. |

See
Price List
for
Prices!

FREE—Hinges and Latch for Wood Posts or Kitselman Steel Posts.
Be sure to specify kind of fittings wanted.

Style "A"
Poultry Walk Gate



Style "H" Poultry Drive Gate

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

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JUMBO ADJUSTABLE GATES

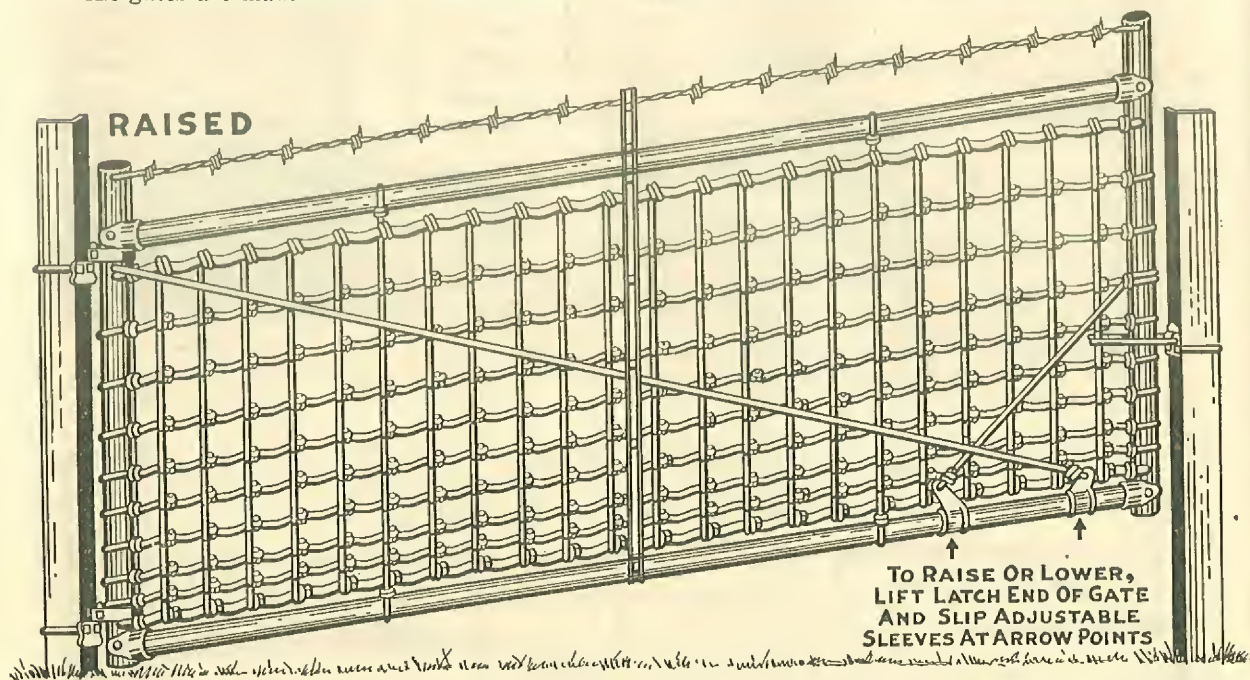
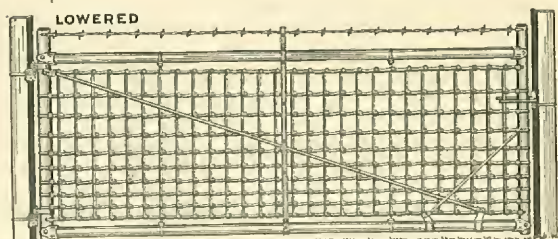
with KITSELMAN SELF-LIFTING, SURE-LOCKING FEATURE

Never in our 49 years of selling direct to the user have we been able to offer such outstanding gate values for so little money.

Jumbo Adjustable All-Steel Gates are made extra-heavy and extra-strong. The frames are heavy steel tubing. Frames are finished in an attractive green, weather-resisting metallic paint. The fabric filler is made of Copper-Blend Steel wire, galvanized with 99 92/100% pure zinc. Stay wires are 6 inches apart. Center upright braces are made of two 7/8-inch Channel Iron sections. Ten-foot gates have one upright brace; 12, 14 and 16-foot gates, have two. A strand of Extra-Heavy, 4-point barb, above gate prevents stock from riding it.

All gates are made with the Kitselman adjust-

able, self-raising feature. They can be securely locked at any height up to 2 feet above ground level. Jumbo Gates are made in two weights. See our new low prices for big savings!



Jumbo Heavy

Frame: 1 5/8" Tubing
Filler: No. 9 and 11 Gauge

| Between Posts | Height | Average Shipping Weight |
|---------------------|--------|-------------------------|
| 10 feet x 54 inches | | 80 lbs. |
| 12 feet x 54 inches | | 90 lbs. |
| 14 feet x 54 inches | | 100 lbs. |
| 16 feet x 54 inches | | 110 lbs. |

See
Price
List!

Jumbo Extra-Heavy

Frame: 2" Tubing
Filler: All No. 9 Gauge

| Between Posts | Height | Average Shipping Weight |
|---------------------|--------|-------------------------|
| 10 feet x 54 inches | | 108 lbs. |
| 12 feet x 54 inches | | 128 lbs. |
| 14 feet x 54 inches | | 138 lbs. |
| 16 feet x 54 inches | | 148 lbs. |

See
Price
List!

Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE. Be sure to specify kind of fittings wanted.

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

Kitselman All-Steel Super-Galvanized Gates

Kitselman Farm Gates are made of extra heavy *Super Galvanized Steel Tubing*—the strongest and most durable material obtainable for gate construction.

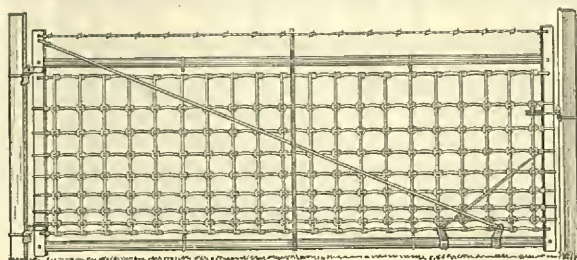
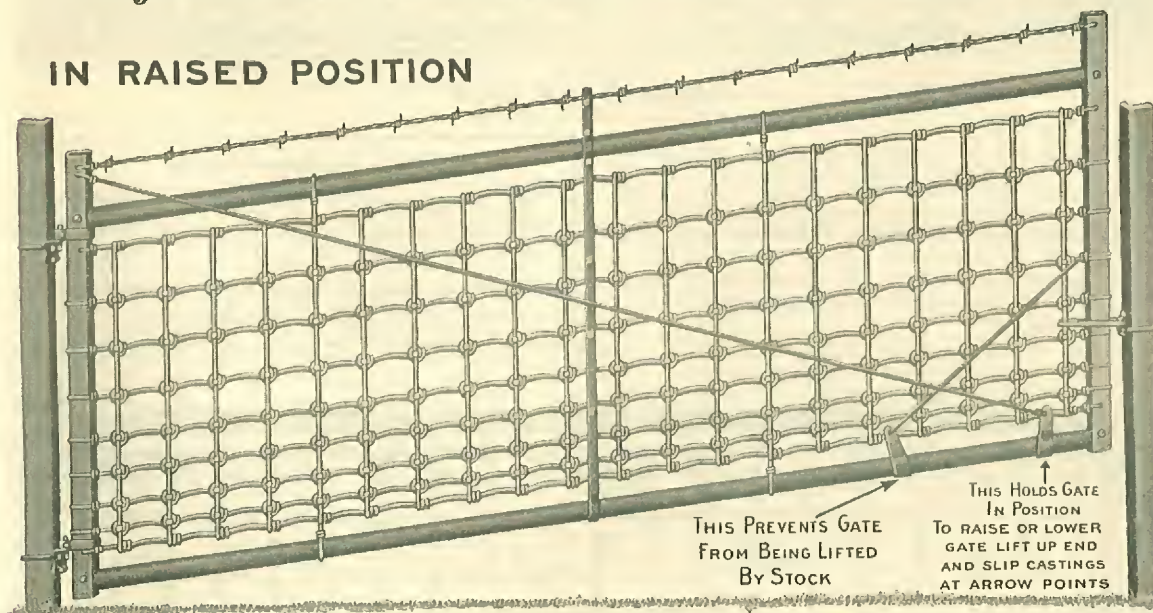
The frame has an extra heavy coating of *pure zinc* galvanizing. This heavy coating adds years to the life of the gate. All gates are designed for strength and durability and are braced both vertically and diagonally to give maximum rigidity.

The fabric filler is made of Kitselman Copper-Blend Steel Wire, also galvanized with *pure zinc*, and is woven specially for these gates. All fabric is tied into the frame so neatly and securely that it can not bag or sag.

Kitselman Farm Gates are made as good as it is possible to make them, yet the price is as low or lower than that often asked for lighter and less durable gates.

Adjustable Sure-Lock Self-Raising Gate

IN RAISED POSITION



IN LOWERED POSITION

Made in Following Sizes:

| Between Posts | Height | Average Shipping Weight |
|---------------------|--------|-------------------------|
| 10 feet x 54 inches | | 79 lbs. |
| 12 feet x 54 inches | | 98 lbs. |
| 14 feet x 54 inches | | 104 lbs. |
| 16 feet x 54 inches | | 118 lbs. |

See
Price
List!

This *Super Galvanized* self-raising farm gate is absolutely the safest adjustable gate on the market. It can be securely locked at any height up to 2 feet from the ground so that your stock cannot raise or tamper with it in any way. Our locking device prevents this.

With gate raised, hogs and other small stock are allowed to pass under it while horses and cattle stay where you want them. The ease with which the Kitselman Adjustable Gate can be raised over snow and rough ground makes it one of the greatest conveniences on the farm.

The design and construction of the Kitselman Adjustable Gate gives it unusual strength and durability. The ends of the frame are made of 2-inch *Super Galvanized* U-Bar Iron. The top and bottom of the frame is heavy, *Super Galvanized Steel Tubing*, 1½ inches outside diameter. All gates are fitted with adjustable diagonal braces. The 10-foot gate has one upright brace; the 12, 14 and 16-foot gates have two upright braces. These upright braces are ¾-inch Channel Iron.

The frame is filled with all No. 9 Gauge *Super Galvanized* fabric with stays 6 inches apart. The barbed wire running across the top prevents stock from "riding" the gate.

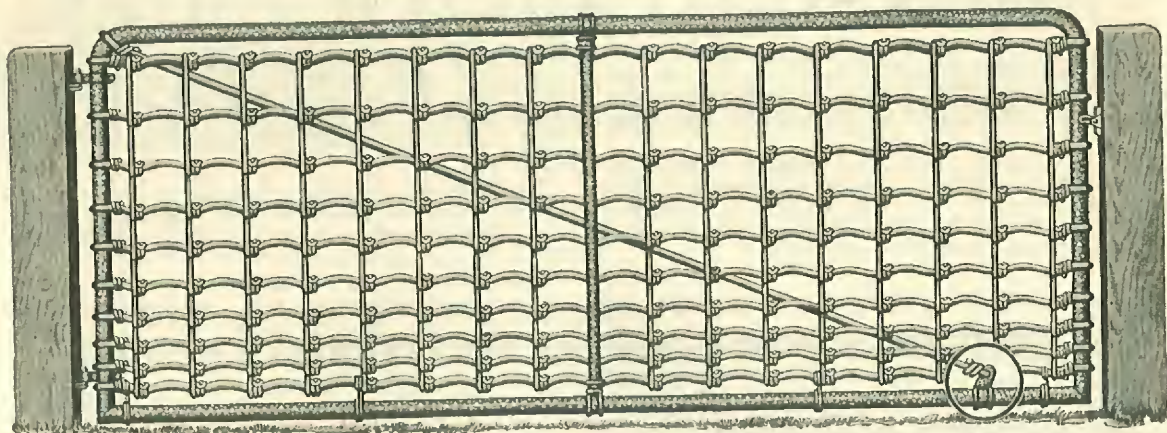
Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE. Be sure to specify kind of fittings wanted.

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 45

Kitselman All-Steel Gates



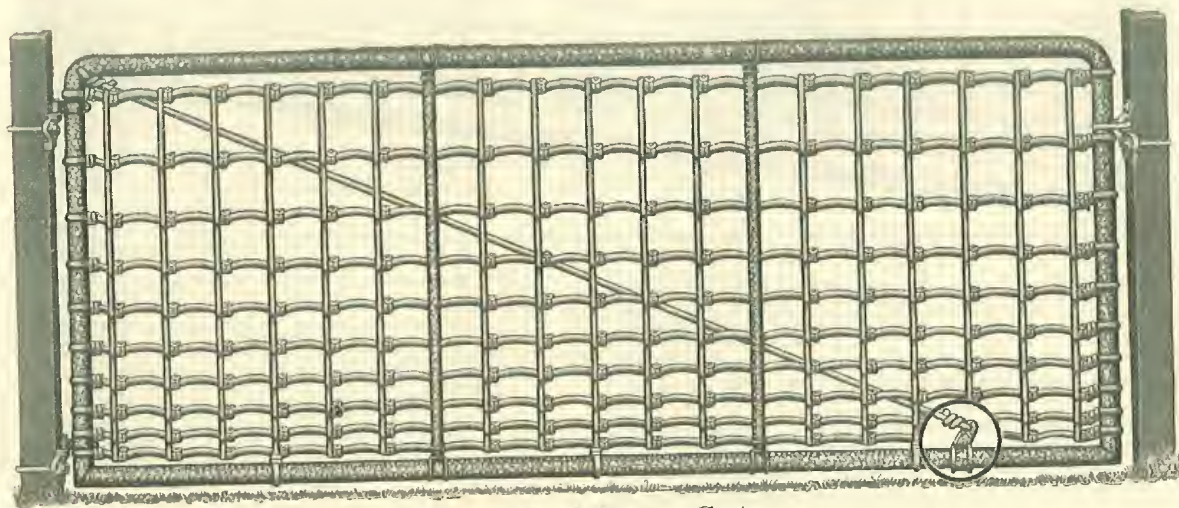
Junior Farm Gate

Frame is $1\frac{1}{8}$ inch, outside diameter, extra heavy, Super-Galvanized Steel Tubing. Upright center brace is $\frac{7}{8}$ -inch galvanized tubing. The lower end of the diagonal brace is fitted with the special Kitselman Adjustable Sleeve which prevents sagging. Fabric filling is made with No. 9 gauge top and bottom wires and No. 11 gauge line and stay wires. Stay wires 6 inches apart. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc.

Made in These Sizes:

| Between Posts | Height | Avg. Shipping Weight | See Price List! |
|--------------------|--------|----------------------|-----------------|
| 10 ft. x 54 inches | | 37 lbs. | |
| 12 ft. x 54 inches | | 44 lbs. | |

Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE.
Be sure to specify kind of fittings wanted.



Standard Farm Gate

Frame is made of $1\frac{1}{8}$ -inch, outside diameter, extra heavy, Super-Galvanized Steel Tubing of the highest quality. The 10 and 12-foot gates have one $\frac{7}{8}$ -inch upright center brace; the 14-foot and 16-foot gates, two center braces. The lower end of the diagonal brace is fitted with the Special Kitselman Adjustable Sleeve. This sleeve is so made that when driven to the right, it automatically raises the latch end of the gate. Thus if the gate post "gives" or the ground be uneven, you can quickly adjust the gate so it will not drag. Fabric filling is made with No. 9 Gauge top and bottom wires and No. 11 Gauge line and stay wires. Stay wires are 6 inches apart. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc.

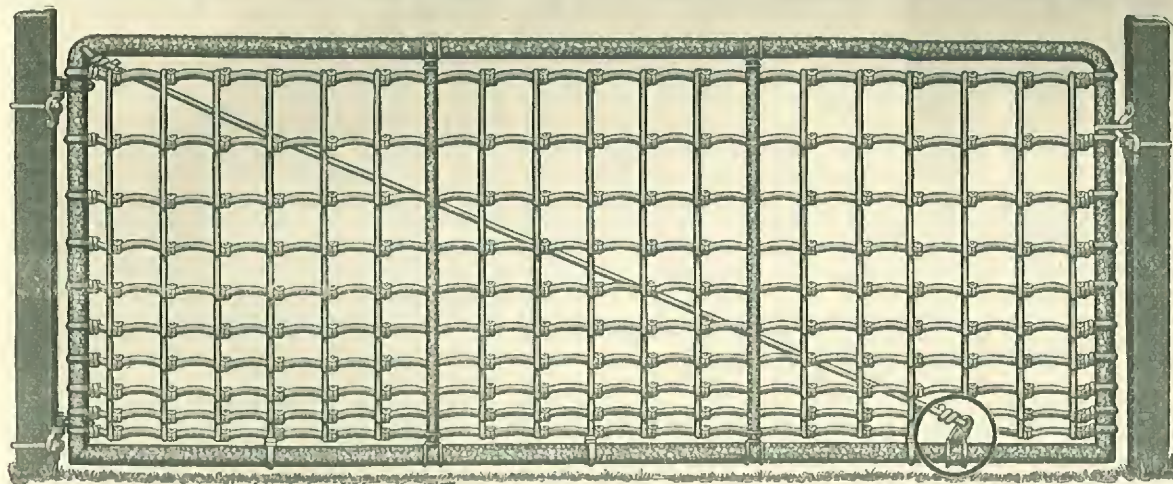
Made in These Sizes:

| Between Posts | Height | Avg. Shipping Weight | See Price List! |
|--------------------|--------|----------------------|-----------------|
| 10 ft. x 54 inches | | 48 lbs. | |
| 12 ft. x 54 inches | | 53 lbs. | |
| 14 ft. x 54 inches | | 64 lbs. | |
| 16 ft. x 54 inches | | 75 lbs. | |

Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE.
Be sure to specify kind of fittings wanted.

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

Super-Galvanized Frames



Atlas Farm Gate

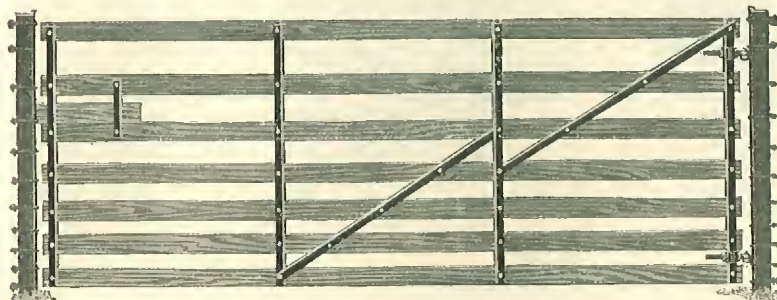
The frame in this extra heavy Atlas Farm Gate is made of best quality Super-Galvanized Steel Tubing, 1½ inches outside diameter. The upright braces are ¾ inch outside diameter. The 10-foot gate has one upright brace and the 12 and 14-foot gates have two upright braces. The diagonal brace is fitted with the special Adjustable Sleeve which prevents sagging. The fabric filling is made of Copper-Blend Steel wire, galvanized with 99 92/100% pure zinc. All No. 9 gauge wire, with stays 6 inches apart.

Made in These Sizes:

| Between Posts | Height | Avg. Shipping Weight | See Price List! |
|---------------|-------------|----------------------|-----------------|
| 10 ft. | x 54 inches | 74 lbs. | |
| 12 ft. | x 54 inches | 102 lbs. | |
| 14 ft. | x 54 inches | 112 lbs. | |

Hinges and Latch for Wood Posts or Kitselman Steel Gate Posts, FREE.
Be sure to specify kind of fittings wanted.

Stronger, Non-Sag Wood Gates at a Big Cash Saving to You



Kitselman Iron-Braced Wood Gate

Made of seven 1-inch x 4-inch selected No. 1 Yellow Pine boards. Braced both sides. Hinge-end vertical braces are 2½ x ½ x ½-inch Channel Iron. Other vertical braces, 1-inch x ½ x ½-inch Channel Iron. Angle braces are 1-inch x ½-inch iron. Channel Iron braces are bolted to wood with flange side in, leaving air space where no moisture can collect. This prevents rotting, prolongs life of gate. Angle braces are placed just right to give bridge-like strength. All gates thoroughly coated with

weather resisting paint. Complete with Two-Way Adjustable Hinges, which prevent dragging, and wood latch.

| Width | Height | Avg. Shipping Weight |
|--------|----------|----------------------|
| 12 ft. | x 54 in. | 108 lbs. |
| 14 ft. | x 54 in. | 119 lbs. |

See Price List for Prices!

Wood Gate Irons, Too, at Low Prices

You can, if you wish, buy Kitselman Gate Irons and build your own gates. Complete sets of Irons include all Braces, Uprights, Adjustable Hinges, Bolts, Clamps, Latch Irons and Hinge Hooks—in fact, everything except the boards—used in the Kitselman Wood Gate. All parts come cut, drilled and painted ready to put together. Braces are drilled for seven board gates, 54 inches high and 8, 10, 12 and 14 feet wide. Average shipping weight, 50 pounds.

See Price List for Prices!

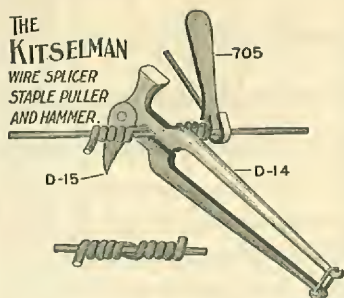
FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

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Fence Tools at Big Savings

THE KITSELMAN WIRE SPlicer STAPLE PULLER AND HAMMER.



One of the handiest tools you can have about the farm. No other tool will equal this for making a neat, strong splice. Made of high grade malleable iron, is nicely painted, and very strong and durable. Price complete:

See Price List!

Weight 1 1/3 pounds

Favorite Post-Hole Digger

This is one of the strongest and best split handle post-hole diggers on the market. The blades of the Favorite Post-Hole Digger are made from solid cast steel thoroughly tempered, and the shanks are of high quality malleable iron. The handles are longer and larger than generally used and they are made from selected and seasoned wood. The workmanship is of the very best and the digger is nicely finished. It has proven exceptionally popular and we guarantee it fully in every particular.



Shipping weight, 10 pounds.

See Price List!

Wire Cutters

This surpasses any plier made for cutting and bending wire, and can be used for ringing hogs. They are especially adapted to farmers' use in building wire



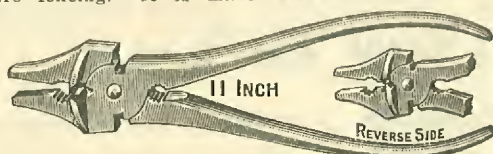
fence. They cut barbed wire, barbed belt, etc. By passing the wire through the pliers the wire is held after it is cut.

Weight
8-inch Wire Pliers..... 3/4 lb.
10-inch Wire Pliers..... 1 lb.

See Price List!

Pliers and Staple Puller

This fence tool is needed by all who build or repair wire fencing. It is made with two hammers, two



staple pullers and two cutters. They weigh about 1 1/2 pounds, and are made from the best forged steel. 11 inches in length.

See Price List!

Steel Post Driver

WEIGHTED END



Drive steel posts easily, quickly and straight with this handy driver! Better than a sledge. All you have to do is raise and drop the driver on the post. Man or boy can set posts without help. All-steel, tubular. One end weighted, other end open. Use with all steel line posts.

Weight each, 16 3/4 pounds.

See Price List!

Kitselman Post-Hole Auger

You can reduce your post hole labor one-half with the Kitselman Auger. Absolutely the most efficient and the easiest auger to operate. It has large capacity, taking only five half turns to fill it to the arch, and five fillings will complete a hole 2 1/2 feet deep. Easily emptied. Bore a hole 8 inches in diameter.

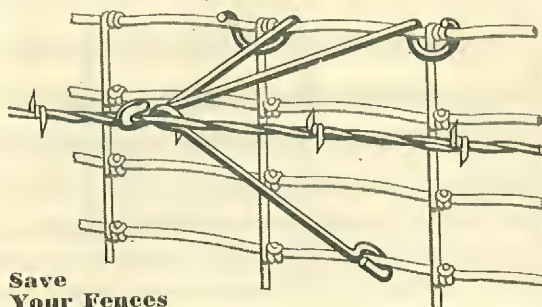
The blades are Crucible Steel and have two sharp cutting edges formed to such shape so as to both cut and hold the dirt. No other auger has as much cutting surface. Will work satisfactorily in wet or dry, hard or soft ground and in soil where there is more or less gravel.



Shipping weight, 10 pounds.

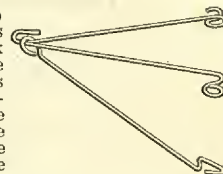
See Price List!

Barb Wire Brackets



Save Your Fences

These handy, practical Barb Wire Brackets pay for themselves over and over. They keep stock from riding the fence, discourage climbing, and make your fences last years longer. They are quickly and easily attached to line wires of the fence and hold the barb wire rigid and secure. Made of heavy, 1/4-inch galvanized wire rod. Cost but little and last for years.



Weight each, 1 pound.

See Price List!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN LAWN FENCE



**Copper-
Blend
Steel
Wire**

Protects and Beautifies Your Property

**99 ⁹²/₁₀₀ %
Pure Zinc
Galvanized**

THIS is the day of the protective Lawn Fence. Home-owners everywhere—in city, town and country—are turning to it for protection, privacy and beautification. It is a safeguard against thoughtless trespassers. It protects lawns and gardens against stray dogs. It insures desired privacy.

For those who have children, an enclosed section of lawn makes a safe play-ground away from the dangers of traffic. Fanciers of thoroughbred dogs or other pets find in Kitseleman Lawn Fence that attractive and efficient enclosure they have been seeking.

Kitseleman Lawn Fence combines all of the elements that make for protection and beauty. Its

unique construction, its double cable line wires and its closely woven pickets give it remarkable strength. The heavy coating of pure zinc applied to the Copper-Blend Steel wires insures years' longer service.

Kitseleman Lawn Fence is the most economical lawn fence you can buy. It costs less than wood or slat fences. It is far more attractive, easier to erect and will last years longer. It is far less expensive than the all iron fence, both in original cost and upkeep, yet it fulfills every requirement.

When you purchase Kitseleman Lawn Fence, you know just what you are buying. There is no guess work about it. Our printed description tells you exactly how and of what the fence is made. Our iron-clad guarantee protects you.

Send Diagram with Orders for Lawn Fence

40 Feet

3 Feet

40 Feet

○ GATE ○

All orders for Ornamental Lawn Fabric and for Complete Lawn Fence should be accompanied by a diagram of the fence as you have planned it. This diagram should show location of Corner, End and Gate Posts, the distances between such posts, and the size of all gates. Any additional information you can give will help us to fill your order promptly and to your complete satisfaction.

The price per foot quoted for Kitseleman Complete Lawn Fence includes fabric, line posts, railing (where used), trimming and all necessary fittings. It does not include gates or end, corner and gate posts. In figuring the cost of Complete Lawn Fence you first figure the cost of the fence by the running foot, omitting width of gates, and then add the price of the gates and end, corner and gate posts.

For example, in finding cost of job shown in the accompanying diagram, you would figure the cost of 120 feet of fence at the correct price and then add the cost of one 3-foot gate, two corner posts, two end posts and two gate posts. If you are in doubt about the cost, just send us a diagram of your proposed fence and we will tell you exactly what it will cost you delivered at your freight station.

20 Feet

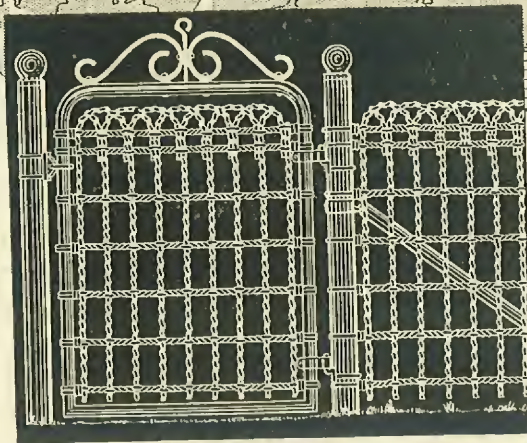
20 Feet

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

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KITSELMAN ORNAMENTAL LAWN FENCE



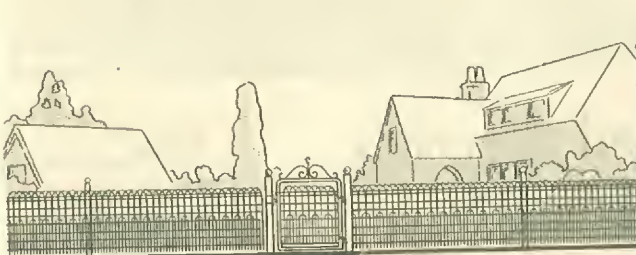
Style "K" Ornamental Lawn Fence

Style "K" is made with heavy upright pickets of No. 9½ crimped wire locked together by double cable line wires of No. 13 gauge. Pickets spaced 3 inches apart. Lower double cable line wires are 6 inches apart. Two top line wires are 2½ inches apart. All wires Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Stretches up perfectly on wood or steel posts.

| Height | No. of Line Wires | Avg. Weight Per 100 Feet |
|---------|-------------------|--------------------------|
| 30-inch | 6 | 104 lbs. |
| 36-inch | 7 | 116 lbs. |
| 42-inch | 8 | 132 lbs. |
| 48-inch | 9 | 150 lbs. |

**See
Price List
for
Prices!**

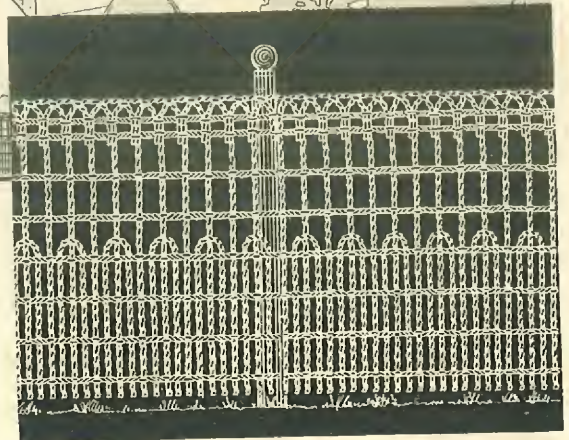
See page 55 for Lawn Gates and page 52 for Ornamental Steel Posts!



Style "R" is a combination of beauty, strength and durability; yet the price per foot is extremely low. It is made with No. 9½ crimped pickets and double cable line wires of No. 13 gauge, all Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Lower pickets spaced 1½ inches apart; upper pickets 3 inches apart. Lower line wires, 6 inches apart; two top line wires, 2½ inches apart. Easily stretched on wood or steel posts.

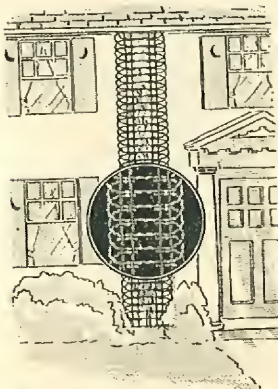
| Height | No. of Line Wires | Avg. Weight Per 100 Feet |
|---------|-------------------|--------------------------|
| 30-inch | 6 | 138 lbs. |
| 36-inch | 7 | 154 lbs. |
| 42-inch | 8 | 172 lbs. |
| 48-inch | 9 | 199 lbs. |

**See
Price List
for
Prices!**



Style "R" Ornamental Lawn Fence

See page 55 for Lawn Gates and page 52 for Ornamental Steel Posts!



Galvanized Wire Trellis

for Climbing Vines

An attractive, permanent support for climbing vines, rose bushes, etc. Strong and durable. More economical than wood. Easily erected. Made entirely of Copper-Blend Steel wire, galvanized with 99 92/100% pure zinc. Heavy, crimped pickets. Pickets spaced 3 inches apart are locked together by 4 double cable line wires. A wonderful value for little money.

| Width | Average Weight Per 100 Feet |
|-----------|-----------------------------|
| 18 inches | 69 pounds |
| 24 inches | 82 pounds |
| 30 inches | 94 pounds |

**See
Price List
for
Prices!**

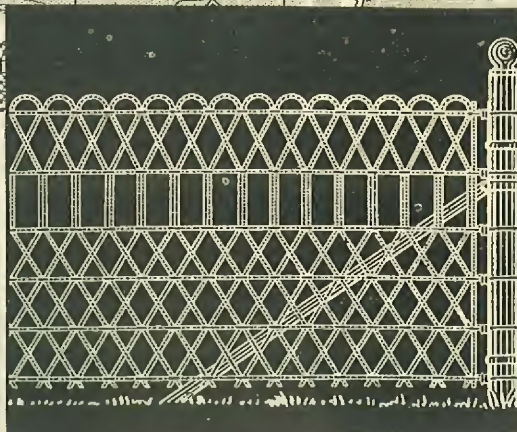
FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN ORNAMENTAL LAWN FENCE

The pickets of this attractive and durable fabric are made of two No. 12½ wires twisted together into one heavy strand. The cable line wires, spaced 6 inches apart, are No. 12½ gauge. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Closely woven to turn poultry. At the prices quoted it is a rare bargain. Stretches perfectly on wood or steel posts.

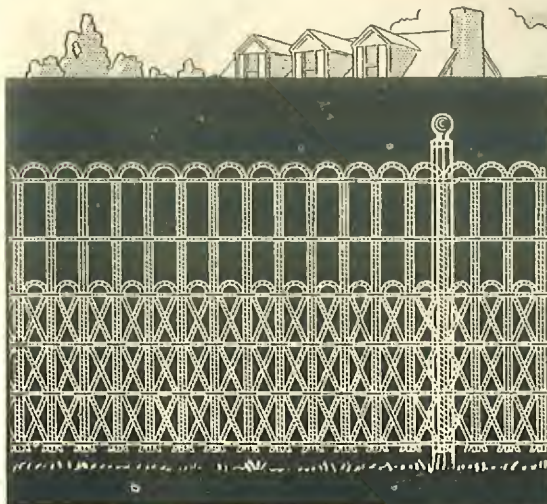
| Height | No. of Line Wires | Avg. Weight Per 100 Feet |
|---------|-------------------|--------------------------|
| 24-inch | 4 | 106 lbs. |
| 30-inch | 5 | 129 lbs. |
| 36-inch | 6 | 153 lbs. |
| 42-inch | 7 | 182 lbs. |
| 48-inch | 8 | 214 lbs. |

**See
Price List
for
Prices!**



Style "S" Ornamental Lawn Fence

See page 55 for Lawn Gates and page 52 for Ornamental Steel Posts!



Style "N" Ornamental Lawn Fence

Style "N" is an artistic lawn fabric, as durable as it is attractive. It is woven close enough to turn poultry and all small animals. The upright pickets are made of two No. 12½ wires twisted together, and the cable line wires, spaced 6 inches apart, are No. 12½ gauge. All wires are Copper-Blend Steel, galvanized with 99 92/100% pure zinc. Easily stretched on wood or steel posts.

| Height | No. of Line Wires | Average Weight Per 100 Feet |
|---------|-------------------|-----------------------------|
| 24-inch | 4 | 145 lbs. |
| 30-inch | 5 | 188 lbs. |
| 36-inch | 6 | 216 lbs. |
| 42-inch | 7 | 252 lbs. |
| 48-inch | 8 | 279 lbs. |

**See
Price List
for
Prices!**

See page 55 for Lawn Gates and page 52 for Ornamental Steel Posts!

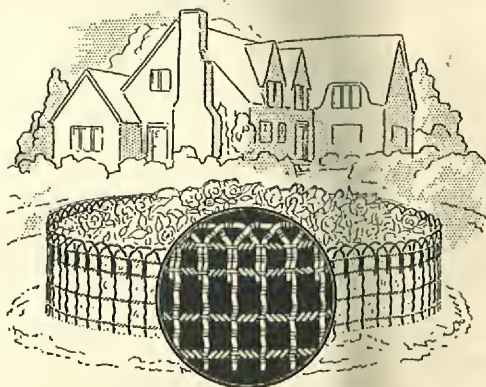
Ornamental Border

for Flower Beds

Protect flowers, shrubs, lawns and trees with this artistic, durable Ornamental Border! Adds to appearance of lawns and gardens. Easily installed. Can be removed and used again from year to year. Upright pickets are No. 9½ gauge crimped wire, spaced 3 inches apart. Double cable line wires, No. 13 gauge, 6 inches apart. All wires Copper-Blend steel, galvanized with 99 92/100% pure zinc.

**See
Price List
for
Prices!**

| Height | Average Weight Per 100 Feet |
|---------|-----------------------------|
| 16-inch | 59 pounds |
| 22-inch | 74 pounds |
| 28-inch | 92 pounds |



FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 51

LEADER

LAWN FENCE STEEL POSTS

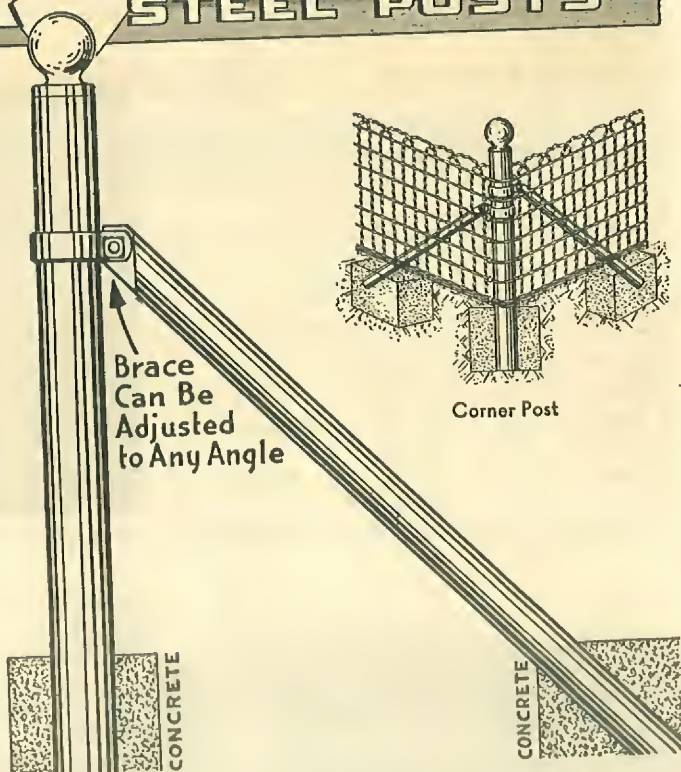
Kitselman Ornamental Corner, End and Gate Posts

More Attractive—More Lasting
Than Wood

LEADER Corner, End and Gate Posts are as durable as they are ornamental. They are designed specially for lawn fence and harmonize perfectly with all fabrics. They are strong and sturdy, neat and attractive, and give any fence a trim, stylish appearance impossible to obtain with wood posts.

LEADER Corner, End and Gate Posts are made of 2-inch steel tubing. They are braced with 1½-inch steel tubing. Brace is attached to the post by an adjustable clamp which can be adjusted to any angle or any position. This feature makes it easy to set and align posts. An attractive ball ornament gives the posts a neat finish and also keeps out moisture and prevents rust.

These sturdy tubular posts outlast wood at least two to one, cost much less in the long run, and add to the beauty of the fence. They are furnished either galvanized or painted an attractive green. Corner Posts have two complete sets of braces; End and Gate Posts, one set.



Painted Posts

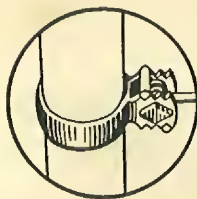
| Length Post | For Fences up to | End or Gate Post Avg. Wt. | Corner Post Average Weight |
|-------------|------------------|---------------------------|----------------------------|
| 5 feet | 36 in. | 25 lbs. | 36 lbs. |
| 6 feet | 48 in. | 27 lbs. | 38 lbs. |
| 7 feet | 60 in. | 30 lbs. | 42 lbs. |
| 8 feet | 72 in. | 35 lbs. | 50 lbs. |

Galvanized Posts

| Length Post | For Fences up to | End or Gate Post Avg. Wt. | Corner Post Average Weight |
|-------------|------------------|---------------------------|----------------------------|
| 5 feet | 36 in. | 25 lbs. | 36 lbs. |
| 6 feet | 48 in. | 27 lbs. | 38 lbs. |
| 7 feet | 60 in. | 30 lbs. | 42 lbs. |
| 8 feet | 72 in. | 35 lbs. | 50 lbs. |

See Price List for Prices!

Ratchets for Leader Posts



Ratchets for stretching each line wire of the fabric quickly and easily are furnished at small cost. These ratchets are fastened to the corner, end and gate posts. The ends of line wires are inserted in the ratchet drum. A few turns with a wrench on the drum draws the fabric to the required tension. A lock holds fabric securely. Furnished Painted or Galvanized.

Weight each: Corner Ratchet, ¾ lb.; End Ratchet, ½ lb.

See Price List for Prices!

Leader Ornamental Line Posts

Outlast Wood Posts, Make Neater Fence

LEADER Ornamental Line Posts are as strong and durable as they are neat and attractive. They cost less than wood posts, last longer and add to the appearance of any lawn fabric. Made of 1½-inch steel tubing. Attractive ball ornament gives post neat finish, keeps out moisture and prevents rust. Furnished either galvanized or painted with an attractive green metallic paint.

Painted Posts

| Length Post | For Fences up to | Avg. Wt. |
|-------------|------------------|----------|
| 5 feet | 36 inches | 10½ lbs. |
| 6 feet | 48 inches | 13 lbs. |
| 7 feet | 60 inches | 15¼ lbs. |

Galvanized Posts

| Length Post | For Fences up to | Avg. Wt. |
|-------------|------------------|----------|
| 5 feet | 36 inches | 10½ lbs. |
| 6 feet | 48 inches | 13 lbs. |
| 7 feet | 60 inches | 15¼ lbs. |

See Price List for Prices!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

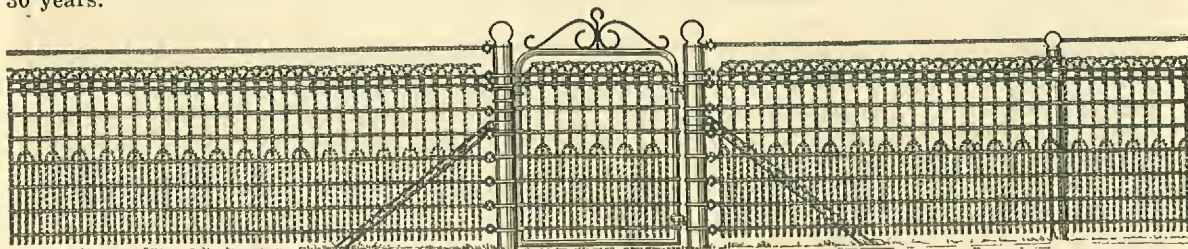
KITSELMAN BROS., MUNCIE, IND.

KITSELMAN COMPLETE LAWN FENCE

MADE TO YOUR ORDER



Kitselman Complete Ornamental Lawn and Garden Fences come to you complete, with all parts cut and fitted, ready to put up. Every Kitselman Complete Fence is made special to fit the plot of ground for which it is intended. That is why we ask you to send us a diagram of the plot with your order. Kitselman Complete Ornamental Fences, with ordinary care, will give years of satisfactory service. Our files contain letter after letter attesting to the fact that our complete fences are still good after 20, 25 and even 30 years.



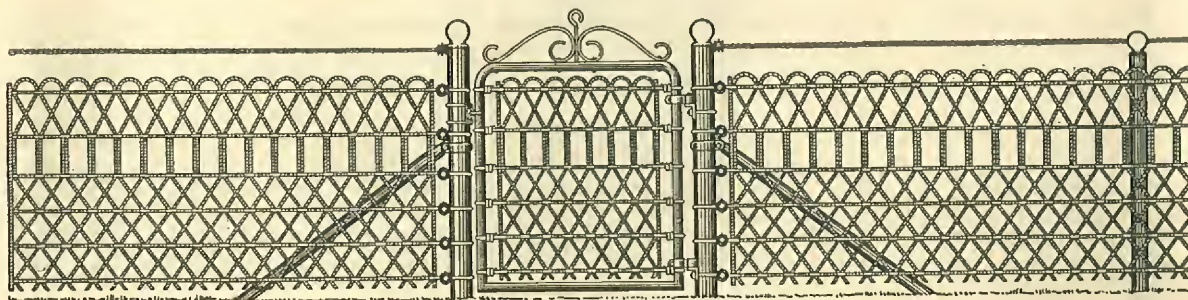
Ace Complete Lawn and Garden Fence

Ace Complete Lawn Fence is a remarkable value. Its first cost is exceptionally low. In fact, with its sturdy tubular, steel posts, it costs no more than fence erected on good wood posts. It will last for years for there is nothing about it to wear out. And, it is as attractive as it is durable and economical. Our Style "R" Fabric described on Page 50 is used in this fence. End, corner and gate posts are 2-inch tubular steel. Braces are 1½-inch steel tubing and are fitted with adjustable clamps. Line posts are 1½-inch steel tubing. All posts coated with attractive green metallic paint. Posts are fitted with attractive iron ornaments and with ratchets for tightening both the fabric and cable. The cable wire above fabric is made of four No. 14 Galvanized wires braided together. Furnished in following heights:

| Style No. | Total Height of Fence | Height of Fabric | Avg. Weight Per 100 Ft. | Avg. Wt. End or Gate Post | Avg. Wt. Corner Post |
|-----------|-----------------------|------------------|-------------------------|---------------------------|----------------------|
| No. 305 | 34 inches | 30 inches | 212 lbs. | 28 lbs. | 40¾ lbs. |
| No. 306 | 40 inches | 36 inches | 226 lbs. | 28½ lbs. | 41½ lbs. |
| No. 307 | 46 inches | 42 inches | 313 lbs. | 31 lbs. | 44¾ lbs. |
| No. 308 | 52 inches | 48 inches | 336 lbs. | 31½ lbs. | 44¾ lbs. |

See
Price List
for
Prices!

Prices per running foot include everything to make fence complete except Corner, End and Gate Posts and Gates. These are priced separate.



Leader Complete Lawn and Garden Fence

Leader Complete Lawn and Garden Fence is made with the same sturdy posts and in the same manner as *Ace Complete Fence* described above. The filler used is our Style "S" Twisted Picket Fabric described on Page 51. This fence is the most popular in our entire line. It costs no more than fence erected on wood posts and should last two to three times as long.

| Style No. | Total Height of Fence | Height of Fabric | Avg. Weight Per 100 Ft. | Avg. Wt. End or Gate Post | Avg. Wt. Corner Post |
|-----------|-----------------------|------------------|-------------------------|---------------------------|----------------------|
| No. 300 | 28 inches | 24 inches | 176 lbs. | 27 lbs. | 39 lbs. |
| No. 301 | 34 inches | 30 inches | 202 lbs. | 27¼ lbs. | 39½ lbs. |
| No. 302 | 40 inches | 36 inches | 217 lbs. | 27½ lbs. | 40 lbs. |
| No. 303 | 46 inches | 42 inches | 278 lbs. | 30 lbs. | 43 lbs. |
| No. 304 | 52 inches | 48 inches | 356 lbs. | 30½ lbs. | 43¾ lbs. |

See
Price List
for
Prices!

Prices per running foot include everything to make fence complete except Corner, End and Gate Posts and Gates. These are priced separate.

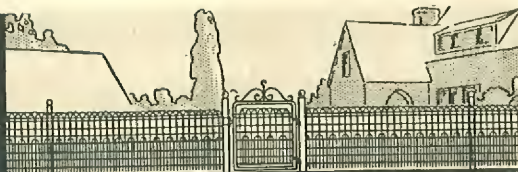
SPECIAL NOTICE: All orders for Complete Lawn Fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates. (See Page 49 for sample diagram.)

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 53

KITSELMAN COMPLETE LAWN FENCE MADE TO YOUR ORDER



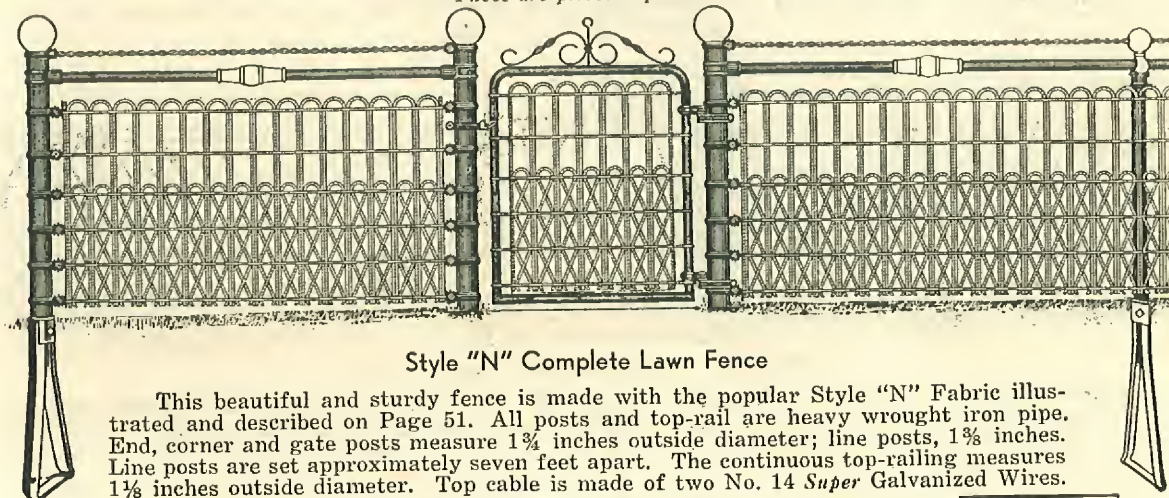
Style "R" Complete Lawn Fence

Style "R" Complete Lawn Fence is ornamental, substantial and durable, yet the cost is exceptionally low. The fabric is our beautiful Style "R" described on page 50. The tubular end, corner and gate posts are made of heavy wrought iron pipe and are fitted with large steel bases which hold them solidly in the ground. The end, corner and gate posts measure 1 3/4 inches outside diameter. The line posts are wrought iron pipe, 1 3/8 inches outside diameter, and are set as nearly seven feet apart as the spaces will divide. All posts are surmounted by an attractive ball ornament. The top railing also is made of wrought iron pipe, 1 3/8 inches outside diameter. This railing is continuous, instead of being cut at each post; thus keeping all posts in line and effectually bracing the entire structure. The cable wire above railing is made of four No. 14 Super Galvanized wires braided together. Heights of complete fence given below represent distance between the bottom of fabric and braided cable wire above railing.

| Style No. | Total Height of Fence | Height of Fabric | Avg. Weight Per 100 Ft. | Avg. Wt. End or Gate Post | Avg. Wt. Corner Post |
|-----------|-----------------------|------------------|-------------------------|---------------------------|----------------------|
| No. 320 | 36 inches | 30 inches | 471 lbs. | 17 3/4 lbs. | 19 1/2 lbs. |
| No. 321 | 42 inches | 36 inches | 495 lbs. | 19 lbs. | 20 3/4 lbs. |
| No. 322 | 48 inches | 42 inches | 519 lbs. | 20 1/2 lbs. | 22 1/4 lbs. |
| No. 323 | 54 inches | 48 inches | 555 lbs. | 21 3/4 lbs. | 23 3/4 lbs. |

See
Price List
for
Prices!

Prices per running foot include everything to make fence complete except Corner, End and Gate Posts and Gates. These are priced separate.



Style "N" Complete Lawn Fence

This beautiful and sturdy fence is made with the popular Style "N" Fabric illustrated and described on Page 51. All posts and top-rail are heavy wrought iron pipe. End, corner and gate posts measure 1 3/4 inches outside diameter; line posts, 1 3/8 inches. Line posts are set approximately seven feet apart. The continuous top-railing measures 1 3/8 inches outside diameter. Top cable is made of two No. 14 Super Galvanized Wires.

| Style No. | Total Height of Fence | Height of Fabric | Avg. Weight Per 100 Ft. | Avg. Wt. End or Gate Post | Avg. Wt. Corner Post |
|-----------|-----------------------|------------------|-------------------------|---------------------------|----------------------|
| No. 355 | 30 inches | 24 inches | 466 lbs. | 15 1/2 lbs. | 16 1/2 lbs. |
| No. 356 | 36 inches | 30 inches | 515 lbs. | 17 1/4 lbs. | 18 1/2 lbs. |
| No. 357 | 42 inches | 36 inches | 554 lbs. | 18 1/2 lbs. | 19 3/4 lbs. |
| No. 358 | 48 inches | 42 inches | 599 lbs. | 19 3/4 lbs. | 20 1/4 lbs. |
| No. 359 | 54 inches | 48 inches | 639 lbs. | 21 lbs. | 22 1/4 lbs. |

See
Price List
for
Prices!

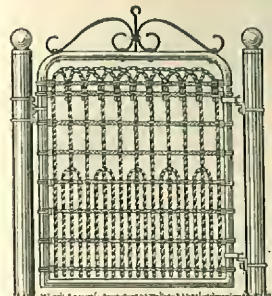
Prices per running foot include everything to make fence complete except Corner, End and Gate Posts and Gates. These are priced separate.

SPECIAL NOTICE: All orders for Complete Lawn Fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates. (See Page 49 for sample diagram.)

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

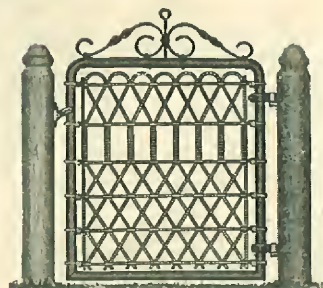


KITSELMAN ORNAMENTAL LAWN GATES

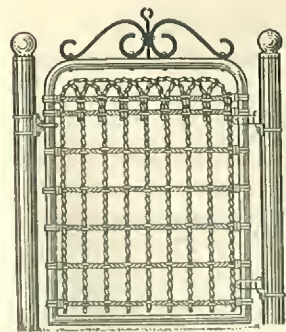


Style "R" Gate

Kitselman Lawn Gates are built to withstand the constant wear and tear that only a gate can get. Frames are *Super-Galvanized Steel Tubing*, 1½ inches outside diameter. The attractive, ornamental fabrics are made of *COPPER-BLEND Steel Wire*, 99 92/100% *Pure Zinc Galvanized*. Fabric is tied neatly and securely into the frame. Hinges and latch are strong and durable. All fittings are heavily galvanized. Gates come complete with fittings and scroll ornament, ready to hang. Compare the beauty and quality of these gates with any on the market! Then note the low prices quoted in our price sheet!



Style "S" Gate



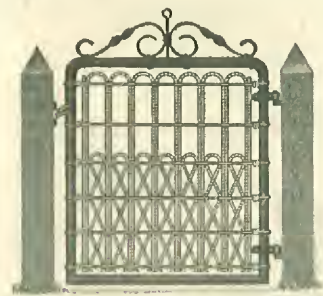
Style "K" Gate

Styles "R", "K", "S" and "N" Gates

| Between Posts | Height | Approximate Weight |
|---------------|-------------|--------------------|
| 3 ft. | x 36 inches | 17 lbs. |
| 3 ft. | x 42 inches | 19 lbs. |
| 3 ft. | x 48 inches | 21 lbs. |
| 3½ ft. | x 36 inches | 18 lbs. |
| 3½ ft. | x 42 inches | 19½ lbs. |
| 3½ ft. | x 48 inches | 20½ lbs. |
| 4 ft. | x 36 inches | 20 lbs. |
| 4 ft. | x 42 inches | 21½ lbs. |
| 4 ft. | x 48 inches | 24 lbs. |

Hinges and Latch for Wood Posts or for
Kitselman Steel Posts, *FREE*.

See Price List for Prices!



Style "N" Gate

KITSELMAN ORNAMENTAL DRIVE GATES

Frames of our attractive Ornamental Single Drive Gates are made of highest quality, *Super-Galvanized Steel Tubing*, 1½ inches outside diameter. Eight-foot gates have one upright brace of ¾-inch tubing, and 10-foot gates have two upright braces. All gates

braced diagonally with No. 9 Gauge Wire. Double Drive Gates are made of *Super-Galvanized Steel Tubing*, 1½ inches outside diameter. Each half of 12-foot double gate is vertically braced with ¾-inch tubing. All fabric is made of Kitselman *COPPER-BLEND Steel Wire*, galvanized with 99 92/100% *Pure Zinc*.

Single Drive Gates

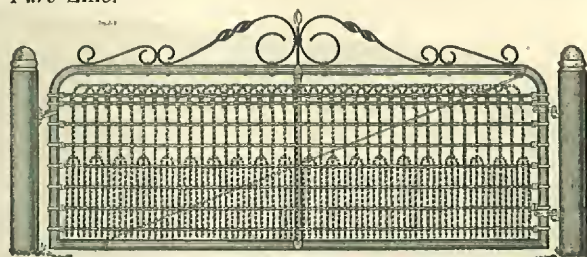
| Between Posts | Height | Approximate Weight |
|---------------|-------------|--------------------|
| 8 ft. | x 36 inches | 46 lbs. |
| 8 ft. | x 42 inches | 48½ lbs. |
| 8 ft. | x 48 inches | 52 lbs. |
| 10 ft. | x 36 inches | 56 lbs. |
| 10 ft. | x 42 inches | 58 lbs. |
| 10 ft. | x 48 inches | 60 lbs. |

Double Drive Gates

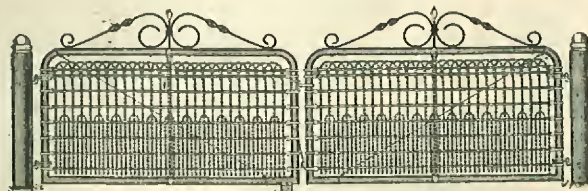
| Between Posts | Height | Approximate Weight |
|---------------|-------------|--------------------|
| 8 ft. | x 36 inches | 41 lbs. |
| 8 ft. | x 42 inches | 42 lbs. |
| 8 ft. | x 48 inches | 44 lbs. |
| 10 ft. | x 36 inches | 52 lbs. |
| 10 ft. | x 42 inches | 54 lbs. |
| 10 ft. | x 48 inches | 58 lbs. |
| 12 ft. | x 36 inches | 58 lbs. |
| 12 ft. | x 42 inches | 62 lbs. |
| 12 ft. | x 48 inches | 65 lbs. |

Hinges and Latch for Wood Posts or for
Kitselman Steel Posts, *FREE*.

See Price List for Prices!



Single Drive Gate



Double Drive Gate

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 55

KITSELMAN SLATE ROLL ROOFING



Finest Roll Roofing Modern Skill Can Produce

KITSELMAN Slate Surfaced Roll Roofing is **GUARANTEED** to withstand the ravages of sun and rain, ice and snow.

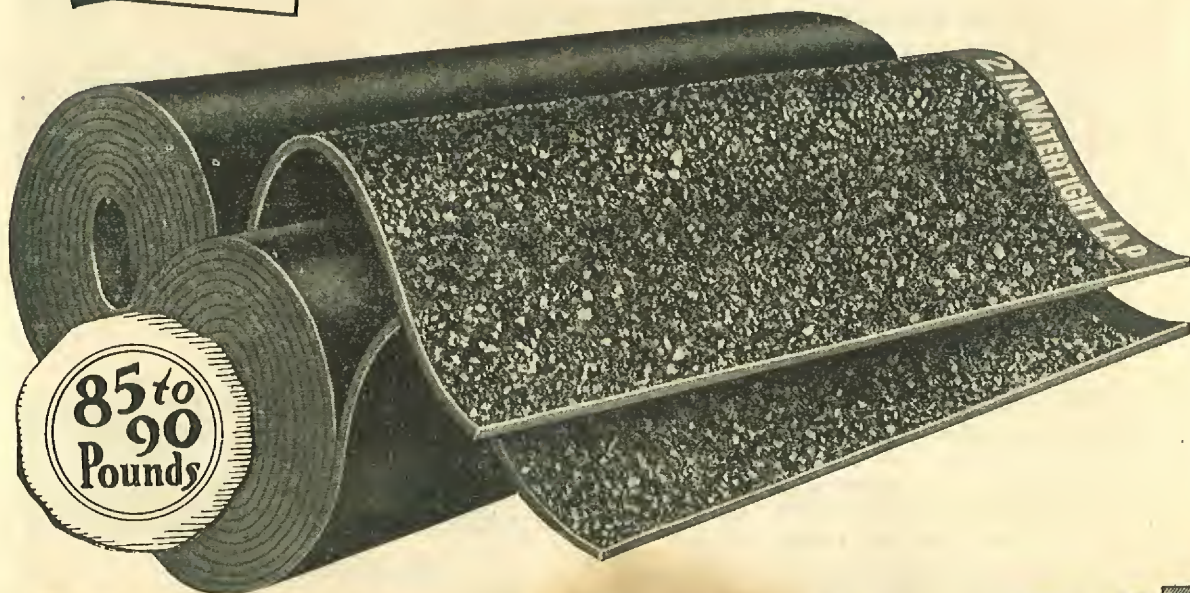
Its heavy felt base is made of selected, tough, rag fiber. Every fiber is thoroughly saturated with high-grade asphalt. Genuine crushed slate in natural colors is securely embedded in the asphalt to give it lasting beauty.

The Two-inch Water-Tight Lap Joint—an exceptional feature—assures water-tight laps and makes the laying easier.

KITSELMAN Slate Surfaced Roll Roofing weighs from 85 to 90 pounds. Each roll contains 108 square feet, and covers 100 square feet. Large head galvanized nails, 1 inch long, and lap cement are furnished **FREE** with each roll. To lay roofing over old shingles, order 1½-inch nails and add 10 cents to price of each roll.

Choose from four colors: Red, Green, Blue-Black or Color Blend.

See
Price List
for
New, Low
Prices!



FACTORY TO YOU — 12 TO 24 HOUR SERVICE



Beautiful Roofs at Low Cost

Lasting BEAUTY and PROTECTION are built into every fiber of *Kitselman* Slate-Surfaced Shingles. The beautiful colorings of the natural, crushed-slate make roofs covered with these high quality shingles a source of constant pride. The heavy, tough, felt base, saturated with weather-resisting asphalt, insures that type of service which does away with all worry.

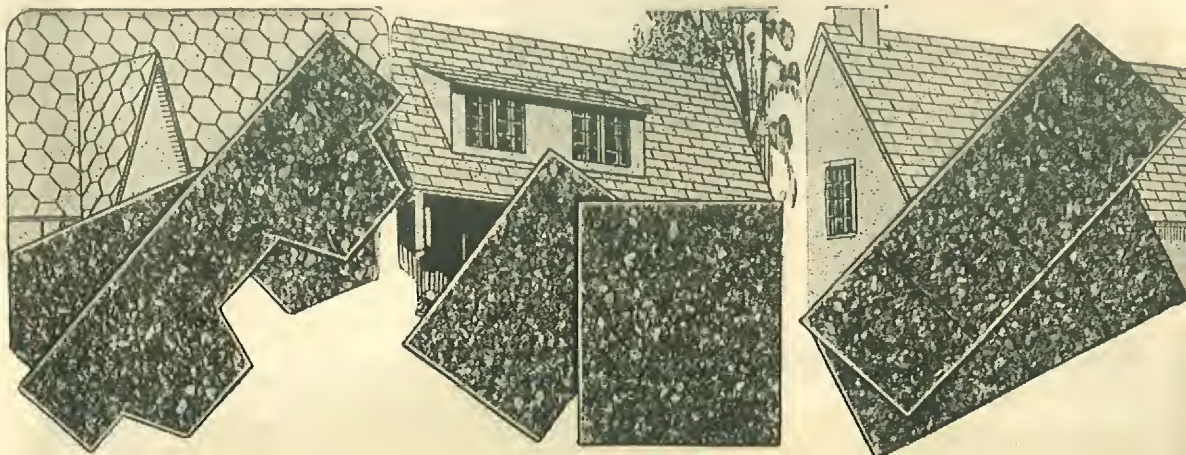
They lay flat to the roof without curling, buckling or warping; are storm-proof and sun-proof; and, do not dry out or crack. They practically eliminate danger of fire from sparks, and are approved by the *Fire Underwriters*.

Kitselman Shingles are made in three styles: Hexagonal, 4-in-1 and Single. The popular Hexagonal Slabs come in Red, Green and Blended colors. The 4-in-1 and Single Shingles come in: Single, Red, Green or Blue-Black; 4-in-1, Red, Green, Blue-Black or Blended. All colors are non-fading. Our factory prices are extremely low for such high quality roofing.

Highest Quality Roofing

...

**Approved by
Fire
Underwriters**



Hexagonal

Made with a heavy, tough felt-base, saturated with weather-resisting asphalt and surfaced with natural crushed slate. Beautiful, non-fading colors.

Slabs easily and quickly laid, either over old shingles or on new roof decks, at small cost. Lay flat to roof without curling, buckling or warping. Storm-proof and sun-proof. Do not dry out or crack. Practically eliminate danger of fire from sparks.

Each slab measures 36 inches long by 11½ inches wide. Approximate weight per square, 170 pounds. Put up two bundles to the square, each bundle covering 50 square feet.

Approved by Fire Underwriters.
Red, Green and Blended.

**See Price List for
New, Low Prices!**

Single

Made of heavy roofing felt, saturated with weather-resisting asphalt, and surfaced with natural crushed slate. Give long years of service at low cost. Harmonize perfectly with every style of architecture and make beautiful, weather-tight roofs. When laid four inches to the weather, they form a roof of triple thickness.

Each shingle measures 10 inches by 12½ inches. Approximate weight, 245 pounds to the square. Put up four bundles to the square. Each bundle covers 25 square feet. Made in Red, Green and Blue-Black. All non-fading natural slate colors.

Approved by Fire Underwriters.
Red, Green and Blue-Black.

**See Price List for
New, Low Prices!**

Four-Wide

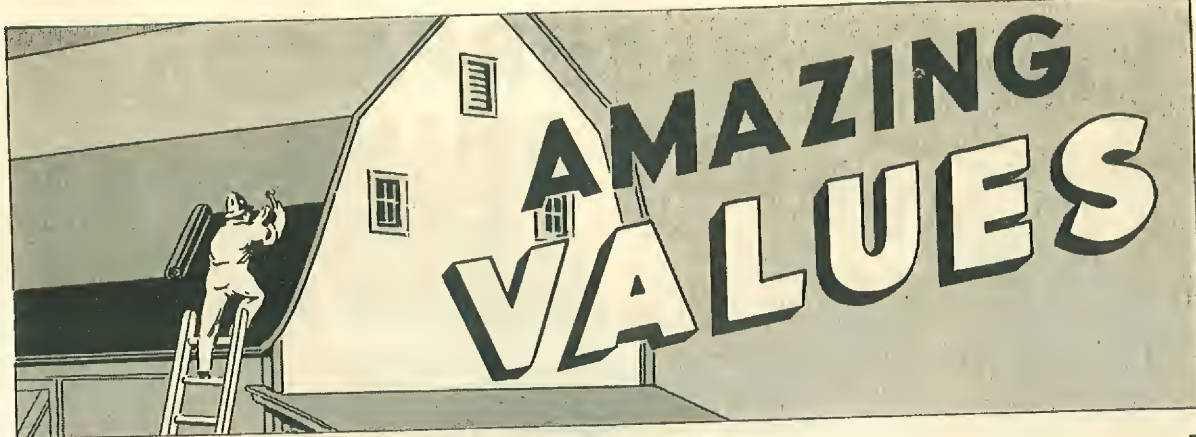
Kitselman Four-Wide Slabs are made in one solid piece, four shingles wide. When laid, they are double-thick all over the roof and triple-thick where over-lapped. No cut-out notches to curl or warp. Rain cannot beat in under the butts of the shingles. Quickly and easily laid.

Each slab is 36 inches long by 10 inches wide. Approximate weight per square, 200 pounds. Put up two bundles to the square, each bundle covering 50 square feet. Made in Red, Green, Blue-Black and the popular blended, all non-fading natural slate colors.

Approved by Fire Underwriters.
Red, Green, Blue-Black and Blended.

**See Price List for
New, Low Prices!**

NOTE: Please state color of Shingle wanted. If no color is specified, we ship Green.

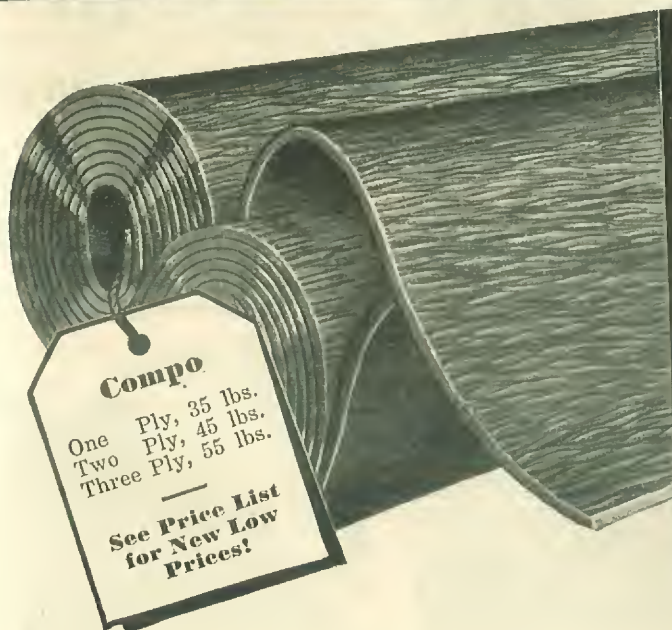


Compo Asphalt Roll Roofing

Down come prices on *Compo* Asphalt Roll Roofing! Always a great value, now a bigger, better bargain than ever.

Made of tough, durable felt saturated with asphalt. Particularly designed for poultry houses, implement sheds, temporary buildings, or other structures where appearance and long life are secondary. Widely used for celery bleaching and mulching, for protecting cement bags, newly laid concrete, or machinery in the open, for temporary floor coverings, etc. At the low sales price, you can afford to keep a roll or two about the farm for emergency use.

Compo is alligator finished both sides. Made in three weights. Rolls contain 108 square feet. Each roll covers 100 square feet. Galvanized nails, $\frac{3}{8}$ inch long, and lap cement, are furnished FREE with each roll. To lay roofing over shingles, order $1\frac{1}{4}$ inch nails and add 10 cents to price of each roll.



Compo

One Ply, 35 lbs.
Two Ply, 45 lbs.
Three Ply, 55 lbs.

See Price List
for New Low
Prices!

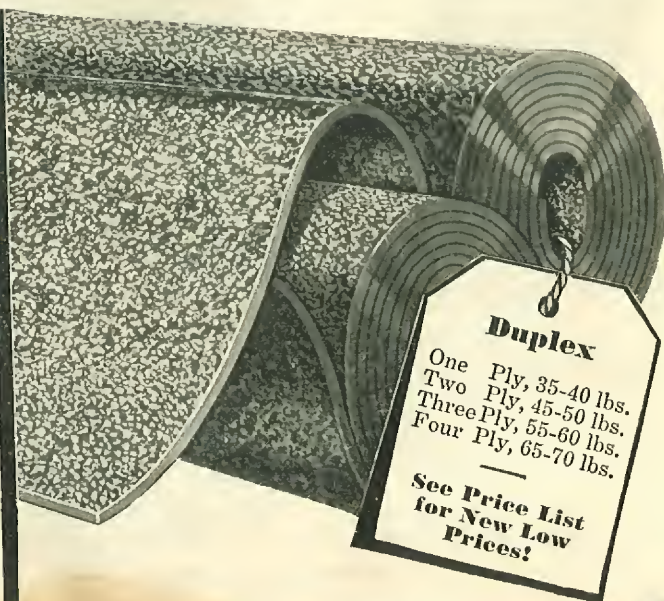
Duplex Mica-Coated Roll Roofing

Don't pass up this opportunity to buy *Duplex* Mica-Coated Asphalt Roofing at below-market prices! Every roll guaranteed to be standard, first quality—the highest grade roofing material you can buy. Your money back if not satisfied.

Duplex Roofing is made of best grade wool felt, thoroughly saturated with asphalt to insure long-time service. Coated BOTH SIDES with flake mica. Waterproof and sun-proof. Baffles ice and snow with the same sureness that it resists heat, smoke and acid.

Furnished in four weights. For permanent roofs on all types of buildings, use the heavier weights. For less permanent roofs, such as on sheds, poultry houses, etc., 40 pound *Duplex* gives you dependable service at low cost.

All rolls contain 108 square feet. Each roll covers 100 square feet. Galvanized nails, $\frac{3}{8}$ inch long, and lap cement, are furnished FREE with each roll. To lay roofing over shingles, order $1\frac{1}{4}$ inch nails and add 10 cents to price of each roll.



Duplex

One Ply, 35-40 lbs.
Two Ply, 45-50 lbs.
Three Ply, 55-60 lbs.
Four Ply, 65-70 lbs.

See Price List
for New Low
Prices!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

MAKES OLD ROOFS LIKE NEW

KITSELMAN SUPER-SEAL ROOF PRESERVER

Don't worry any longer with leaky roofs! Take advantage of these low Factory Prices on *Super-Seal* Roof Preserver and make your roofs water-tight for years to come.

Super-Seal Liquid Roof Preserver is made with a high-grade asphalt base, thoroughly mixed with long ASBESTOS fibers. It sticks tightly to any surface, closes all seams, does not crack or dry out, defies sun, rain and snow, remains weatherproof and water-tight in all climates, protects and preserves roofs for years. It comes ready for use. Anyone can apply it. Furnished in Black only.

One gallon of *Super-Seal* Liquid Roof Preserver covers approximately 125 to 150 square feet of roof in fairly good condition. If roofing is old, approximately 1½ gallons are required to cover 125 to 150 square feet. Gravel roofs take 3½ gallons to 125 to 150 square feet of surface; metal roofs, only one gallon for 150 to 200 square feet.

Plastic Cement—*Super-Seal* Plastic Roof Cement is made with the same high grade asphalt and asbestos as *Super-Seal* Liquid Roof Preserver. It is of just the right consistency for making patches and stopping bigger leaks in old roofs, repairing leaking gutters and pipes, pointing up flashings around chimneys, and cementing roll roofing. Positively waterproof. Does not crack or dry out. Easily applied with trowel. Furnished in Black only.

Super-Seal Liquid Roof

| Size of Containers | Preserver | Shipping Weight |
|--------------------|-----------|-----------------|
| 50 gal. bbl. | | 427 lbs. |
| 30 gal. bbl. | | 260 lbs. |
| 5 gal. can | | 44 lbs. |
| 1 gal. can | | 9 lbs. |

Super-Seal Plastic

| Size of Containers | Cement | Shipping Weight |
|--------------------|--------|-----------------|
| 50 lb. pail | | 54 lbs. |
| 25 lb. pail | | 27 lbs. |
| 10 lb. can | | 11 lbs. |
| 5 lb. can | | 6 lbs. |

**See Price List for Lowest
Factory Prices!**

3-Knot Roof Brush

Three-knot construction. Bristles wire bound and cemented in hard wood head. A good, stiff brush, built for service, yet priced low to users of *Super-Seal* Roof Preserver.



See Price List for Prices!



Our Low
Prices Save
You Money
—
See
Price List!

**Stops
the
Leaks!**



**Protects
Roofs
for Years
at Small
Cost!**

FREE!

We give you FREE, with every order for 30 gallons of *Super-Seal* Roof Preserver, one Roofing Brush of good quality.

With all orders for 50 gallons or more, we give you FREE a Roofing Brush and 25 pounds of *Super-Seal* Plastic Cement.

With orders under 30 gallons, Roofing Brush will be furnished at 50 cents.



**ROOFING
BRUSH**



FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.



KITSELMAN BROS.

HOUSE

SAVE

Dollar for dollar, Kitselman *Certified* House Paint is the greatest paint value ever offered. We say this without reservation after years of actual weather-tests along side of other leading paints on the market. Time and again, Kitselman *Certified* House Paint has proved that it covers better, looks better and wears better than paints costing 30, 40 and even 50 per cent. more.

You will say so, too, when you try it. The first brush-full of this remarkable paint will convince you that it is far superior to the average paint you buy.

When you put it on your buildings, you can tell by the way it flows that it is thoroughly ground and mixed. It goes much farther than other paints and hides much better because of its creamy body, rich in PURE LINSEED OIL and other high quality ingredients.

The real test of *Certified* House Paint comes in its long and satisfactory wear. You'll find after years of service in all climates and under all atmospheric conditions that it holds up better and looks better than any paint you have ever used.

Read the formula below! Here's proof of quality. Note the high percentage of White Lead, Zinc and Pure Linseed Oil! All are the highest grade materials. Every gallon is mixed and ground by experts strictly according to the tried and proved formula.



Dear Sirs: I have used 18 gallons of your Pure Linseed Oil Paint in the last few weeks and it is the best paint I ever used. I have more jobs to do and I have recommended your paint. I am a painter of 10 years' experience.
HARVEY W. WOOLLEY, Columbus, Ind.

FORMULA

(Outside White)

| | |
|---------------|-----|
| PIGMENT | 60% |
| VEHICLE | 40% |

PIGMENT

| | |
|--------------------------|-----|
| White Lead and Zinc..... | 40% |
| Lithopone | 40% |
| Metronite | 20% |

VEHICLE

| | |
|--------------------------|--------|
| Linseed Oil..... | 82.16% |
| Dryer and Volatile | 17.84% |

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PURE LINSEED OIL

PAINT

**\$1⁰⁰ or More
A GALLON**

Now—while prices are down—is the best time to paint your buildings. Our new, low prices save you upwards of \$1.00 a gallon over and above regular retail prices. Good paint is an investment—never an expense. And, when you can buy paint as good as *Certified* at such low prices, you really can't afford to put off painting your buildings.

You need not take our word for the high quality of *Certified* House Paint. Send us an order for your paint needs! When the paint arrives, put it to any test you wish! *If you don't pronounce it the greatest paint value you ever found, send the unused portion right back at our expense and we will refund all the money you have paid! It won't cost you a cent.*

Array of Colors

(See inside back cover for colors)

| No. | Color | No. | Color | No. | Color |
|-----|---------------|-----|----------------|-----|---------------|
| 10 | Outside White | 24 | Tan | 40 | Silk Green |
| 12 | Inside White | 26 | Light Stone | 42 | Light Bronze |
| 14 | Ivory | 28 | Gray | | Green |
| 16 | Cream | 30 | Lead Color | 44 | Durable Green |
| 18 | Canary Yellow | 32 | Light Blue | 46 | Maroon |
| 20 | Buff | 36 | Medium Brown | 50 | Black |
| 22 | Terra Cotta | 38 | Bungalow Brown | | |

Note: Order paint by number and color.

| Size of Containers | Shipping Weight |
|-----------------------------|-----------------|
| 50 gallon barrel | 840 lbs. |
| 25 gallon half-barrel | 425 lbs. |
| 5 gallon steel pail | 85 lbs. |
| 3 gallon steel pail | 51 lbs. |
| 1 gallon can | 17 lbs. |
| 1 quart can | 6 lbs. |

See Price List for Prices!

How to Figure Amount of Paint Needed

One gallon of *Certified* House Paint covers 325 square feet, two coats, under normal conditions. If surface is old and unpainted or in bad condition, a little extra paint may be required. Example: Building is 45 feet long x 30 feet wide x 20 feet high. Add length and width of building and multiply by two. $(45' + 30' = 75' \times 2 = 150 \text{ feet.})$ Multiply by height. $(150' \times 20' = 3000 \text{ feet.})$ Divide by 325 square feet, equals 9 $\frac{3}{13}$ gallons. Approximate amount of paint required, 9 $\frac{3}{13}$ gallons.

Note: Average trim requires one-tenth as much paint as needed for rest of building.

Certified Brushes

As a convenience to our customers who do their own painting, we offer these high grade brushes at lowest cost. *Certified* Brushes are made with high quality black Chinese Bristles, nickel-plated ferrules and polished handles. Warranted not to shed. Made in following sizes:

| | |
|----------------------------------|-------------------------------|
| 4 -inch Wall Brush | 3 -inch Varnish |
| 3 $\frac{1}{2}$ -inch Wall Brush | 2 $\frac{1}{2}$ -inch Varnish |
| 3 -inch Wall Brush | 1 $\frac{1}{2}$ -inch Varnish |
| 1-inch Sash | |



Paint
Brush



Varnish
Brush

See Price List for Prices!



Certificate of Guarantee

This is to Certify that we, the undersigned, recommend Kitselman Brothers Certified House Paint to our customers as the greatest dollar-for-dollar paint value ever offered.

Certified House Paint is guaranteed to be superior in covering capacity and wearing quality to any paint on the market at anywhere near its price. It is made with strictly Pure Linseed Oil and in accordance with the most scientifically tested formula known to the paint industry.

*Certified House Paint is guaranteed to give you complete satisfaction and it is sold with the understanding that if it does not prove satisfactory, when carefully applied according to our directions on the can, we will supply free of charge enough *Certified* House Paint to re-paint your building.*

(Signed)

KITSELMAN BROS.
Since 1883



FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 61

**Lowest
Paint
Prices
in Our
History**

KITSELMAN'S THRIFTCOTE HOUSE PAINT



"Save the Surface" and Save Money with THRIFTCOTE

No need to put off painting any longer. Our new, low prices on dependable THRIFTCOTE House Paint bring costs down where everyone can afford to re-paint this year.

But, just because the prices we are now asking are the lowest in history, don't confuse THRIFTCOTE House Paint with ordinary, cheap paint. THRIFTCOTE is made of high grade materials, thoroughly ground and mixed by a tried and proven formula of years' standing. It actually is equal in covering capacity, hiding power and durability to paints for which you formerly paid up to \$1.50 more per gallon.

Study the formula at the left! Note the high percentage of pigment to liquid! Compare this formula with that of higher priced paints! You'll find it to be the equivalent of many advertised brands.

One gallon of this quality paint will cover 260 or more square feet of surface, two coats, under normal conditions. It is easily applied, has splendid hiding power and will wear as long or longer than any other paint anywhere near its price.

Try this paint at our expense, if you wish! Send us an order for your paint needs. When the shipment arrives, open a can and test it by applying some of it on your building. Test it alongside of other paints. *If you are not thoroughly satisfied, send the unused portion right back at our expense and we will refund the full amount you have paid.* No quibbling about it. You are the judge and YOU MUST BE SATISFIED.

FORMULA

(OUTSIDE WHITE)

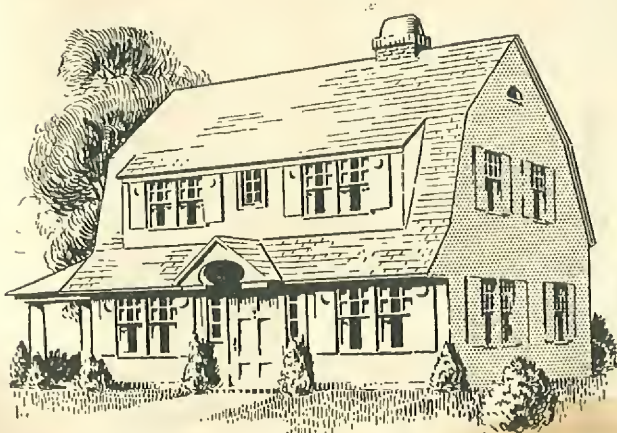
| | |
|---------------|-------|
| PIGMENT | 63.5% |
| LIQUID | 36.5% |

PIGMENT

| | |
|-------------------------|-------|
| Lead Sulphate | 10.6% |
| Zinc Oxide | 19.4% |
| Lithopone | 40 % |
| Magnesium Silicate..... | 30 % |

LIQUID

| | |
|--------------------------|------|
| Linseed Oil..... | 86 % |
| Dryer and Volatile | 14 % |



Choose from These Colors

(See Color Chart inside of back cover)

| No. | Color | No. | Color |
|------|---------------|------|--------------------|
| A-10 | Outside White | A-30 | Lead Color |
| A-12 | Inside White | A-32 | Light Blue |
| A-14 | Ivory | A-36 | Medium Brown |
| A-16 | Cream | A-38 | Bugalow Brown |
| A-18 | Canary Yellow | A-40 | Silk Green |
| A-20 | Buff | A-42 | Light Bronze Green |
| A-22 | Terra Cotta | A-44 | Durable Green |
| A-24 | Tan | A-46 | Maroon |
| A-26 | Light Stone | A-50 | Black |
| A-28 | Gray | | |

Note: Order paint by number and color.

| Size of Containers | Shipping Weight |
|------------------------|-----------------|
| 50 gallon barrel | 840 lbs. |
| 25 gallon half-barrel, | 425 lbs. |
| 5 gallon steel pail, | 85 lbs. |
| 3 gallon steel pail, | 51 lbs. |
| 1 gallon can | 17 lbs. |
| 1 quart can | 6 lbs. |

See Price List for Prices!

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

KITSELMAN

Certified

BARN PAINT

**Our
New, Low
Prices
Save You
Money**



Save 30% to 40% on Barn Paint at our new, low, Factory Prices. And, get a paint that goes farther, covers better and lasts longer than paints costing considerably more.

Every gallon of Kitzelman Bros. *Certified* Barn Paint is ground and mixed according to tried and proved formulas. High quality materials are used to produce the best paint you can buy for anywhere near the price we ask.

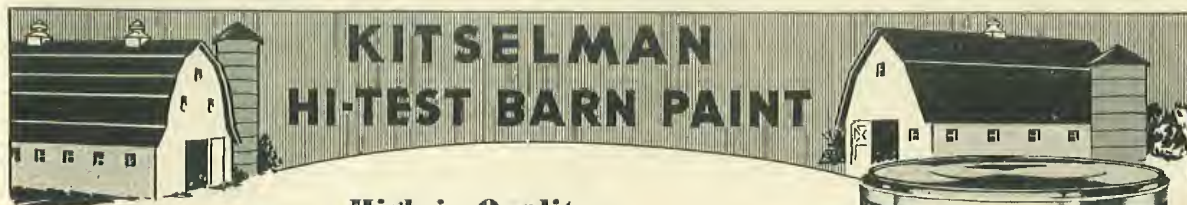
It is guaranteed to give you complete satisfaction or your money back. You may open any can in the shipment, give the paint any test you wish, and if it does not come up to your expectations in every way, send the unused portion right back at our expense and we will refund all of the money you have paid for it. Made in Red only.

| Size of Containers | Shipping Weight |
|-----------------------------|-----------------|
| 50 gallon barrel | 680 lbs. |
| 25 gallon half-barrel | 330 lbs. |
| 5 gallon steel pail | 75 lbs. |
| 3 gallon steel pail | 45 lbs. |
| 1 gallon can | 15 lbs. |

See Price List for Prices!

Money-Back Guarantee

Test Kitzelman Barn Paint any way you wish. If it fails to satisfy, ship the unused portion back at our expense and we will refund every cent you have paid.



**High in Quality,
Yet Low in Price**

If you want the best Barn Paint you can buy—if you want rich, bright, durable colors—if you want protection for years to come—buy Kitzelman HI-TEST Barn Paint, equal in quality to many house paints on the market!

You've observed for years how the paint on railroad box cars holds up under the worst possible conditions, how long it lasts and retains its lustre. HI-TEST Barn Paint is made of the same quality materials, ground and mixed in the same way. Because of its heavy percentage of pigment and its pure linseed oil, it goes farther, covers better and lasts longer than many house paints. Yet, our price to you is low because we cut out all unnecessary profit and selling expense.

Prices are lower now than they've been in years because raw materials are down. It's a good time to buy. Your choice of Red, Gray, Green and Big 4 Yellow.

| Size of Containers | Shipping Weight |
|-----------------------------|-----------------|
| 50 gallon barrel | 760 lbs. |
| 25 gallon half-barrel | 390 lbs. |
| 5 gallon steel pail | 80 lbs. |
| 3 gallon steel pail | 48 lbs. |
| 1 gallon can | 16 lbs. |

(See inside back cover for Barn Paint colors.)

See Price List for Lowest Paint Prices in Years!



Best in 20 Years' Experience

Dear Sirs: I have been using different kinds of paint for the past 20 years but your barn paint is the best I ever used.
J. H. HAYSE, Smithville, Ind.

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

KITSELMAN BROS., MUNCIE, IND.

PAGE 63

SAVE ON QUALITY PAINTS!



Certified Flat Wall Finish

High quality, velvet-finish, flat oil paint you can wash time and again. Easy to apply. Gives beautiful soft effect. Choose from the following popular colors: *White, Ivory, Cream, Light Buff, Warm Gray, Rich Brown, Silk Green, Light Blue*. Furnished in gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

(See color chart inside back cover)

Wall Size

Use *Certified Wall Size* on unpainted walls before applying *Flat Wall Finish*! Gallon pails and quart cans. Shipping weights: gallon, 12 lbs.; quart, 4 lbs.

See Price List for Prices!

Certified White Enamel

Beautiful, high-gloss, pure white enamel with a hard, porcelain-like finish. Just the thing for woodwork all over the house, and ideal for kitchens, bathrooms and bedrooms. Washes easily, lasts for years. Put up in gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

White Enamel Undercoat

Two or three coats of *Certified Enamel Undercoat* should be applied to surface before using *White Enamel*. Gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

See Price List for Prices!

4-Hour Drying Enamel

Brilliant, high-gloss, quick-drying enamel, rich in high-grade materials. Easily and speedily applied. Flows smoothly, spreads evenly. Dries in 4 hours. Excellent for walls, woodwork, furniture, floors, shelves, etc. Your choice of these brilliant colors: *Turquoise Blue, Blue Bird, Apple Green, Jade Green, Orchid, Chinese Red, Orange, Gray, Dove Gray, Black, White, Ivory*.

Furnished in one-gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

See Price List for Prices!

Floor Paint

For Wood, Cement or Metal
Inside or Out

Highest-quality floor paint it is possible to make. Dries overnight with hard, granite-like gloss finish. Fine for inside or outside wood or concrete floors, canoes, boats or other work demanding extra strength and toughness. Choose from the following practical colors: *Silver Gray, Pure Gray, Tan, Oak, Medium Brown*.

(See colors on inside back cover.)
Put up in gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

See Price List for Prices!

Note: Be sure to state in order whether paint is wanted for porch or interior floors.

Varnish Stain

4-Hour Drying

Renew woodwork, furniture and worn floors with *Certified Varnish Stain*. First apply one or two coats of *Certified Ground Color* then finish with a coat of *Varnish Stain*. Many beautiful, natural wood effects in *Brown Mahogany, Dark Mahogany, Golden Oak, Dark Oak and Walnut*.

(See colors on inside back cover)
Furnished in gallon pails and quart cans. Shipping weights: gallon, 11 lbs.; quart, 4 lbs.

See Price List!

Ground Color

Furnished in gallon pails and quart cans. Shipping weights: gallon, 15 lbs.; quart, 5 lbs.

See Price List!

General Purpose Varnish

Quick-Drying
(Interior and Exterior)

Clear, natural varnish for floors and woodwork, inside and out. High gloss, hard-finish, long-wearing. Works freely, dries quickly. A high grade finishing varnish for all purposes.

Furnished in gallon pails and quart cans. Shipping weights: gallon, 11 lbs.; quart, 4 lbs.

See Price List for Prices!

Note: Be sure to state in order whether varnish is wanted for interior or exterior use.

Implement Enamel

Protect your Farm Implements with this high-grade, durable enamel. It defies the weather, resists rust and adds to the life of your machinery. Made in *Red and Green*.

(See color chart on inside back cover)

Put up in gallon pails and quart cans. Shipping weights: gallon, 12 lbs.; quart, 4 lbs.

See Price List for Prices!

Shingle Stain

Preserve your shingle roofs and add to their appearance by applying *Certified Shingle Stain*. Penetrating, quick-drying. Easy to apply. One gallon, applied with brush, covers 75 square feet, two coats. Dipping requires 3 gallons for each 1,000 shingles. Colors: *Bright Green, Moss Green, Maroon, Brown*.

(See color chart on inside back cover)

Furnished in 5-gallon, 3-gallon and 1-gallon pails. Shipping weights: 5-gallon pails, 45 lbs.; 3-gallon, 27 lbs.; 1-gallon, 12 lbs.

See Price List for Prices!

Note: In ordering paints shipped parcel post, include enough to cover postage. Any excess amount will be refunded.

FACTORY TO YOU — 12 TO 24 HOUR SERVICE

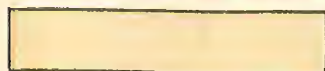
KITZELMAN BROS., MUNCIE, IND.



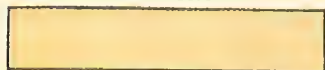
Select Your Colors from this Chart

House Paint

Outside White
Inside White
Black



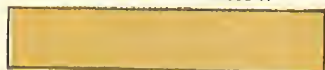
IVORY



CREAM



CANARY YELLOW



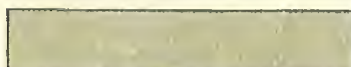
BUFF



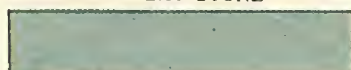
TERRA COTTA



TAN



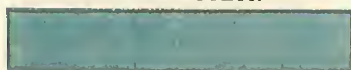
LIGHT STONE



GRAY



LEAD COLOR



LIGHT BLUE



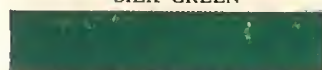
MEDIUM BROWN



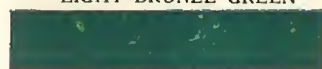
BUNGALOW BROWN



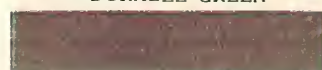
SILK GREEN



LIGHT BRONZE GREEN

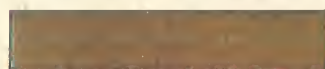


DURABLE GREEN



MAROON

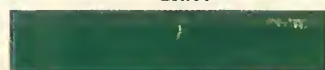
Barn Paint



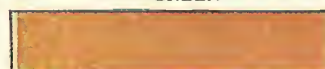
RED



GRAY

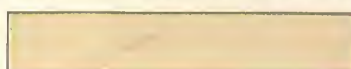


GREEN

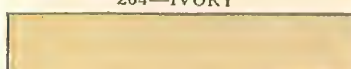


BIG 4 YELLOW

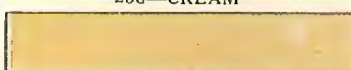
Flat Wall Finish



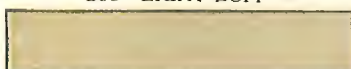
204—IVORY



206—CREAM



208—LIGHT BUFF



210—WARM GRAY



212—RICH BROWN



214—SILK GREEN



216—LIGHT BLUE

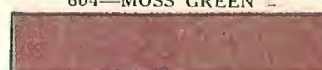
Shingle Stain



602—BRIGHT GREEN



604—MOSS GREEN



608—MAROON



610—BROWN

Floor Paint

PORCH AND INTERIOR



302—SILVER GRAY



304—PURE GRAY



308—TAN

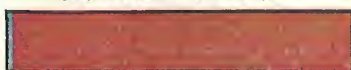


310—OAK

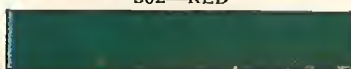


312—MEDIUM BROWN

Implement Enamel



502—RED



506—GREEN

Varnish Stain



402—BROWN MAHOGANY



404—GOLDEN OAK



406—DARK OAK



408—WALNUT



410—DARK MAHOGANY

KITSELMAN POSTS

No Stapling
No Wiring
No Post Holes to Dig

Drive like a stake. Fasten fence to posts in a "Jiffy." Complete fence in one-tenth the time with these steel posts!



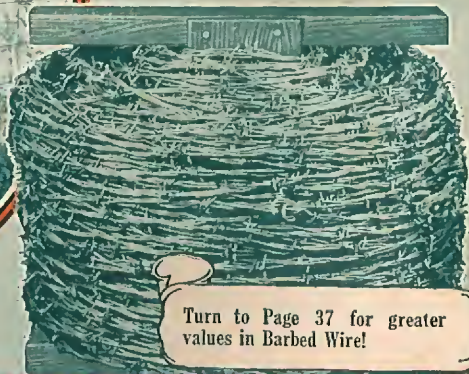
The "Jiffy Fastener" locks the fence securely to Kitzelman "Y" Type Posts. Note how the Posts support the fence!



Replace your broken wood posts with Kitzelman Steel Posts! A quick, easy, satisfactory job and it is there to stay.



Can't Bend "Y" Type Line Posts, heaviest, strongest made. Turn to Page 39 for full description!



Turn to Page 37 for greater values in Barbed Wire!

KITSELMAN BROTHERS
AMERICA'S OLDEST FENCE MANUFACTURERS
MUNCIE INDIANA U.S.A.